## 2014 ANNUAL REPORT

# ROCK SOLID





## CORPORATE PROFILE



**Major Drilling Group International Inc.** is one of the world's largest drilling services companies primarily serving the mining industry. To support its customers' varied exploration drilling requirements, Major Drilling maintains field operations and offices in Canada, the United States, Mexico, South America, Asia and Africa. Major Drilling provides all types of drilling services including surface and underground coring, directional, reverse circulation, sonic, geotechnical, environmental, water-well, coal-bed methane and shallow gas.

Over the years, the Company has positioned itself as one of the largest specialized operators in the world by leveraging its main competitive advantages: specialized equipment, long-standing relationships with the world's largest mining companies, access to capital, and skilled personnel. This positioning is strengthened by the Company's senior management having experienced several economic and mining industry cycles.

During the last several years, the Company has achieved strong growth while remaining focused on the long-term objective of building a solid company for the future.

Our corporate strategy remains to:

- be the world leader in specialized drilling and expand our specialized capacity;
- modernize our conventional fleet and expand our footprint in strategic areas;
- diversify our services within the drilling field;
- maintain a strong balance sheet and a sustainable dividend; and
- be the best in class in safety and human resources.

Major Drilling's common shares trade on the Toronto Stock Exchange under the symbol MDI and are included in the TSX Composite Index.

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## **CHALLENGING FISCAL 2014**

In millions of Canadian dollars (except earnings per share)	2014	2013
Revenue	\$ 354.9	\$ 695.9
Gross margin	29.4%	31.7%
Net (loss) earnings	(55.3)	52.1
(Loss) earnings per share - basic	(0.70)	0.66
EBITDA*	44.4	142.8
Net cash position (net of debt)	46.5	38.7

Revenue down 49% from last year, however:

- Generated EBITDA\* of \$44 million;
- Increased net cash balance by \$8 million;
- · Maintained semi-annual dividend of \$0.10 per share;
- · Achieved over 4 million hours of work without any lost time injuries (LTI); and
- Continued to upgrade our rig fleet.

\* EBITDA is defined as earnings before interest, taxes, depreciation and amortization, excluding restructuring charges, goodwill and intangible impairment and gain on reversal of contingent consideration. EBITDA is a non-IFRS financial measure. The Company believes this non-IFRS financial measure provides useful information to both management and investors in measuring the financial performance of the Company. This measure does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similarly titled measures presented by other publicly traded companies, and should not be construed as an alternative to other financial measures determined in accordance with IFRS.



## MESSAGE TO SHAREHOLDERS



Fiscal year 2014 was a very difficult year as senior mining companies cut back on their exploration programs and financing for junior exploration companies dried up for all but companies with advanced projects. This situation was made all the more challenging by the actions of some governments, which affected the economics of mining exploration and development. In some countries we saw drilling activity reduced by as much as 80%. Revenue went from \$108 million in the first quarter to \$83 million in the fourth quarter. Total revenue for fiscal year 2014 was \$354.9 million versus \$695.9 million the prior year.

While fiscal year 2014 has ended on a difficult note, over time we expect many of the supply issues that face most commodities to come back into focus. Even with moderate growth in the world economy, the need to explore and develop mines should increase. We believe that the need to develop resources in areas that are increasingly difficult to access will continue and that this should further grow the demand for specialized drilling. The Company's financial strength allows it to continue to invest in safety, to maintain its equipment in excellent condition, and to retain skilled employees, all of which are essential to reacting quickly when the industry recovers. Our competitive positioning within most of our markets is very strong.

Throughout this fiscal year, management focussed on adjusting our costs and ensuring that the Company generated cash. We started the year with net cash of \$38.7 million and closed the year with net cash of \$46.5 million. This gives Major Drilling one of the most enviable balance sheets in the industry.

We did this while maintaining our dividend and investing \$23 million in new equipment.

The Company continues to have a variable cost structure whereby most of its direct costs, including field staff, go up or down with contract revenue. A large part of our other expenses relates to variable incentive compensation, which is based on profitability.

During the year, management also adjusted its general overhead levels, and general and administrative expenses declined from \$64 million to \$50 million. In addition, a large part of the Company's other expenses is normally related to our profit sharing program. In a cyclical industry, there will be years, like this one, when there are no profits and therefore no profit sharing.

With these demanding times, management had to make a number of very difficult decisions. During the last quarter of fiscal 2014, we announced the closure of our operations in Australia, which resulted in a charge of \$16.8 million. The Company recorded \$9.7 million in a non-cash write-down of assets as well as net cash charges of \$7.1 million in Australia for severance, moving costs and lease termination. Those cash costs should be more than offset by the sale of some Australian assets. During the year, the Company incurred additional restructuring charges of \$3.7 million, relating to severance, as it continued to reduce costs across the organization, and \$3.5 million in unrecoverable tax losses. The Company recognized a goodwill impairment of \$14.3 million related to its operations in Mozambique and Chile, primarily due to reduced cash flow expectations in the near term. The goodwill write-off is non-cash in nature and does not affect liquidity or cash flows from operating activities.



All this resulted in a loss for the year of \$55 million. Nevertheless, with cash flow from operations of \$40.9 million, we continued to pay our dividend, invested in our business, and increased our net cash by \$7.8 million, as we noted earlier.

We did have a number of very positive milestones during the year. On safety, in 2014 we passed the 4 million hours-of-work mark without having any lost-time injuries. Everyone in the Company has worked hard and takes great pride in this significant achievement. After many months of preparation, our Brazilian branch opened for business. We were also able to carefully and methodically expand our energy business in North America.

We remain faithful to our social and environmental responsibilities. We train and hire locally at every opportunity and we strive to ingrain our culture of safety in all those whom we work with. We train employees to conserve and recycle, work with universities to support student activities, and continue to support schools, orphanages and health centres in communities where we work. Major Drilling is intent on making a difference wherever our business touches the world.

Despite head winds that continued to increase during the year, the Company held to and executed on the five elements of its business strategy, which are:

- to be the world leader in specialized drilling and expand our specialized capacity;
- to modernize our conventional fleet and expand our footprint in strategic areas;
- to diversify our services within the drilling field;
- to maintain a strong balance sheet and a sustainable dividend; and
- to be the best in class in safety and human resources.

Finally, we want to take this opportunity to thank you, our customers, employees, and shareholders, for your ongoing support, and we look forward to the time when the mining cycle picks up. We will be ready.

David Tennant Chairman of the Board

Francis McGuire

President and Chief Executive Officer





## OUR COMMITMENT TO SAFETY AND THE COMMUNITY

## **SAFETY**

Major Drilling continues to take a proactive approach to safety at all of our job sites around the world. We conduct risk assessments and safety environment analyses from which appropriate controls are implemented and safe work procedures are developed.

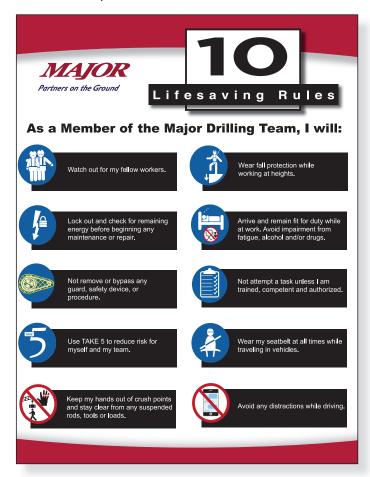
We make ongoing upgrades to our safety programs. Our supervisor training program aligns with the fundamental requirements outlined in occupational health and safety legislation and directly relates to the application of our safety programs and processes. The training includes:

- Principles of safety and internal responsibility;
- Incident reporting and investigation;
- Field-level risk management;
- Hazard recognition, workplace inspections and observations;
- How to follow and implement safety programs;
- How to effectively communicate with various workplace parties;
- How to manage work area activities; and
- How to manage employees.

The inspection and observation program is a series of focused inspection forms and checklists that assist in ensuring that the basis for safe equipment and workplace conditions are regularly monitored to ensure that workers adopt and use correct work methods.

Communication is fundamental to the successful implementation of our safety programs. Major Drilling has daily talks, toolbox meetings, supervisor conference calls and managers meetings to make sure that there is a continual flow of information for the benefit of its employees.

One of the most critical programs for us is the "10 Lifesaving Rules". The introduction and standardization of these rules assist in maintaining a strong safety culture.





## **COMMUNITY**

We are always cognizant of protecting the environment at our drill and camp locations. Environment sustainability is a cornerstone of our operations. Every effort is made to keep our environmental footprint to a minimum, while building a better quality of life for our stakeholders and raising standards for the industry as a whole. Through safe work practices, technically advanced equipment and specialized training of our workers, Major Drilling is able to deliver consistently responsible environmental performance across the globe.



Christian Boutin, Business
Development Manager for West
Africa with our soccer team in
Ouagadougou, Burkina Faso.
We provide sponsorship of
uniforms for young people
between the ages of 12-15, and
they proudly wear the Major Drilling
logo. We also sponsor medical
exams for the entire team. This
team is part of a program to keep
young people involved in sports
and off of the streets.

Wherever Major Drilling operates, we carry out business responsibly and we prioritize sustainable development. We seek to build sustainable community relationships all around the world. We value, encourage and celebrate the contribution that our employees make to the communities we serve.

It is important for Major Drilling to tailor our efforts to meet the needs of specific communities.

- We establish and grow business partnerships, like the one we have with Major Nuvumiut, working with mining companies in Northern Quebec to benefit the Inuit.
- We support and sponsor students at various levels of education studying earth sciences, geology, mining and drilling.
- We sponsor mining groups like the Yukon Geoscience forum, the Yellowknife Geoscience Forum, Manitoba Mining & Minerals, Saskatchewan Geological Survey and the Canadian Diamond Drilling Association.
- We have donated heating panels for classrooms in Chile.
- We have supported the Dr. Humberto Notti Children's Hospital in Argentina.
- We have supported education and business development in Mongolia.
- We have donated funds to the Utah National Guard and Charitable Trust Fund in the United States.
- We have donated funds to the Martin Bradley Foundation, Crossroads for Women, and the United Way in Canada.

Supporting these causes and others around the world are an integral part of doing business for Major Drilling. As we focus on strategically growing our business, we will maintain our commitment to safety, the environment and communities.

Major Drilling is well positioned for the future and will continue to deliver on our promise of **V=QR<sup>2</sup>**. Value equals quality, relationships and results!



## MANAGEMENT'S DISCUSSION AND ANALYSIS



The following management's discussion and analysis "MD&A", prepared as of June 5, 2014, should be read together with the audited financial statements for the year ended April 30, 2014 and related notes attached thereto, which are prepared in accordance with International Financial Reporting Standards. All amounts are stated in Canadian dollars unless otherwise indicated.

## FORWARD-LOOKING STATEMENTS

This MD&A contains forward-looking statements about the Company's objectives, strategies, financial condition, results of operations, cash flows and businesses. These statements are "forward-looking" because they are based on current expectations, estimates, assumptions, risks and uncertainties. These forward-looking statements are typically identified by future or conditional verbs such as "outlook", "believe", "anticipate", "estimate", "project", "expect", "intend", "plan", and terms and expressions of similar import.

Such forward-looking statements are subject to a number of risks and uncertainties that include, but are not limited to: cyclical downturn, competitive pressures, dealing with business and political systems in a variety of jurisdictions, repatriation of property in other jurisdictions, payment of taxes in various jurisdictions, exposure to currency movements, inadequate or failed internal processes, people or systems or from external events, dependence on key customers, safety performance, expansion and acquisition strategy, legal and regulatory risk, corruption, bribery and fraud by employees and agents, extreme weather conditions and the impact of natural or other disasters, specialized skills and cost of labour increases, equipment and parts availability and reputational risk. These factors and other risk factors, as described under "General Risks and Uncertainties" of the Company's Annual Information Form, represent risks the Company believes are material. Actual results could be materially different from expectations if known or unknown risks affect the business, or if estimates or assumptions turn out to be inaccurate. The Company does not guarantee that any forward-looking statement will materialize and, accordingly, the reader is cautioned not to place reliance on these forward-looking statements.

The Company disclaims any intention and assumes no obligation to update any forward-looking statement, even if new information becomes available, as a result of future events or for any other reasons, except in accordance with applicable securities laws. Risks that could cause the Company's actual results to materially differ from its current expectations are also discussed in this MD&A.

Additional information relating to the Company, including the Company's Annual Information Form for the previous year and the most recently completed financial year, are or will be available on the SEDAR website at www.sedar.com.

## **CORPORATE OVERVIEW**

Major Drilling Group International Inc. is one of the world's largest drilling service companies primarily serving the mining industry. To support its customers' varied exploration drilling requirements, Major Drilling maintains field operations and offices in Canada, the United States, South and Central America, Australia, Asia, and Africa. Major Drilling provides all types of drilling services including surface and underground coring, directional, reverse circulation, sonic, geotechnical, environmental, water-well, coal-bed methane and shallow gas.



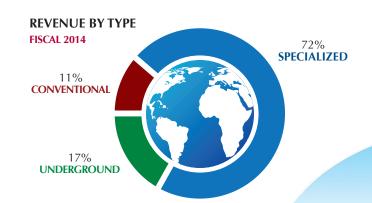
## **BUSINESS STRATEGY**

Major Drilling continues to base its business premise on the following: mining companies continue to deplete the more easily accessible mineral reserves around the world and attractive deposits will be in increasingly remote locations, areas difficult to access and/or deep in the ground. For this reason, Major Drilling's strategy is to focus its services on projects that have these characteristics, calling these services "specialized drilling". Over the years, the Company has positioned itself as one of the largest specialized operators in the world by leveraging its main competitive advantages: skilled personnel, specialized equipment, long-standing relationships with the world's largest mining companies and access to capital.

Although the Company's main focus remains specialized services, it also intends to continue to modernize its conventional fleet and expand its footprint in strategic areas while maintaining prudent debt levels and remaining best in class in safety and human resources. The Company will also seek to diversify by investing in energy and underground drilling services that are complementary to its skill set.

The Company categorizes its mineral drilling services into three types: specialized drilling, conventional drilling and underground drilling.

Specialized drilling can be defined as any drilling project that, by virtue of its scope, technical complexity or location, creates significant barriers to entry for smaller drilling companies. This would include, for example, deep-hole drilling, directional drilling, and mobilizations to remote locations or high altitudes. Because significant ore bodies are getting more difficult to find, the Company expects specialized drilling services to continue to fuel future growth, and over the next two decades, the Company believes these skills will be in greater and greater demand.



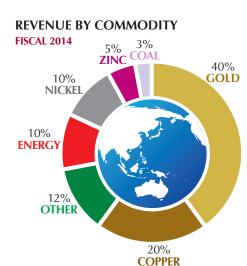
Conventional drilling tends to be more affected by the industry cycle as the barriers to entry are not as significant as with specialized drilling. This part of the industry is highly fragmented and has numerous competitors. Because the Company offers only limited differentiation in this sector, it is not its priority for investment.

Underground drilling takes on greater importance in the latter stages of the mining cycle as clients develop underground mines.

## **INDUSTRY OVERVIEW**

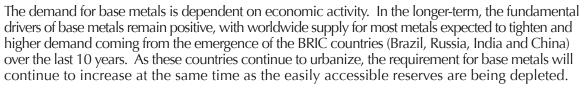
The metals and minerals drilling industry is reliant primarily on demand from two metal groups, gold on the one hand and base metals on the other. Each commodity group is influenced by distinct market forces.

Gold has always been a significant driver in the mining industry accounting for 40 to 50% of the exploration spend carried on around the world. Exploration activity generally varies up or down with the trend in gold prices.









One of the realities of the mining industry is that future mineral deposits will have to come from areas difficult to access, either in remote or politically sensitive areas, deeper in the ground or at higher altitudes. This should improve demand for specialized services in the future.

In terms of customer base, the Company has two categories of customers: senior and intermediate companies with operating mines, and junior exploration companies.

The industry is currently in a cyclical downturn. Most senior and intermediate mining companies remain committed to the large majority of their projects in order to replace their reserves. For the most part, these mining companies are in a much better financial position than during the financial crisis of 2008 but at the moment are being more cautious with investments in exploration. Large base metal producers will need to expand existing mines and develop new ones to meet the world's growth, especially in emerging markets. Activity from senior gold producers is likely to show greater volatility as gold prices vary, which will impact their exploration budgets.

Many junior mining companies continue to experience financing difficulties thus have slowed down their exploration efforts. Junior mining companies can account for some 50% of the market in cyclical upturns. While it is expected that some of the more advanced projects will be able to obtain financing as needed, it will be necessary for investors to once again support exploration projects in order for drilling activities to regain the momentum that they had at their peak.

## **OVERALL PERFORMANCE**

Revenue for the fiscal year ended April 30, 2014 decreased 49% to \$354.9 million from \$695.9 million for the corresponding period last year. The Company continued to see a decline in revenue throughout the year due to a lack of funding for junior exploration companies and a reduction of exploration spending by senior companies.

Gross margin for the year was down to 29.4% compared to 31.7% last year due mainly to reduced pricing as a result of increased competitive pressures and delays, particularly in the second half of the year.

During the year, the Company recorded a restructuring charge of \$20.5 million consisting primarily of a non-cash write-down of assets in Australia of \$9.7 million, close-down costs of \$7.1 million in Australia relating to severance, lease termination and moving costs, and \$3.7 million in additional restructuring charges as it continues to reduce costs across the organization.

Goodwill impairments of \$14.3 million were recognized during the year attributable to reduced cash flow expectations in Chile and Mozambique. The goodwill write-offs were non-cash in nature and do not affect liquidity or cash flows from operating activities.

The combination of reduced revenue along with the restructuring and impairment charges produced a net loss of \$55.3 million (\$0.70 per share) compared to net earnings of \$52.1 million (\$0.66 per share) for last year.

## **RESULTS OF OPERATIONS**

## FISCAL 2014 COMPARED TO FISCAL 2013

Revenue for the fiscal year ended April 30, 2014 decreased 49% to \$354.9 million from \$695.9 million for the corresponding period last year. Due to the uncertainty around economic matters impacting the mining market, some customers delayed or cancelled their exploration drilling plans this year. In a number of jurisdictions, uncertainty as to the policies of host governments or issues of land tenure also had an impact on this year's results.

SELECTED ANNUAL INFORMATION (in milli Years ended April 30	ons of Canadian doll <b>2014</b>	ars, except per sha 2013	re information) 2012
rears ended April 30	2014	2013	2012
Revenue by region			
Canada-U.S.	\$ 176	\$ 317	\$ 322
South and Central America	74	203	252
Australia, Asia and Africa	105	176	223
	355	696	797
Gross profit	104	220	251
as a percentage of revenue	29.4%	31.7%	31.5%
Net (loss) earnings	(55)	52	90
Per share (basic)	\$ (0.70)	\$ 0.66	\$ 1.18
Per share (diluted)	\$ (0.70)	\$ 0.65	\$ 1.16
Total assets	592	686	686
Total long-term financial liabilities	14	34	42
Dividend paid	16	15	12

#### Canada-U.S.

Canada-U.S. revenue decreased by 45% to \$175.9 million compared to \$317.1 million last year with both countries impacted. In the U.S., mineral revenue was more affected than in Canada but energy revenue was flat year-over-year in that region.

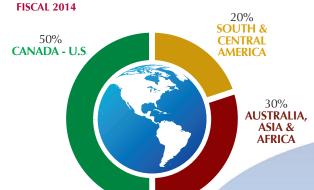
Gross margins in Canada-U.S. decreased as competitive pressures affected pricing, particularly in the second half of the year.

## South and Central America

Revenue in South and Central America decreased by 64% to \$73.6 million, compared to \$203.0 million for the prior year as the Company saw a significant decrease in activity levels due to the cancellation or reduction of projects. This region is particularly more affected by decreased activity in the junior sector.

Gross margins in the region decreased year-over-year, affected by reduced pricing as a result of increased competitive pressures, particularly in the second half of the year.

## REVENUE BY REGION



### Australia, Asia and Africa

Revenue in Australia, Asia and Africa decreased 40% to \$105.5 million from \$175.6 million in the prior year. Decreases in Australia, Mongolia and the closure of operations in Tanzania were mitigated by a slight increase in activity in Indonesia. In Australia, projects were cancelled due to high costs being incurred by mining companies and new mining taxes, therefore the Company decided to close down its operations in the fourth quarter.

Gross margins in the region were relatively flat year-over-year as a significant decrease in margins in Australia was offset by improved margins in Indonesia and Southern Africa.

## **Operating Expenses**

General and administrative costs were down 22% to \$50.1 million compared to \$63.8 million in the same period last year. With the decrease in activity, the Company has reduced its general and administrative costs by implementing reductions of salaried employees, restructuring certain branches, and reducing management salaries.

Other expenses were \$3.6 million for the year compared to \$10.6 million for the same period last year due primarily to lower incentive compensation expenses driven by the Company's decreased profitability in the current year.



## MANAGEMENT'S DISCUSSION AND ANALYSIS



The Company recorded a restructuring charge of \$20.5 million consisting primarily of a non-cash write-down of assets in Australia of \$9.7 million, close-down costs of \$7.1 million in Australia relating to severance, lease termination and moving costs, and \$3.7 million in additional restructuring charges as it continues to reduce costs across the organization.

Goodwill impairments of \$14.3 million were recognized during the year. The goodwill write-offs were non-cash and do not affect liquidity or cash flows from operating activities. Although this goodwill impairment is attributable to reduced cash flow expectations in Chile and Mozambique for the near term, this does not reflect a change in the Company's commitment to continue to operate in those countries.

Income tax expense for the year was \$10.6 million compared to \$28.8 million for the prior year, reflecting the decrease in pre-tax earnings. The effective tax rate for the year was significantly impacted by several factors. In Australia, losses incurred during the year and the restructuring charges were not tax affected due to the uncertainty to recover these charges. Additionally, previously recognized tax losses in Australia were written off during the year. Also, goodwill impairment in Chile and Mozambique, and foreign exchange losses in Argentina were non-deductible having an impact on the Company's effective tax rate.

Net loss for the year was \$55.3 million or \$0.70 per share (\$0.70 per share diluted) compared to earnings of \$52.1 million or \$0.66 per share (\$0.65 per share diluted) in the previous year.

### SUMMARY ANALYSIS FISCAL 2013 COMPARED TO FISCAL 2012

Revenue for the fiscal year ended April 30, 2013 decreased 13% to \$695.9 million from \$797.4 million in the previous year. The year started strong with record revenue and earnings in the first quarter followed by a progressive slowdown in activity due to a lack of funding for junior exploration companies and a reduction of exploration spending by senior companies.

Gross margin for 2013 was up slightly to 31.7% compared to 31.5% last year due mainly to an improved pricing environment in the first half of the year mitigated by reduced pricing as a result of increased competitive pressures and delays in the second half.

The Company recorded a restructuring charge of \$5.4 million to account for the scale down of the Company's environmental and Tanzanian operations, write-down of assets, as well as retrenchment costs. Also, the Company recorded a non-cash goodwill and intangible impairment charge of \$3.3 million.

The combination of reduced revenue with the restructuring and impairment charges produced net earnings of \$52.1 million (\$0.66 per share) compared to net earnings of \$89.7 million (\$1.18 per share) for the previous year.

SUMMARY OF QUARTERLY RESULTS (in thousands of Canadian dollars, except per share information)								
		Fiscal	2013			Fiscal 2	014	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Revenue	\$237,565	\$199,637	\$123,189	\$135,537	\$108,211	\$ 92,268	\$ 71,830	\$ 82,637
Gross profit	81,278	66,699	29,275	43,087	35,122	30,011	17,770	21,524
Gross margin	34.2%	33.4%	23.8%	31.8%	32.5%	32.5%	24.7%	26.0%
Net earnings (loss)	31,875	22,349	(4,288)	2,174	1,522	(19,100)	(12,797)	(24,935)
Per share - basic	0.40	0.28	(0.05)	0.03	0.02	(0.24)	(0.16)	(0.31)
Per share - diluted	0.40	0.28	(0.05)	0.03	0.02	(0.24)	(0.16)	(0.31)

With the exception of the third quarter, the Company exhibits comparatively less seasonality in quarterly revenue than in the past. The third quarter (November to January) is normally the Company's weakest quarter due to the shutdown of mining and exploration activities, often for extended periods over the holiday season, particularly in South and Central America.



## SUMMARY ANALYSIS FOURTH QUARTER RESULTS ENDED APRIL 30, 2014

Total revenue for the quarter was \$82.6 million, down 39% from the \$135.5 million recorded in the same quarter last year. Due to the uncertainty around economic matters impacting the mining market, some customers delayed or cancelled their exploration drilling plans, which impacted the quarter's results compared to last year. In a number of jurisdictions, uncertainty as to the policies of host governments or issues of land tenure also had an impact on quarter results.

Revenue for the quarter from Canada-U.S. drilling operations decreased by 25% to \$46.5 million compared to the same period last year. All of the decrease came from Canada as our U.S. operation was able to maintain its activity at the same levels as the corresponding quarter last year.

South and Central American revenue was down 64% to \$15.7 million for the quarter, compared to the prior year quarter. All of the countries in this region, particularly Mexico, Chile and Argentina, were affected by a reduction in work by juniors due to the cancellation or reduction of projects.

Australian, Asian and African operations reported revenue of \$20.5 million, down 32% from the same period last year. Mongolia and Mozambique were the most affected in the region. In Mongolia, mining investment has significantly slowed down due to political uncertainty. In Mozambique, the cancellation of one large project had a significant impact on that operation. In Australia, revenue was down to \$2 million during the quarter from \$4 million last year.

The overall gross margin percentage for the quarter was 26.0% compared to 31.8% for the same period last year. Reduced pricing due to increased competitive pressures and delays impacted margins.

General and administrative costs were \$12.7 million for the quarter compared to \$15.3 million in the same period last year. With the decrease in activity, the Company has reduced its general and administrative costs across the operation.

The Company recorded a restructuring charge of \$17.2 million consisting primarily of a non-cash write-down of assets of \$9.7 million in Australia, \$7.1 million of close-down costs in Australia relating to severance, lease termination and moving costs, and \$0.4 million in additional restructuring charges as it continues to reduce costs across the organization.

Also, during the quarter, the Company recognized a goodwill impairment charge of \$2.3 million related to its Mozambique operations, primarily due to reduced cash flow expectations in the near term. The goodwill write-off is non-cash in nature and does not affect liquidity or cash flows from operating activities.

## LIQUIDITY AND CAPITAL RESOURCES

## **Operating Activities**

Cash flow from operations (before changes in non-cash operating working capital items, finance costs and income taxes) was \$38.0 million for the fiscal year ended April 30, 2014 compared to \$145.7 million generated last year.

The change in non-cash operating working capital items was an inflow of \$20.5 million in fiscal 2014 compared to an inflow of \$30.5 million for the previous year. The change in non-cash operating working capital in fiscal 2014 was primarily impacted by:

- A decrease in accounts receivable of \$34.9 million due to decreased activity in the fourth quarter as compared to the same period last year;
- A decrease in inventory of \$6.4 million; and
- A decrease in accounts payable of \$21.9 million due to decreased activity as compared to last year.





## MANAGEMENT'S DISCUSSION AND ANALYSIS

## **Financing Activities**

Under the terms of certain of the Company's debt agreements, the Company must satisfy certain financial covenants. Such agreements also limit, among other things, the Company's ability to incur additional indebtedness, create liens, engage in mergers or acquisitions and make dividend and other payments. During the period, the Company was, and continues to be, in compliance with all covenants and other conditions imposed by its debt agreements.

## **Operating Credit Facilities**

The credit facilities related to operations total \$32.8 million (\$25.0 million from a Canadian chartered bank, \$3.9 million for a Chilean pesos facility and \$3.9 million in various credit facilities) and are primarily secured by corporate guarantees of companies within the group. At April 30, 2014, the Company had utilized \$9.9 million of these lines mainly for stand-by letters of credit. The Company also has a credit facility of \$4.1 million for credit cards for which interest rates and repayment terms are as per cardholder agreements.

## Long-Term Debt

Total long-term debt decreased by \$19.8 million during the year to \$23.8 million at April 30, 2014. The decrease is due to debt repayments of \$20.5 million during the year, offset by additional equipment financing of \$0.7 million.

As of April 30, 2014, the Company had the following long-term debt facilities available:

- Non-revolving facility for financing the acquisition of Bradley Group. At April 30, 2014, the remaining balance of this facility stood at \$12.1 million. This facility is amortized over five years ending in September 2016.
- \$50.0 million revolving facility for financing the cost of equipment purchases or acquisition costs of related businesses. At April 30, 2014, this facility had not been utilized.
- Non-revolving facility carrying a fixed interest rate of 5.9%, amortized over ten years ending in August 2021. At April 30, 2014, the remaining balance of this facility stood at \$7.3 million.
- \$3.0 million note payable, carrying interest at a fixed rate of 4% due in September 2014.
- The Company also has various other loans and capital lease facilities related to equipment purchases that totaled \$1.4 million at April 30, 2014, which were fully drawn and mature through 2017.

PAYMENTS DUE BY PERIOD (in	(in thousands of Canadian dollars)				
Contractual obligations	Total	Less than 1 year	2-3 years	4-5 years	6+ years
Long-term debt	\$ 23,842	\$ 9,655	\$ 9,815	\$ 2,038	\$ 2,334
Purchasing commitments	478	478	-	-	-
Operating leases	11,073	2,422	3,230	2,470	2,951
Total contractual obligations	\$ 35,393	\$ 12,555	\$ 13,045	\$ 4,508	\$ 5,285

The Company believes that it will be able to generate sufficient cash flow to meet its current and future working capital, capital expenditure, dividend and debt obligations. As at April 30, 2014, the Company had unused borrowing capacity under its credit facilities of \$72.9 million and cash of \$74.2 million, for a total of \$147.1 million in available funds.

## **Investing Activities**

## Capital Expenditures

Capital expenditures were \$22.6 million (net of \$0.7 million of equipment financing) for the year ended April 30, 2014 compared to \$69.0 million (net of \$1.8 million of equipment financing) for the same period last year.



During the year, the Company added 10 drill rigs through its capital expenditure program while retiring or disposing of 42 drill rigs through its modernization program, with the Company's total now standing at 708.

It is expected that capital expenditures will be between \$20 million and \$25 million in fiscal 2015 as the Company focuses on cash flow generation.

### **OUTLOOK**

Due to the uncertainty around economic matters impacting the mining market, it is very difficult to predict customer behavior over the next twelve months. Although the Company has seen a pickup in financing activity for mining related projects, senior customers are still very cautious about investing in future projects. The Company is in a unique position to react quickly when the industry begins to recover as the Company's financial strength has allowed it to invest in safety and to maintain its equipment in excellent condition. However, there is a growing concern that quality people are permanently leaving the industry, and during a recovery, shortages of qualified labour will once again become a critical issue.

The Company will continue to focus on cash generation by limiting capital expenditures as necessary, by reducing inventory and by closely managing costs. By focusing on cash management, the Company's goal is to sustain its dividend. The Company continues to have a variable cost structure whereby most of its direct costs, including field staff, go up or down with contract revenue and a large part of the Company's other expenses relates to variable incentive compensation based on the Company's profitability.

## **FOREIGN EXCHANGE**

The Company's reporting currency is the Canadian dollar, however a significant portion of the Company's revenue and operating expenses outside of Canada are denominated in U.S. dollars, Chilean pesos and Australian dollars. The year-over-year comparisons in the growth of revenue and operating expenses have been impacted by the falling Canadian dollar against the U.S. dollar.

During fiscal 2014, approximately 32% of revenue generated was in Canadian dollars, 4% in Chilean pesos and 4% in Australian dollars with most of the balance being in U.S. dollars. Since most of the input costs related to this revenue is denominated in the same currency as the revenue, the impact on earnings is somewhat muted.

The favourable foreign exchange translation impact for the year, when comparing to the effective rates for the same period last year, is estimated at approximately \$7 million on revenue. Net earnings however, remained less impacted by currency fluctuations during the year as a large proportion of costs are typically incurred in the same currency as revenue. The estimated total favourable FX impact on net earnings for the year was estimated at \$1.9 million.

## **FUTURE ACCOUNTING CHANGES**

The Company has not applied the following new and revised IASB standards that have been issued but are not yet effective:

- IFRS 9 Financial Instruments (as amended in 2010)
- IAS 32 Financial Instruments: Presentation (amended)
- IAS 36 Impairment of Assets (amended)
- IAS 39 Financial Instruments: Recognition and Measurement (amended)

IFRIC 21 Levies

The adoption of the above standards is not expected to have a significant impact on the Company's Consolidated Financial Statements.



## MANAGEMENT'S DISCUSSION AND ANALYSIS



## KEY SOURCES OF ESTIMATION, UNCERTAINTY AND CRITICAL ACCOUNTING JUDGMENTS

### Use of estimates

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that are not readily apparent from other sources, which affect the reported amounts of assets and liabilities at the dates of the Consolidated Financial Statements and the reported amounts of revenue and expenses during the reported periods. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Significant areas requiring the use of management estimates relate to the useful lives of property, plant and equipment for depreciation purposes, property, plant and equipment, accounts receivable, and inventory valuation, determination of income and other taxes, assumptions used in compilation of share-based payments, fair value of assets acquired and liabilities assumed in business acquisitions, amounts recorded as provisions and accrued liabilities, and impairment testing of goodwill and intangible assets.

Management determines the estimated useful lives of its property, plant and equipment based on historical experience of the actual lives of property, plant and equipment of similar nature and functions, and reviews these estimates at the end of each reporting period.

Management reviews the condition of inventories at the end of each reporting period and recognizes a provision for slow-moving and obsolete items of inventory when they are no longer suitable for use. Management's estimate of the net realizable value of such inventories is based primarily on sales prices and current market conditions.

Amounts used for impairment calculations are based on estimates of future cash flows of the Company. By their nature, the estimates of cash flows, including the estimates of future revenue, operating expenses, utilization, discount rates and market pricing are subject to measurement uncertainty. Accordingly, the impact in the Consolidated Financial Statements of future periods could be material.

Tax interpretations, regulations and legislation in the various jurisdictions in which the Company operates are subject to change. As such, income taxes are subject to measurement uncertainty. Deferred income tax assets are assessed by management at the end of the reporting period to determine the probability that they will be realized from future taxable earnings.

Compensation costs accrued for long-term share-based payment plans are subject to the estimation of what the ultimate payout will be using the Black-Scholes pricing model, which is based on significant assumptions such as volatility, dividend yield and expected term.

The amount recognized as provisions and accrued liabilities, including legal, restructuring, contractual, constructive and other exposures or obligations, is the best estimate of the consideration required to settle the related liability, including any related interest charges, taking into account the risks and uncertainties surrounding the obligation. In addition, contingencies will only be resolved when one or more future events occur or fail to occur. Therefore, assessment of contingencies inherently involves the exercise of significant judgment and estimates of the outcome of future events. The Company assesses its liabilities and contingencies based upon the best information available, relevant tax laws and other appropriate requirements.



## **Judgments**

The Company applied judgment in determining the functional currency of the Company and its subsidiaries. Functional currency was determined based on the currency that mainly influences revenue, labour, materials and other costs of providing services.

Property, plant and equipment and goodwill are aggregated into cash generating units ("CGU"s) based on their ability to generate largely independent cash inflows and are used for impairment testing. The determination of the Company's CGUs is subject to management's judgment with respect to the lowest level at which independent cash inflows are generated.

The Company has applied judgment in determining the degree of componentization of property, plant and equipment. Each part of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item and has a separate useful life has been identified as a separate component and is depreciated separately.

The Company has applied judgment in recognizing provisions and accrued liabilities, including judgment as to whether the Company has a present obligation (legal or constructive) as a result of a past event; whether it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and whether a reliable estimate can be made of the amount of the obligation.

Deferred income tax assets are assessed by management at the end of the reporting period to determine the probability that they will be realized from future taxable earnings. This determination is subject to management judgment.

## **OFF BALANCE SHEET ARRANGEMENTS**

Except for operating leases disclosed in Note 23 "Commitments" of the Notes to Consolidated Financial Statements and presented as contractual obligations in the liquidity and capital resources section herein, the Company does not have any other material off balance sheet arrangements.

### **GENERAL RISKS AND UNCERTAINTIES**

The risks described below and elsewhere in this MD&A do not include all possible risks, and there may be other risks of which management is currently not aware.

## **Cyclical Downturn**

The most significant operating risk affecting the Company is a downturn in demand for its services due to a decrease in activity in the minerals and metals industry. In attempting to mitigate this risk, the Company is exploiting its competitive advantage in specialized drilling and continues to explore opportunities to diversify and to rationalize its regional infrastructures. In previous cyclical market downturns, the Company realized that specialized services were not as affected by decreases in metal and mineral prices, compared to its traditional services. Consequently, the Company's addition of rigs and acquisition of businesses have generally been focused on specialized drilling services. The impact on the Company of a severe and persistent downturn in the minerals and metals industry may not be fully mitigated by the foregoing measures.

While receivables from senior and larger intermediate mining exploration companies consistently remain a significant component of total receivables, accounts receivable from junior mining companies also have a tendency to increase during a cyclical downturn. In many cases, capital markets are the only source of funds available to these juniors and any change in the outlook for the sector or the lack of success of a specific exploration program can quickly impair the ability of these juniors to raise capital to pay for their drilling programs.



## MANAGEMENT'S DISCUSSION AND ANALYSIS



Levels of inventory typically increase as a result of increased activity levels. In addition to direct volume related increases however, inventory levels also increase due to an expansion of activity in remote locations at the end of long supply chains where it is necessary to increase inventory to ensure an acceptable level of continuing service, which is part of the Company's competitive advantage. In the event of a sudden downturn of activities related either to a specific project or to the sector as a whole, it is more difficult and costly to redeploy this remote inventory to other regions where it can be consumed.

## **Competitive Pressures**

Pressures from competitors can result in decreased contract prices and negatively impact revenue. There can be no assurance that the Company's competitors will not be successful in capturing a share of the Company's present or potential customer base.

## Country Risk

The Company is committed to utilizing its expertise and technology in exploration areas around the world. With this comes the risk of dealing with business and political systems in a variety of jurisdictions. Unanticipated events in a country (precipitated by developments within or external to the country), such as economic, political, tax related, regulatory or legal changes (or changes in interpretation), could, directly or indirectly, have a material negative impact on operations and assets. The risks include, but are not limited to, military repression, extreme fluctuations in currency exchange rates, high rates of inflation, changes in mining or investment policies, nationalization/expropriation of projects or assets, corruption, delays in obtaining or inability to obtain necessary permits, nullification of existing mining claims or interests therein, hostage takings, labour unrest, opposition to mining from environmental or other nongovernmental organizations or shifts in political attitude that may adversely affect the business. There has been an emergence of a trend by some governments to increase their participation in the industry and thereby their revenues through increased taxation, expropriation, or otherwise. This could negatively impact the level of foreign investment in mining and exploration activities and thus drilling demand in these regions. Such events could result in reductions in revenue and transition costs as equipment is shifted to other locations. Nationalization/expropriation of mining projects has a direct impact on suppliers to the mining industry, like the Company.

While the Company works to mitigate its exposures to potential country risk events, the impact of any such event is not under the control of the Company, is highly uncertain and unpredictable and will be based on specific facts and circumstances. As a result, the Company can give no assurance that it will not be subject to any country risk event, directly or indirectly, in the jurisdictions in which it operates.

## Repatriation of Funds or Property

There is no assurance that any of the countries in which the Company operates or may operate in the future will not impose restrictions on the repatriation of funds or property to other jurisdictions.

#### **Taxes**

The Company is subject to many different forms of taxation in various jurisdictions throughout the world, including but not limited to, income tax, withholding tax, commodity tax and social security and other payroll related taxes, which may lead to disagreements with tax authorities regarding the application of tax law.

Tax law and administration is extremely complex and often requires the Company to make subjective determinations. The computation of income, payroll and other taxes involves many factors, including the interpretation of tax legislation in various jurisdictions in which the Company is subject to ongoing tax assessments. The Company's estimate of tax related assets,



liabilities, recoveries and expenses incorporates significant assumptions. These assumptions include, but are not limited to, the tax rates in various jurisdictions, the effect of tax treaties between jurisdictions and taxable income projections. To the extent that such assumptions differ from actual results, the Company may have to record additional tax expenses and liabilities, including interest and penalties.

## Foreign Currency

The Company conducts a significant proportion of its business outside of Canada and consequently has exposure to currency movements, principally in U.S. dollars, Chilean pesos and Australian dollars. In order to reduce its exposure to foreign exchange risks associated with currencies of developing countries, where a substantial portion of the Company's business is conducted, the Company has adopted a policy of contracting in U.S. dollars, where practical and legally permitted.

Foreign exchange translations can have a great impact on year-to-year comparisons because of the geographic distribution of the Company's activities. Year-over-year revenue comparisons have been affected by the fluctuation in the Canadian dollar against the U.S. dollar. Margin performance, however, is less affected by currency fluctuations as a large proportion of costs are typically in the same currency as revenue. In future periods, year-to-year comparisons of revenue could be significantly affected by changes in foreign exchange rates.

## **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and/or systems or from external events. Operational risk is present in all of the Company's business activities, and incorporates exposure relating to fiduciary breaches, regulatory compliance failures, legal disputes, business disruption, pandemics, technology failures, processing errors, business integration, theft and fraud, damage to physical assets, employee safety and insurance coverage.

## **Dependence on Key Customers**

From time to time, the Company may be dependent on a small number of customers for a significant portion of overall revenue and net income. Should one or more such customers terminate contracts with the Company, there can be no guarantee that the Company will obtain sufficient replacement contracts to maintain the existing revenue and income levels. Consequently, the Company continues to work to expand its client base and geographic field of operations to mitigate its exposure to any single client, commodity or mining region.

## Safety

Failure to maintain a record of acceptable safety performance may have an adverse impact on the Company's ability to attract and retain customers. Most of the Company's customers consider safety and reliability two primary attributes when selecting a provider of drilling services. The Company continues to invest in training to improve skills, abilities and safety awareness.

## **Expansion and Acquisition Strategy**

The Company intends to remain vigilant with regards to potentially strategic future acquisitions and internal expansion. It is not possible to ensure that future acquisition opportunities will exist on acceptable terms, or that newly acquired or developed entities will be successfully integrated into the Company's operations. Additionally, the Company cannot give assurances that it will be able to secure the necessary financing on acceptable terms to pursue this strategy.





## Regulatory and Legal Risk

Regulatory risk incorporates exposure relating to the risk of non-compliance with applicable legislation and regulatory directives. Legal risk incorporates non-compliance with legal requirements, including the effectiveness of preventing or handling litigation. Local management is responsible for managing day-to-day regulatory risk. In meeting this responsibility, local management receives advice and assistance from such corporate oversight functions as legal, compliance and internal audit. Compliance and internal audit test the extent to which operations meet regulatory requirements, as well as the effectiveness of internal controls.

## Corruption, Bribery, Fraud

The Company is required to comply with the Canadian Corruption of Foreign Public Officials Act ("CFPOA") as well as similar applicable laws in other jurisdictions, which prohibit companies from engaging in bribery or other prohibited payments or gifts to foreign public officials for the purpose of retaining or obtaining business. The Company's policies mandate compliance with these laws. However, there can be no assurance that the policies and procedures and other safeguards that the Company has implemented in relation to its compliance with these laws will be effective or that Company employees, agents, suppliers, or other industry partners have not engaged or will not engage in such illegal conduct for which the Company may be held responsible. Violations of these laws could disrupt the Company's business and result in a material adverse effect on its business and operations.

## Extreme Weather Conditions and the Impact of Natural or Other Disasters

The Company operates in a variety of locations, some of which are prone to extreme weather conditions. From time to time these conditions, as well as natural or other disasters, could have an adverse financial impact on operations located in the regions where these conditions occur.

## Specialized Skills and Cost of Labour Increases

Generally speaking, drilling activity related to metals and minerals is broadly linked to price trends in the metals and minerals sector. During periods of increased activity, a limiting factor in this industry can be a shortage of qualified drillers. The Company addresses this issue by attempting to become the "employer of choice" for drillers in the industry, as well as hiring and training more locally-based drillers. Historically, most of the Company's drillers have been Australian or Canadian. Development of local drillers has already had a positive impact in South American, African, Mongolian and Indonesian operations, and is expected to continue to play an important role.

The Company also relies on an experienced management team across the Company to carry on its business. A departure of several members of the management team at one time could have an adverse financial impact on operations.

A material increase in the cost of labour can materially affect gross margins and therefore the Company's financial performance.

## **Equipment and Parts Availability**

The Company's ability to provide reliable service is dependent upon timely delivery of equipment and replacement parts from fabricators and suppliers. Any factor that substantially increases the order time on equipment and increases uncertainty surrounding final delivery dates may constrain future growth, existing operations, and the financial performance of the Company.

## Reputational Risk

Negative publicity, whether true or not, regarding practices, actions or inactions, could cause a decline in the Company's value, liquidity, or customer base.



## DISCLOSURE CONTROLS AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

Disclosure controls and procedures are designed to provide reasonable assurance that all relevant information required to be disclosed in documents filed with securities regulatory authorities is recorded, processed, summarized and reported on a timely basis, and is accumulated and communicated to the Company's management, including the Chief Executive Officer (CEO) and the Chief Financial Officer (CFO), as appropriate, to allow timely decisions regarding required disclosure.

Management, including the CEO and the CFO, does not expect that the Company's disclosure controls will prevent or detect all errors and all fraud. The inherent limitations in all control systems are such that they can provide only reasonable, not absolute, assurance that all control issues and instances of fraud or error, if any, within the Company have been detected.

The Company's CEO and CFO have evaluated the effectiveness of the Company's disclosure controls and concluded that, subject to the inherent limitations and restrictions noted above, those disclosure controls were effective for the year ended April 30, 2014.

The Company's CEO and CFO are responsible for designing internal controls over financial reporting ("ICFR") or causing them to be designed under their supervision. The Company's ICFR are designed to provide reasonable assurance regarding the reliability of the Company's financial reporting and its preparation of financial statements for external purposes in accordance with International Financial Reporting Standards.

As discussed above, the inherent limitations in all control systems are such that they can provide only reasonable, not absolute, assurance that all control issues and instances of fraud or error, if any, within the Company have been detected. Therefore, no matter how well designed, ICFR has inherent limitations and can provide only reasonable assurance with respect to financial statement preparation and may not prevent and detect all misstatements.

During fiscal 2014, management, including its CEO and CFO, evaluated the existence and design of the Company's ICFR and confirm there were no changes to the ICFR that have occurred during the year that materially affected, or are reasonably likely to materially affect, the Company's ICFR. The Company continues to review and document its disclosure controls and its ICFR, and may from time to time make changes aimed at enhancing their effectiveness and to ensure that its systems evolve with the business.

As of April 30, 2014, an evaluation was carried out, under the supervision of the CEO and CFO, of the effectiveness of the Company's ICFR as defined in NI 52-109. Based on this evaluation, the CEO and the CFO concluded that the design and operation of these ICFR were effective.

The evaluations were conducted in accordance with the framework and criteria established in Internal Control - Integrated Framework (1992), issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"), a recognized control model, and the requirements of NI 52-109.

## **OUTSTANDING SHARE DATA**

The authorized capital of the Company consists of an unlimited number of common shares, which is currently the only class of voting equity securities. Holders of common shares are entitled to receive notice of, attend and vote at all meetings of the shareholders of the Company. Each common share carries the right to one vote in person or by proxy at all meetings of the shareholders of the Company.

As at June, the Company's share capital was composed of the following:

(amounts in thousands)	As at June 5 2014	As at June 5 2013
Common shares	79,161	79,161
Stock options outstanding	3,429	3,049

## MANAGEMENT'S RESPONSIBILITY

Management is responsible for preparation and presentation of the annual consolidated financial statements, management's discussion and analysis ("MD&A") and all other information in this annual report.

In management's opinion, the accompanying consolidated financial statements have been properly prepared within reasonable limits of materiality in accordance with International Financial Reporting Standards and summarized in the consolidated financial statements.

The MD&A has been prepared in accordance with the requirements of Canadian securities regulators. Management has designed and evaluated the effectiveness of its disclosure controls and procedures.

Since a precise determination of many assets and liabilities is dependent upon future events, the preparation of periodic financial statements and the MD&A necessarily involves the use of estimates and approximations. These have been made using careful judgment and with all information available up to June 5, 2014. The MD&A also includes information regarding the estimated impact of current transactions and events, sources of liquidity, operating trends and risks and uncertainties. Actual results in the future may differ materially from management's present assessment of this information because future events may not occur as expected. Financial operating data in the report are consistent, where applicable, with the consolidated financial statements.

To meet its responsibility for reliable and accurate financial statements, management has established systems of internal control, which are designed to provide reasonable assurance that financial information is relevant, reliable and accurate, and that assets are safeguarded and transactions are executed in accordance with management's authorization.

The consolidated financial statements have been examined by Deloitte LLP, independent chartered accountants. The independent auditors' responsibility is to express a professional opinion on the fairness of management's consolidated financial statements. The auditor's report outlines the scope of their examination and sets forth their opinion.

The Audit Committee of the Board of Directors is comprised of independent directors. The Audit Committee meets regularly with management and the independent auditors to satisfy itself that each is properly discharging its responsibilities, and to review the consolidated financial statements and the MD&A. The Audit Committee reports its findings to the Board of Directors for consideration when approving the consolidated financial statements and the MD&A for issuance to the shareholders. The Audit Committee also recommends, for review by the Board of Directors and approval of shareholders, the appointment of the independent auditors. The independent auditors have full and free access to the Audit Committee.

Major Drilling Group International Inc.'s Chief Executive Officer and Chief Financial Officer have certified Major Drilling Group International Inc.'s annual disclosure documents as required

Denis Larocque

Chief Financial Officer

in Canada by the Canadian securities regulators.

Francis McGuire

President and Chief Executive Officer

June 5, 2014 Moncton, New Brunswick, Canada Right: Francis McGuire, President & CEO Left: Denis Larocque, Chief Financial Officer

## INDEPENDENT AUDITOR'S REPORT



## To the Shareholders of Major Drilling Group International Inc.

We have audited the accompanying consolidated financial statements of Major Drilling Group International Inc., which comprise the consolidated balance sheets as at April 30, 2014 and April 30, 2013, and the consolidated statements of operations, consolidated statements of comprehensive (loss) earnings, consolidated statements of changes in equity and consolidated statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Major Drilling Group International Inc. as at April 30, 2014 and April 30, 2013, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

Deloitte up

Chartered Accountants

June 5, 2014 Saint John, New Brunswick, Canada

## Consolidated Statements of Operations

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)	2014	2013
TOTAL REVENUE	\$ 354,946	\$ 695,928
DIRECT COSTS	250,519	475,589
GROSS PROFIT	104,427	220,339
OPERATING EXPENSES		
General and administrative	50,087	63,827
Other expenses	3,624	10,585
Loss on disposal of property, plant and equipment	1,617	2,452
Loss on short-term investments	368	-
Foreign exchange loss (gain)	4,377	(1,311)
Finance costs	1,002	2,316
Depreciation of property, plant and equipment (note 7)	51,947	49,997
Amortization of intangible assets (note 9)	1,359	2,840
Impairment of goodwill and intangible assets (note 19)	14,326	3,324
Restructuring charge (note 20)	20,454	5,440
	149,161	139,470
(LOSS) EARNINGS BEFORE INCOME TAX	(44,734)	80,869
INCOME TAX - PROVISION (RECOVERY) (note 13)		
Current	12,849	32,077
Deferred	(2,273)	(3,318)
	10,576	28,759
NET (LOSS) EARNINGS	\$ (55,310)	\$ 52,110
(LOSS) EARNINGS PER SHARE (note 15)		
Basic	\$ (0.70)	\$ 0.66
Diluted	\$ (0.70)	\$ 0.65

## Consolidated Statements of Comprehensive (Loss) Earnings

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars)	2014	2013
NET (LOSS) EARNINGS	\$ (55,310)	\$ 52,110
OTHER COMPREHENSIVE (LOSS) EARNINGS		
Items that may be reclassified subsequently to profit or loss Unrealized gains on foreign currency translations (net of tax)	15,428	11,722
COMPREHENSIVE (LOSS) EARNINGS	\$ (39,882)	\$ 63,832

## Consolidated Statements of Changes in Equity



For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars)					
	Share capital	Share-based payments reserve	Retained earnings	Foreign currency translation reserve	Total
BALANCE AS AT MAY 1, 2012	\$ 230,763	\$ 11,797	\$ 246,809	\$ (1,670)	\$ 487,699
Exercise of stock options (note 14)	222	(114)	-	-	108
Share-based payments reserve	-	2,521	-	-	2,521
Dividends (note 25)	-	-	(15,831)	-	(15,831)
	230,985	14,204	230,978	(1,670)	474,497
Comprehensive earnings:					
Net earnings	-	-	52,110	-	52,110
Unrealized gains on foreign currency translations	-	-	-	11,722	11,722
Total comprehensive earnings	-	-	52,110	11,722	63,832
BALANCE AS AT APRIL 30, 2013	\$ 230,985	\$ 14,204	\$ 283,088	\$ 10,052	\$ 538,329
Share-based payments reserve	-	1,733	-	-	1 <i>,</i> 733
Dividends (note 25)	-	-	(15,833)	-	(15,833)
	230,985	15,937	267,255	10,052	524,229
Comprehensive loss:					
Net loss	-	-	(55,310)	-	(55,310)
Unrealized gains on foreign currency translations	-	-	-	15,428	15,428
Total comprehensive loss	-	-	(55,310)	15,428	(39,882)
BALANCE AS AT APRIL 30, 2014	\$ 230,985	\$ 15,937	\$ 211,945	\$ 25,480	\$ 484,347

## Consolidated Statements of Cash Flows

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars)	20	14		2013
ODED ATING ACTIVITIES				
OPERATING ACTIVITIES (Loss) earnings before income tax	\$ (44,7)	34)	\$	80,869
Operating items not involving cash	Φ (++,/.	3 <b>4</b> )	Ψ	00,009
Depreciation and amortization	53,30	06		52,837
Loss on disposal of property, plant and equipment	1,6			2,452
Loss on short-term investments	· ·	68		_,
Share-based payments reserve	1,73			2,521
Impairment of goodwill and intangible assets (note 19)	14,33			3,324
Restructuring charge (note 20)	10,38			1,425
Finance costs recognized in (loss) earnings before income tax	1,00	02		2,316
	37,99	99		145,744
Changes in non-cash operating working capital items (note 17)	20,53	32		30,456
Finance costs paid	(98	83)		(2,306)
Income taxes paid	(16,62	24)		(36,962)
Cash flow from operating activities	40,92	24		136,932
FINANCING ACTIVITIES				
Increase in demand loan (note 10)	4,00	66		_
Repayment of long-term debt	(20,4	5 <i>7</i> )		(9,296)
Issuance of common shares		-		108
Dividends paid (note 25)	(15,83	32)		(15,038)
Cash flow used in financing activities	(32,22	23)		(24,226)
INVESTING ACTIVITIES				
Payment of consideration for previous business acquisition	(20	05)		(1,698)
Acquisition of short-term investments	(3,58			-
Proceeds from disposal of short-term investments	3,0			_
Acquisition of property, plant and equipment (net of direct financing) (note 7)	(22,62			(69,005)
Proceeds from disposal of property, plant and equipment	5,3			3,409
Cash flow used in investing activities	(17,9)			(67,294)
Effect of exchange rate changes	1,20	01		(338)
Lifect of exchange rate changes	1,20	O I		(330)
(DECREASE) INCREASE IN CASH	(8,0	67)		45,074
CASH, BEGINNING OF THE YEAR	82,3	11		37,237
CASH, END OF THE YEAR	\$ 74,24	44	\$	82,311

## Consolidated Balance Sheets



ASSETS   CURRENT ASSETS   Current portion of long-term debt (note 12)   Current portion of long-term debt (note 12)   Current portion of long-term debt (note 12)   Current portion of long-term debt (note 13)   Current portion of long-term debt (note 14)   Current portion of long-term debt (note 15)   Current portion of long-term debt (note 15)   Current portion of long-term debt (note 16)   Current portion of long-term debt (note			, arthers on the Ground
CURRENT ASSETS	As at April 30, 2014 and 2013 (in thousands of Canadian dollars)	2014	2013
Cash	ASSETS		
Trade and other receivables   12,179   10,013   10,000   12,179   10,013   10,000   12,179   10,013   10,013   10,000   12,000   10,000	CURRENT ASSETS		
Income tax receivable   12,179   10,013   10,013   10,010   10,010   11,0010   10,013   10,	Cash	\$ 74,244	\$ 82,311
Inventories (note 6)	Trade and other receivables	66,211	98,079
Prepaid expenses         4,690         6,119           238,632         284,640           PROPERTY, PLANT AND EQUIPMENT (note 7)         307,288         339,971           DEFERRED INCOME TAX ASSETS (note 13)         5,825         5,601           GOODWILL (note 8)         38,056         52,736           INTANGIBLE ASSETS (note 9)         1,923         3,279           LIABILITIES         3         686,227           CURRENT LIABILITIES         3,909         5           CURRENT LIABILITIES         3,915         73,546           Income tax payable         3,416         5,020           Current portion of long-term debt (note 12)         9,655         9,097           Current portion of long-term debt (note 12)         14,187         34,497           LONG-TERM DEBT (note 12)         14,187         34,497           DEFERRED INCOME TAX LIABILITIES (note 13)         24,055         25,738           Share-based payments reserve         10,037         14,204           Share-based payments reserve         15,937         14,204           Retained earnings         211,945         283,088           Foreign currency translation reserve         25,480         10,052		· ·	
PROPERTY, PLANT AND EQUIPMENT (note 7)   307,288   339,971			
PROPERTY, PLANT AND EQUIPMENT (note 7)   307,288   339,971     DEFERRED INCOME TAX ASSETS (note 13)   5,825   5,601     GOODWILL (note 8)   38,056   52,736     INTANGIBLE ASSETS (note 9)   1,923   3,279     S 591,724   \$ 686,227     INTANGIBLE ASSETS (note 9)   5,2155   73,546     Income tax payables   52,155   73,546     Income tax payables   3,416   5,020     Current portion of long-term debt (note 12)   9,655   9,097     Current portion of long-term debt (note 12)   4,187   34,497     DEFERRED INCOME TAX LIABILITIES (note 13)   24,055   25,738     Info,377   147,898     SHAREHOLDERS' EQUITY   5,036   230,985     Share-based payments reserve   15,937   14,204     Retained earnings   211,945   283,088     Foreign currency translation reserve   25,480   10,052     484,347   538,329	Prepaid expenses		
DEFERRED INCOME TAX ASSETS (note 13)   5,825   5,601     GOODWILL (note 8)   38,056   52,736     INTANGIBLE ASSETS (note 9)   1,923   3,279     \$ 591,724   \$ 686,227     \$ 591,724   \$ 686,227     CURRENT LIABILITIES		238,632	284,640
COODWILL (note 8)   38,056   52,736	PROPERTY, PLANT AND EQUIPMENT (note 7)	307,288	339,971
1,923   3,279   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 591,724   \$ 591,724   \$ 591,725   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 691,35   \$ 87,663   \$ 691,35   \$ 87,663   \$ 87,6	DEFERRED INCOME TAX ASSETS (note 13)	5,825	5,601
1,923   3,279   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 686,227   \$ 591,724   \$ 591,724   \$ 591,724   \$ 591,725   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 52,155   \$ 73,546   \$ 691,35   \$ 87,663   \$ 691,35   \$ 87,663   \$ 87,6			
\$ 591,724	GOODWILL (note 8)	38,056	52,736
LIABILITIES         CURRENT LIABILITIES       \$ 3,909       \$ -         Demand loan (note 10)       \$ 3,909       \$ -         Trade and other payables       52,155       73,546         Income tax payable       3,416       5,020         Current portion of long-term debt (note 12)       9,655       9,097         69,135       87,663         LONG-TERM DEBT (note 12)       14,187       34,497         DEFERRED INCOME TAX LIABILITIES (note 13)       24,055       25,738         107,377       147,898         SHAREHOLDERS' EQUITY       230,985       230,985         Share capital (note 14)       230,985       230,985         Share-based payments reserve       15,937       14,204         Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329	INTANGIBLE ASSETS (note 9)	1,923	3,279
CURRENT LIABILITIES           Demand loan (note 10)         \$ 3,909         \$ -           Trade and other payables         52,155         73,546           Income tax payable         3,416         5,020           Current portion of long-term debt (note 12)         9,655         9,097           69,135         87,663           LONG-TERM DEBT (note 12)         14,187         34,497           DEFERRED INCOME TAX LIABILITIES (note 13)         24,055         25,738           SHAREHOLDERS' EQUITY         5         230,985         230,985           Share-based payments reserve         15,937         14,204           Retained earnings         211,945         283,088           Foreign currency translation reserve         25,480         10,052           484,347         538,329		\$ 591,724	\$ 686,227
CURRENT LIABILITIES         Demand loan (note 10)       \$ 3,909       \$ -         Trade and other payables       52,155       73,546         Income tax payable       3,416       5,020         Current portion of long-term debt (note 12)       9,655       9,097         69,135       87,663         LONG-TERM DEBT (note 12)       14,187       34,497         DEFERRED INCOME TAX LIABILITIES (note 13)       24,055       25,738         SHAREHOLDERS' EQUITY       34,497       34,497         Share capital (note 14)       230,985       230,985         Share-based payments reserve       15,937       14,204         Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329			
Demand loan (note 10)         \$ 3,909         \$ -           Trade and other payables         52,155         73,546           Income tax payable         3,416         5,020           Current portion of long-term debt (note 12)         9,655         9,097           69,135         87,663           LONG-TERM DEBT (note 12)         14,187         34,497           DEFERRED INCOME TAX LIABILITIES (note 13)         24,055         25,738           107,377         147,898           SHAREHOLDERS' EQUITY         230,985         230,985           Share-based payments reserve         15,937         14,204           Retained earnings         211,945         283,088           Foreign currency translation reserve         25,480         10,052           484,347         538,329			
Trade and other payables       52,155       73,546         Income tax payable       3,416       5,020         Current portion of long-term debt (note 12)       9,655       9,097         69,135       87,663         LONG-TERM DEBT (note 12)       14,187       34,497         DEFERRED INCOME TAX LIABILITIES (note 13)       24,055       25,738         107,377       147,898         SHAREHOLDERS' EQUITY         Share capital (note 14)         Share-based payments reserve         15,937         14,204         Retained earnings         Foreign currency translation reserve         25,480         10,052         484,347         538,329		4 2000	d.
Income tax payable			
Current portion of long-term debt (note 12)       9,655       9,097         69,135       87,663         LONG-TERM DEBT (note 12)       14,187       34,497         DEFERRED INCOME TAX LIABILITIES (note 13)       24,055       25,738         SHAREHOLDERS' EQUITY         Share capital (note 14)       230,985       230,985         Share-based payments reserve       15,937       14,204         Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329		· ·	
CONG-TERM DEBT (note 12)	! /	,	
DEFERRED INCOME TAX LIABILITIES (note 13)         24,055         25,738           107,377         147,898           SHAREHOLDERS' EQUITY         230,985         230,985           Share capital (note 14)         230,985         230,985           Share-based payments reserve         15,937         14,204           Retained earnings         211,945         283,088           Foreign currency translation reserve         25,480         10,052           484,347         538,329	current portion of long term dest (note 12)	· ·	<u>'</u>
DEFERRED INCOME TAX LIABILITIES (note 13)         24,055         25,738           107,377         147,898           SHAREHOLDERS' EQUITY         230,985         230,985           Share capital (note 14)         230,985         230,985           Share-based payments reserve         15,937         14,204           Retained earnings         211,945         283,088           Foreign currency translation reserve         25,480         10,052           484,347         538,329			
SHAREHOLDERS' EQUITY         230,985         230,985           Share capital (note 14)         230,985         230,985           Share-based payments reserve         15,937         14,204           Retained earnings         211,945         283,088           Foreign currency translation reserve         25,480         10,052           484,347         538,329	LONG-TERM DEBT (note 12)	14,187	34,497
SHAREHOLDERS' EQUITY         Share capital (note 14)       230,985       230,985         Share-based payments reserve       15,937       14,204         Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329	DEFERRED INCOME TAX LIABILITIES (note 13)	24,055	25,738
Share capital (note 14)       230,985       230,985         Share-based payments reserve       15,937       14,204         Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329		107,377	147,898
Share capital (note 14)       230,985       230,985         Share-based payments reserve       15,937       14,204         Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329	SHARFHOLDERS' FOULTY		
Share-based payments reserve       15,937       14,204         Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329		230.985	230.985
Retained earnings       211,945       283,088         Foreign currency translation reserve       25,480       10,052         484,347       538,329		· ·	,
Foreign currency translation reserve 25,480 10,052 484,347 538,329		· ·	
<b>\$ 591,724</b> \$ 686,227		484,347	538,329
		\$ 591,724	\$ 686,227

Contingencies and commitments (notes 22 and 23)

Approved by the Board of Directors

David Tennant Chairman of the Board

Jo Mark Zurel Chairman of the Audit Committee

## Notes to Consolidated Financial Statements

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

## 1. NATURE OF ACTIVITIES

Major Drilling Group International Inc. (the "Company") is incorporated under the Canada Business Corporations Act and has its head office at 111 St. George Street, Suite 100, Moncton, NB, Canada. The Company's common shares are listed on the Toronto Stock Exchange ("TSX"). The principal source of revenue consists of contract drilling for companies primarily involved in mining and mineral exploration. The Company has operations in Canada, the United States, South and Central America, Australia, Asia and Africa.

#### 2. BASIS OF PRESENTATION

## Statement of compliance

These Consolidated Financial Statements present the Company's and its subsidiaries' financial results of operations and financial position in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and using the accounting policies described herein.

These Consolidated Financial Statements were authorized for issue on June 5, 2014 by the Board of Directors.

#### Basis of consolidation

The Consolidated Financial Statements incorporate the financial statements of the Company and entities controlled by the Company. Control is achieved when the Company is exposed, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The results of subsidiaries acquired or disposed of during the period are included in the Consolidated Statements of Operations from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Intra-group transactions, balances, income and expenses are eliminated on consolidation, where appropriate.

## Basis of preparation

The Consolidated Financial Statements have been prepared based on the historical cost basis except for certain financial instruments that are measured at fair value, as explained in the related accounting policies presented in Note 4.

#### 3. APPLICATION OF NEW AND REVISED IFRS

The following IASB standards, now in effect, have had no significant impact on the Company's Consolidated Financial Statements:

IFRS 7 Financial instruments: disclosures (amended)

IFRS 10 Consolidated financial statements

IFRS 11 Joint arrangements

IFRS 12 Disclosure of interests in other entities

IFRS 13 Fair value measurement

IAS 1 Presentation of financial statements (amendments)

IAS 16 Property, plant and equipment (amendments – Annual improvements to IFRS)

IAS 19R Employee benefits (amended)

IAS 27 Separate financial statements (amended)

IAS 28 Investments in associates and joint ventures (amended)



#### 3. APPLICATION OF NEW AND REVISED IFRS (Continued)

The Company has not applied the following new and revised IASB standards that have been issued but are not yet effective:

IFRS 9 Financial Instruments (as amended in 2010)

IAS 32 Financial Instruments: Presentation (amended)

IAS 36 Impairment of Assets (amended)

IAS 39 Financial Instruments: Recognition and Measurement (amended)

IFRIC 21 Levies

The adoption of the above standards is not expected to have a significant impact on the Company's Consolidated Financial Statements.

## 4. SIGNIFICANT ACCOUNTING POLICIES

#### Cash

Cash is comprised of cash on hand and demand deposits in banks, cashable at any time.

#### Financial instruments

Financial assets and financial liabilities are initially recognized at fair value and their subsequent measurement is dependent on their classification as described below. Their classification depends on the purpose for which the financial instruments were acquired or issued, their characteristics and the Company's designation of such instruments. Settlement date accounting is used.

Asset/Liability	Classification	Measurement
Cash	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Trade and other payables	Other financial liabilities	Amortized cost
Long-term debt	Other financial liabilities	Amortized cost

Transaction costs are included in the initial carrying value of financial instruments, except those classified as fair value through profit or loss, and are amortized into income using the effective interest method.

Loans and receivables - Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are initially recorded at fair value and are subsequently measured at amortized cost using the effective interest method, less any impairment.

Interest income is recognized by applying the effective interest rate, except for trade and other receivables when the recognition of interest would be immaterial.

Other financial liabilities - Other financial liabilities are initially recorded at fair value and are subsequently measured at amortized cost using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or where appropriate, a shorter period, to the net carrying amount on initial recognition.

*Embedded derivatives* - Derivatives embedded in non-derivative host contracts that are not financial assets within the scope of IAS 39 *Financial Instruments: Recognition and Measurement* ("IAS 39") (e.g. financial liabilities) are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at fair value.

## Notes to Consolidated Financial Statements

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Revenue recognition

Revenue from drilling contracts is recognized based on the terms of customer contracts that generally provide for revenue recognition on the basis of actual meters drilled at contract rates or fixed monthly charges or a combination of both. Revenue from ancillary services, primarily relating to extra services to the customer, is recorded when the services are rendered. Revenue is recognized when collection is reasonably assured.

## Earnings per share

Basic earnings per share are calculated by dividing net (loss) earnings by the weighted average number of common shares outstanding during the year.

Diluted earnings per share are determined as net (loss) earnings divided by the weighted average number of diluted common shares for the year. Diluted common shares reflect the potential dilutive effect of exercising stock options.

#### **Inventories**

The Company maintains an inventory of operating supplies, drill rods and drill bits. Inventories are valued at the lower of cost and net realizable value, determined on a first in, first out ("FIFO") basis. The value of used inventory items is considered minimal therefore they are not valued, except for drill rods, which, if still considered usable, are valued at 50% of cost.

## Property, plant and equipment

Property, plant and equipment ("PP&E") are measured at cost, less accumulated depreciation and impairment losses. Depreciation, calculated using the straight-line method, is charged to operations at rates based upon the estimated useful life of each depreciable asset. When significant components of an item of PP&E have different useful lives, they are accounted for as separate assets. The following rates apply to those assets being depreciated using the straight-line method:

	Residual value (%)	Useful life (years)
Buildings	0-15	15-20
Drilling equipment	0-15	5-15
Automotive and off-road equipment	0-10	5-10
Other (office, computer and shop equipment)	0	5-15

Land and assets under construction not available for use are not depreciated. Costs for repairs and maintenance are charged to operations as incurred. Subsequent costs are included in the asset's carrying value when it is probable that future economic benefits associated with it will flow to the Company and when they are ready for their intended use. Subsequent costs are depreciated over the useful life of the asset and replaced components are de-recognized. Depreciation methods, residual values and useful lives are re-assessed, at minimum, on an annual basis.

## Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognized as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the Consolidated Balance Sheet as trade and other payables.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalized as borrowing costs. Contingent rentals are recognized as expenses in the periods in which they are incurred.



## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognized as a liability. The aggregate benefit of incentives is recognized as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

## **Business combinations**

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Company, liabilities incurred by the Company to the former owners of the acquiree and any equity interests issued by the Company in exchange for control of the acquiree. Acquisition-related costs are generally recognized in profit or loss as incurred.

At acquisition date, the identifiable assets acquired and the liabilities assumed are recognized at their fair value.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), then the excess is recognized immediately in profit or loss as a bargain purchase gain.

When the consideration transferred by the Company in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not re-measured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is re-measured at subsequent reporting dates in accordance with IAS 39, or IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* ("IAS 37"), as appropriate, with the corresponding gain or loss being recognized in profit or loss.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Company reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date.

Contingent liabilities acquired in a business combination - Contingent liabilities acquired in a business combination are initially measured at fair value at the acquisition date. At the end of subsequent reporting periods, such contingent liabilities are measured at the higher of the amount that would be recognized in accordance with IAS 37 and the amount initially recognized less, if appropriate, cumulative amortization recognized in accordance with IAS 18 Revenue ("IAS 18"), unless IAS 39 is applicable.

## Notes to Consolidated Financial Statements

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Goodwill

Goodwill represents the excess of the purchase price of business acquisitions, including acquisition costs, over the fair value of the identifiable net assets acquired. The value of goodwill is tested for impairment at least annually. Any impairment loss identified by this test would be reported in earnings (loss) for the period during which the loss occurred.

## Intangible assets

Intangible assets that are acquired in a business combination are recognized separately from goodwill and are initially recognized at their fair value at the acquisition date (which is regarded as their cost). Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortization and accumulated impairment losses. Intangible assets include customer relationships and non-compete agreements, which are amortized on a straight-line basis over a three and five-year period, respectively.

## Impairment of long-lived assets

At the end of each reporting period, the Company assesses whether there are any indicators that the carrying values of its long-lived assets are impaired. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash generating unit ("CGU") to which the asset belongs. A CGU is the smallest identifiable group of assets that generate cash inflows that are largely independent of the cash inflows from other assets or group of assets. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual CGUs, or otherwise they are allocated to the smallest group of CGUs for which a reasonable and consistent allocation basis can be identified.

The recoverable amount is the higher of the fair value less costs to sell and the value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss.

At the end of each reporting period, the Company assesses whether there is any indication that an impairment loss recognized in prior periods for an asset other than goodwill may no longer exist or may have decreased. If any such indication exists, the Company estimates the recoverable amount of that asset.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss.

#### **Income taxes**

*Current* - The tax currently receivable or payable is based on taxable profit for the year and any adjustments resulting from prior years. Taxable profit differs from profit as reported in the Consolidated Statements of Operations because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred - The Company follows the asset and liability method of accounting for deferred taxes. This method takes a balance sheet approach and focuses on the amount of income taxes payable or receivable that will arise if an asset is realized or a liability is settled for its carrying amount. These resulting assets and liabilities, referred to as "deferred income tax assets and liabilities", are computed and recognized based on carry forwards of unused tax losses, unused tax credits and the differences between the carrying amount of balance sheet items and their corresponding tax values using the enacted, or substantively enacted, income tax rates in effect when the assets are expected to be realized or the liabilities are expected to be settled.



#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company's primary temporary differences arise between the tax carrying value and net book value of property, plant and equipment. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

## Translation of foreign currencies

The Consolidated Financial Statements are presented in Canadian dollars, which is the Company's presentation currency, and the functional currency of the parent company.

Items included in the financial statements of each of the Company's subsidiaries are measured using the functional currency. The majority of the Company's subsidiaries have a functional currency of U.S. dollars, Canadian dollars, Chilean pesos or Australian dollars. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities not denominated in the functional currency of an entity are recognized in the Consolidated Statements of Operations. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-translated.

For the purposes of the Consolidated Financial Statements, the assets and liabilities of the Company's foreign operations (with functional currencies other than Canadian dollars) are translated into Canadian dollars using exchange rates at the end of the period. Income and expense items are translated at the average rates of exchange for the period. The resulting translation adjustments are recognized in other comprehensive earnings within the foreign currency translation reserve. Additionally, foreign exchange gains and losses related to certain intercompany loans that are permanent in nature are included in other comprehensive earnings and foreign currency translation reserve.

## **Share-based payments**

The Company uses the fair value method to measure compensation expense at the date of grant of stock options to employees and Directors. The fair value of each tranche for all option grants is determined using the Black-Scholes option-pricing model, which considers estimated forfeitures at time of grant, and each tranche is amortized separately to earnings over the vesting period of the tranche with an offset to the share-based payments reserve. When options are exercised, the corresponding share-based payments reserve and the proceeds received by the Company are credited to share capital.

The Company records the fair value of deferred share units as compensation expense, with offset to accrued liabilities.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material). When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

*Onerous contracts* - Present obligations arising under onerous contracts are recognized and measured as provisions. An onerous contract is considered to exist where the Company has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

Restructurings - A restructuring provision is recognized when the Company has developed a detailed formal plan for restructuring and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement the plan or announcing its main features to those affected by it. The measurement of a restructuring provision includes only the direct expenditures arising from the restructuring, which are those amounts that are both necessarily entailed by the restructuring and not associated with the ongoing activities of the entity.

## Notes to Consolidated Financial Statements

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Derivative financial instruments**

The Company has entered into a derivative financial instrument, in the form of an interest rate swap, to manage its exposure to interest rate risk. The derivative is initially recognized at fair value at the date the derivative contract is executed and is subsequently re-measured to fair value at each reporting date. The resulting gain or loss is recognized in other comprehensive earnings unless the derivative is considered to be ineffective, in which event it is recognized in profit or loss.

## Hedge accounting

The Company designated the derivative as a cash flow hedge. At the inception of the hedge, and on an ongoing basis, the Company documents whether the hedging instrument used in the hedging relationship is highly effective in offsetting changes in cash flows of the hedged item.

## Cash flow hedge

The effective portion of changes in the fair value of the derivative is recognized in other comprehensive earnings and accumulated in shareholders' equity. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss.

Hedge accounting is discontinued when the Company revokes the hedging relationship, the hedging instrument expires or is terminated, or no longer qualifies for hedge accounting. Any cumulative gain or loss accumulated in shareholders' equity at that time is recognized immediately in profit or loss.

## 5. KEY SOURCES OF ESTIMATION, UNCERTAINTY AND CRITICAL ACCOUNTING JUDGMENTS

### **Use of estimates**

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that are not readily apparent from other sources, which affect the reported amounts of assets and liabilities at the dates of the Consolidated Financial Statements and the reported amounts of revenue and expenses during the reported periods. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Significant areas requiring the use of management estimates relate to the useful lives of property, plant and equipment for depreciation purposes, property, plant and equipment, accounts receivable, and inventory valuation, determination of income and other taxes, assumptions used in compilation of share-based payments, fair value of assets acquired and liabilities assumed in business acquisitions, amounts recorded as provisions and accrued liabilities, and impairment testing of goodwill and intangible assets.

Management determines the estimated useful lives of its property, plant and equipment based on historical experience of the actual lives of property, plant and equipment of similar nature and functions, and reviews these estimates at the end of each reporting period.

Management reviews the condition of inventories at the end of each reporting period and recognizes a provision for slow-moving and obsolete items of inventory when they are no longer suitable for use. Management's estimate of the net realizable value of such inventories is based primarily on sales prices and current market conditions.



## 5. KEY SOURCES OF ESTIMATION, UNCERTAINTY AND CRITICAL ACCOUNTING JUDGMENTS (Continued)

Amounts used for impairment calculations are based on estimates of future cash flows of the Company. By their nature, the estimates of cash flows, including the estimates of future revenue, operating expenses, utilization, discount rates and market pricing are subject to measurement uncertainty. Accordingly, the impact in the Consolidated Financial Statements of future periods could be material.

Tax interpretations, regulations and legislation in the various jurisdictions in which the Company operates are subject to change. As such, income taxes are subject to measurement uncertainty. Deferred income tax assets are assessed by management at the end of the reporting period to determine the probability that they will be realized from future taxable earnings.

Compensation costs accrued for long-term share-based payment plans are subject to the estimation of what the ultimate payout will be using the Black-Scholes pricing model, which is based on significant assumptions such as volatility, dividend yield and expected term.

The amount recognized as provisions and accrued liabilities, including legal, restructuring, contractual, constructive and other exposures or obligations, is the best estimate of the consideration required to settle the related liability, including any related interest charges, taking into account the risks and uncertainties surrounding the obligation. In addition, contingencies will only be resolved when one or more future events occur or fail to occur. Therefore assessment of contingencies inherently involves the exercise of significant judgment and estimates of the outcome of future events. The Company assesses its liabilities and contingencies based upon the best information available, relevant tax laws and other appropriate requirements.

## **Judgments**

The Company applied judgment in determining the functional currency of the Company and its subsidiaries. Functional currency was determined based on the currency that mainly influences revenue, labour, materials and other costs of providing services.

Property, plant and equipment and goodwill are aggregated into CGUs based on their ability to generate largely independent cash inflows and are used for impairment testing. The determination of the Company's CGUs is subject to management's judgment with respect to the lowest level at which independent cash inflows are generated.

The Company has applied judgment in determining the degree of componentization of property, plant and equipment. Each part of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item and has a separate useful life has been identified as a separate component and is depreciated separately.

The Company has applied judgment in recognizing provisions and accrued liabilities, including judgment as to whether the Company has a present obligation (legal or constructive) as a result of a past event; whether it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and whether a reliable estimate can be made of the amount of the obligation.

Deferred income tax assets are assessed by management at the end of the reporting period to determine the probability that they will be realized from future taxable earnings. This determination is subject to management judgment.

#### 6. INVENTORIES

The cost of inventory recognized as an expense and included in direct costs for the year ended April 30, 2014 was \$47,545 (2013 - \$86,423). During the year, except for the inventory write-down as detailed in Note 20, there were no significant write-downs of inventory as a result of net realizable value being lower than cost and no inventory write-downs recognized in previous years were reversed.

## Notes to Consolidated Financial Statements

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

## 6. INVENTORIES (Continued)

The following is a breakdown of inventory by category:

2014	2013
\$ 27,313	\$ 31,344
5,149	5,039
25,038	25,586
7,130	8,431
6,686	8,537
9,992	9,181
\$ 81,308	\$ 88,118
	\$ 27,313 5,149 25,038 7,130 6,686 9,992

The Company's credit facility related to operations is in part secured by a general assignment of a portion of the Company's inventory in certain regions.

## 7. PROPERTY, PLANT AND EQUIPMENT

Changes in the property, plant and equipment balance were as follows for the year:

Cost	Land	Buildings	Drills	Auto	Other	Total
Balance as at April 30, 2013	\$ 3,153	\$ 24,099	\$ 359,834	\$ 130,500	\$ 27,870	\$ 545,456
Additions	-	264	15,561	5,125	2,354	23,304
Disposals	-	(822)	(13,205)	(9,065)	(717)	(23,809)
Effect of exchange rate changes and other	157	(1,520)	2,590	2,693	453	4,373
Balance as at April 30, 2014	\$ 3,310	\$ 22,021	\$ 364,780	\$ 129,253	\$ 29,960	\$ 549,324
Accumulated Depreciation	Land	Buildings	Drills	Auto	Other	Total
Balance as at April 30, 2013	\$ -	\$ (5,414)	\$ (110,363)	\$ (69,625)	\$ (20,083)	\$ (205,485)
Disposals	-	351	8,017	7,837	612	16,817
Impairment (note 20)	(47)	(174)	(5,493)	-	-	(5,714)
Depreciation	-	(1,707)	(32,067)	(15,446)	(2,727)	(51,947)
Effect of exchange rate changes and other	-	(22)	3,830	314	171	4,293
Balance as at April 30, 2014	\$ (47)	\$ (6,966)	\$ (136,076)	\$ (76,920)	\$ (22,027)	\$ (242,036)
Carrying value April 30, 2013	\$ 3,153	\$ 18,685	\$ 249,471	\$ 60,875	\$ 7,787	\$ 339,971
Carrying value April 30, 2014	\$ 3,263	\$ 15,055	\$ 228,704	\$ 52,333	\$ 7,933	\$ 307,288

The Company has assessed whether there is any indication that an impairment loss recognized in prior periods for PP&E may no longer exist or may have decreased. There were no impairments requiring reversal as at April 30, 2014 or 2013.

Capital expenditures were \$23,304 and \$70,840, respectively, for the years ended April 30, 2014 and 2013. The Company obtained direct financing of \$678 and \$1,835, respectively, for the years ended April 30, 2014 and 2013.

The carrying value of PP&E under finance leases for the year ended April 30, 2014 was \$1,976 (2013 - \$1,930).



#### 8. GOODWILL

Changes in the goodwill balance were as follows:

	2014	2013
Opening balance	\$ 52,736	\$ 54,946
Impairment charge (note 19)	(14,326)	(3,122)
Effect of movement in exchange rates	(354)	912
Ending balance	\$ 38,056	\$ 52,736

# Allocation of goodwill to CGUs

The carrying amount of goodwill was allocated to CGUs as follows:

	2014	2013
Canada	\$ 38,056	\$ 38,056
Chile	-	12,579
Other	-	2,101
	\$ 38,056	\$ 52,736

#### Canada

The recoverable amount of the "Canadian Branch" as a CGU is determined based on a value-in-use calculation, which uses cash flow projections based on financial budgets and forward projections approved by management covering a five-year period, and a discount rate of 20.6% per annum. Cash flows beyond that period have been extrapolated using a steady 2% per annum growth rate. While the mining services market in Canada is cyclical in nature, this organic growth rate has been achieved across two business cycles and is seen by management as a fair and conservative long-term average growth rate. Management believes that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of the CGU.

#### Key assumptions

The key assumptions in the value-in-use calculations are as follows:

Revenue - The values assigned to the assumptions reflect past experience. The effect of the incorporation of the acquired drill fleets and significant levels of capital expenditure since 2007 that have on average been higher than the sustaining level, have provided the basis on which to grow. The growth expected is consistent with management's plans for focusing operations and growing share in the specialized drilling market.

Gross margin - Management expects that gross margins will remain in a range in line with historically achieved levels.

#### 9. INTANGIBLE ASSETS

Changes in the intangible assets balance were as follows:

	Cost	Accumulated amortization	Total
Balance as at May 1, 2012	\$ 10,642	\$ (4,347)	\$ 6,295
Impairment charge (note 19)	(976)	774	(202)
Amortization	-	(2,840)	(2,840)
Effect of movement in exchange rates	44	(18)	26
Balance as at April 30, 2013	9,710	(6,431)	3,279
Amortization	-	(1,359)	(1,359)
Effect of movement in exchange rates	-	3	3
Balance as at April 30, 2014	\$ 9,710	\$ (7,787)	\$ 1,923

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

#### 10. DEMAND LOAN

In the current fiscal year, the Company borrowed 2,000 million Chilean pesos (CAD \$3,909), secured by a USD \$4,357 stand-by letter of credit drawn from the Company's demand credit facility, carrying interest at an annual rate of 6.85%.

## 11. DEMAND CREDIT FACILITIES

The Company has credit facilities available in Canada of \$25,000 bearing interest at the bank's prime lending rate plus 0.75% or the bankers' acceptance fee plus 2.25% for Canadian dollar draws and the bank's U.S. dollar base rate in Canada plus 0.75% or the bank's London interbank offer rate ("LIBOR") plus 2.25% for U.S. dollar draws. The demand credit facilities are primarily secured by corporate guarantees of companies within the group. The Company has a credit facility of \$4,071 for credit cards, with interest rates and repayments as per the cardholder agreement. As at April 30, 2014, the Company had utilized \$5,157 (2013 - \$383) of these lines for stand-by letters of credit.

The Company also has various credit facilities amounting to \$7,851 (2013 - \$3,472) bearing interest at rates ranging from 2.0% to 18.5% secured by corporate guarantees of companies within the group. As at April 30, 2014 the amount drawn on these lines was \$4,749 (2013 - \$1,637).

#### 12. LONG-TERM DEBT

	2014	2013
Revolving equipment and acquisition loan (authorized \$50,000), bearing interest at either the bank's prime rate plus 0.75% or the bankers' acceptance rate plus 2.25% for Canadian dollar draws, and either the bank's U.S. dollar base rate in Canada plus 0.75% or the bank's LIBOR plus 2.25% for U.S. dollar draws, interest only payments required until maturity, secured by corporate guarantees of companies within the group, repaid during current year.	\$ -	\$11,224
Non-revolving term loan, bearing interest at either the bank's prime rate plus 0.75% or the bankers' acceptance rate plus 2.25% for Canadian dollar draws, and either the bank's U.S. dollar base rate in Canada plus 0.75% or the bank's LIBOR plus 2.25% for U.S. dollar draws, payable in monthly installments of \$417, maturing in September 2016, secured by corporate guarantees of companies within the group.	12,083	17,083
Term loan bearing interest at 5.9%, payable in monthly installments of \$83, unsecured, maturing in August 2021.	7,333	8,333
Term loans bearing interest at rates ranging from 0% to 6.99%, payable in monthly installments of \$81, secured by certain equipment, maturing through 2017.	1,439	1,709
Note payable bearing interest at 4%, repayable over three years, maturing in September 2014.	3,000	5,285
Derivative financial instrument with a notional principal amount of \$12,083, swapping Canadian-Bankers' Acceptance - Canadian Dealer Offered Rate for an annual fixed rate		
of 3.665%, maturing in September 2016.	(13)	(40)
	23,842	43,594
Current portion	9,655	9,097
	\$ 14,187	\$34,497



#### 12. LONG-TERM DEBT (Continued)

The required annual principal repayments on long-term debt are as follows:

	\$ 23,842
2020	2,334
2019	1,000
2018	1,038
2017	3,390
2016	6,425
2015	\$ 9,655

The Company hedges its exposure to floating rates under the non-revolving term loan via an interest rate swap, exchanging a variable rate interest payment for a fixed rate interest payment. As at April 30, 2014 the swap is deemed effective and is recognized as a cash flow hedge.

Under the terms of certain of the Company's debt agreements, the Company must satisfy certain financial covenants. Such agreements also limit, among other things, the Company's ability to incur additional indebtedness, create liens, engage in mergers or acquisitions and make dividend and other payments. The Company, at all times during the year, was in compliance with all covenants and other conditions imposed by its debt agreements.

## 13. INCOME TAXES

Income taxes vary from amounts that would be determined by applying the combined statutory Canadian corporate income tax rate to earnings before income tax with details as follows:

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	2014	2013		
(Loss) earnings before income tax	\$ (44,734)	\$ 80,869		
Income tax expense calculated at 27% (2013 - 27%)	(12,078)	21,835		
Non-recognition of tax benefits related to losses	9,602	899		
De-recognition of previously recognized tax losses*	3,462	72		
Other foreign taxes paid	1,172	1,845		
Effect of rate variances in foreign jurisdictions	(70)	2,557		
Permanent differences*	6,209	2,213		
Other*	184	(996)		
	8,481	28,425		
Adjustments recognized in the current year in relation to				
the current tax in prior years	2,095	334		
Income tax expense recognized in net (loss) earnings	\$ 10,576	\$ 28,759		

<sup>\*</sup>Amounts presented in the previous year have been allocated consistent with current year presentation.

The tax rate used for the 2014 and 2013 reconciliations herein is the effective federal and provincial Canadian corporate tax rate of 27% in 2014 (27% in 2013).

The movements in deferred income tax balances are as follows:

	2013	Tax	provision	Exc	change	Rec	classified	2014
Deferred tax assets related to non-capital losses	\$ 5,102	\$	(998)	\$	(178)	\$	1,570	\$ 5,496
Deferred tax asset related to share issuance costs	499		(170)		-		-	329
Deferred tax liabilities related to difference in tax and book basis	(25,738)		3,441		(1,758)		-	(24,055)
Net deferred tax liabilities	\$ (20,137)	\$	2,273	\$	(1,936)	\$	1,570	\$ (18,230)

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

#### 13. INCOME TAXES (Continued)

Income tax expense recognized in net (loss) earnings:

	2014	2013
Current tax		
Current tax expense in respect of the current year	\$ 10,754	\$ 31,743
Adjustments recognized in the current year in relation to the current tax of prior years	2,095	334
<u>Deferred tax</u>		
Deferred tax expense recognized in the current year	(5,735)	(3,390)
Write-down of previously recorded tax assets	3,462	72
Income tax provision	\$ 10,576	\$ 28,759

The recognition and measurement of the current and deferred tax assets and liabilities involves dealing with uncertainties in the application of complex tax regulations in a multitude of jurisdictions and in the assessment of the recoverability of deferred tax assets. Potential liabilities are recognized for anticipated tax audit issues in various tax jurisdictions based on the Company's estimate of whether, and the extent to which, additional taxes will be due.

If payment of the accrued amounts ultimately proves to be unnecessary, the elimination of the liabilities would result in tax benefits being recognized in the period when the Company determines the liabilities no longer exist. If the estimate of tax liabilities proves to be less than the ultimate assessment, a further charge to expense will result.

The Company has accumulated approximately \$72,469 in non-capital losses of which \$26,792 is available to reduce future income taxes otherwise payable in foreign jurisdictions. These losses, if unused, will expire as follows: 2035 - \$10,343; indefinite - \$16,449.

The Company has accumulated approximately \$5,054 (A\$4,967) of capital losses that are available to reduce income taxes otherwise payable on capital gains realized in Australia. The benefit of these losses has not been recognized in the financial statements.

The Company has approximately \$214,000 of temporary differences associated with its investments in foreign subsidiaries for which no deferred taxes have been provided on the basis that the Company is able to control the timing of the reversal of such temporary differences and such reversal is not probable in the foreseeable future.

The Company periodically assesses its liabilities and contingencies for all tax years open to audit based upon the latest information available. For those matters, where it is probable that an adjustment will be made, the Company recorded its best estimate of these tax liabilities, including related interest charges. Inherent uncertainties exist in estimates of tax contingencies due to changes in tax laws. While management believes they have adequately provided for the probable outcome of these matters, future results may include favorable or unfavorable adjustments to these estimated tax liabilities in the period the assessments are made or resolved, or when the statute of limitation lapses.



#### 14. SHARE CAPITAL

#### **Authorized**

Unlimited number of fully paid common shares, without nominal or par value, with each share carrying one vote and a right to dividends when declared.

The movement in the Company's issued and outstanding share capital during the year is as follows:

	20	14	2013			
	Number of shares	Share capital	Number of shares	Share capital		
Opening balance	79,161	\$ 230,985	79,147	\$ 230,763		
Exercise of stock options	-	-	14	222		
Ending balance	79,161	\$ 230,985	79,161	\$ 230,985		

# Stock option plan

The Company has a Stock Option Plan "the Plan" for Directors, Officers and other employees of the Company and its subsidiaries. The Plan provides that the Board of Directors of the Company, on the recommendation of the Compensation Committee, may grant options to purchase common shares on terms determined within the limitations of the Plan. The fixed aggregate number of common shares reserved for issuance under the Plan is limited to 6,043,619. As at April 30, 2014: (i) 3,428,619 common shares were reserved for issuance in respect of outstanding options under the Plan (representing approximately 4.3% of the issued and outstanding common shares); and (ii) 2,615,000 common shares were available for issuance in respect of options that may be granted under the Plan (representing approximately 3.3% of the issued and outstanding common shares). The exercise price for an option issued under the Plan is determined by the Board and may not be less than the fair market value of the common shares on the grant date of the option, being the volume weighted average trading price of the common shares on the TSX for the last five trading days immediately preceding the date on which the option is granted rounded to the nearest cent or, if the shares did not trade during such five trading days, the simple average of the closing bid and ask prices of the shares on the TSX during such five trading days.

Options issued subsequent to September 2010 are exercisable for a maximum period of 8 years from the date of grant while previous grants are exercisable for a maximum period of 10 years from the date of grant, subject to earlier termination if the optionee ceases to be a Director or employee of the Company for any reason, retires, dies or becomes disabled or there is a change of control of the Company. Options are not assignable. The Plan also provides that: (i) the total number of options to be granted to any one Participant under the Plan, together with any options or shares granted or issued under other Share Compensation Arrangements to such Participant shall not exceed 5% of the issued and outstanding shares immediately after the grant of the option; (ii) the number of shares issued to Insiders, under this Plan or any existing or proposed Share Compensation Arrangements, within a one-year period, may not exceed 10% of the issued and outstanding shares on a non-diluted basis immediately prior to the share issuance in question; (iii) the number of shares issuable to Insiders, under this Plan or any existing or proposed Share Compensation Arrangements, at any time, cannot exceed 10% of the issued and outstanding shares on a nondiluted basis; (iv) the number of shares issued to any one Insider and such Insider's associates, under this Plan or any existing or proposed Share Compensation Arrangements, within a one-year period, may not exceed 5% of the issued and outstanding shares on a non-diluted basis immediately prior to the share issuance in question; and (v) the number of shares issuable to non-employees, under this Plan or any existing or proposed Share Compensation Arrangements, at any time, cannot exceed 1.5% of the issued and outstanding shares on a non-diluted basis.

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

#### 14. SHARE CAPITAL (Continued)

A summary of the status of the Company's Stock Option Plan, as at April 30, 2014 and 2013, and of changes during those years, is presented below:

	20	2014			13													
	Number of options	Weighted average exercise price		Weighted average exercise price		Weighted average exercise price		Weighted average exercise price		Weighted average exercise price		Weighted average exercise price		Weighted average exercise price		Number of options	Weighted average exercise price	
Outstanding, beginning of year	3,048,619	\$	10.04	2,906,924	\$ 9.97													
Options granted	410,000		7.04	416,000	11.26													
Options expired	(30,000)		7.00	(260,305)	11.34													
Options exercised	-			(14,000)	7.72													
Outstanding, end of year	3,428,619		9.70	3,048,619	10.04													

The following table summarizes information on stock options outstanding as at April 30, 2014:

Range of exercise prices	Outstanding at April 30, 2014	Weighted average remaining life (years)	Weighted average exercise price	Exercisable at April 30, 2014	Weighted average exercise price
\$4.32 - \$9.16	1,924,416	5.44	<b>\$</b> 7.53	1,514,416	\$ 7.66
\$10.98 - \$19.72	1,504,203	4.92	12.49	1,097,536	12.79
	3,428,619	5.21	9.70	2,611,952	9.82

The Company's calculations of share-based compensation for options granted were made using the Black-Scholes option-pricing model with weighted average assumptions as follows:

	2014	2013
Risk-free interest rate	1.64%	1.27%
Expected life	5.9 years	5.8 years
Expected volatility (based on historical volatility)	54.0%	52.1%
Expected dividend yield	2.9%	1.6%

The weighted average grant date fair value of options granted during the year ended April 30, 2014 was \$2.78 (2013 - \$4.76). For the year ended April 30, 2014, the amount of compensation cost recognized in earnings and credited to share-based payments reserve was \$1,733 (2013 - \$2,521).

#### **Deferred share units**

The Company has a Deferred Share Unit Plan (the "DSU Plan") for Directors and certain designated Officers. Each deferred share unit ("DSU") represents the right to receive a cash payment, at such time as an outside Director or designated Officer ceases to be a Director or employee (respectively), equal to the market value of the Company's shares at the time of surrender. Under this plan, prior to the beginning of each fiscal year, Directors must elect the percentage of their total compensation as Directors that they wish to receive in DSUs in lieu of cash compensation. Designated Officers have the option to take a certain percentage of their annual bonus in DSUs.



## 14. SHARE CAPITAL (Continued)

The following table summarizes information on DSUs earned under the DSU Plan at April 30, 2014 and 2013:

,	2014 Number of units	2013 Number of units
Outstanding, beginning of year	49,365	25,323
OSUs issued during year	15,348	24,042
Outstanding, end of year	64,713	49,365
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As at April 30, 2014 the total value of DSUs outstanding was \$474 (2013 - \$309).

# 15. (LOSS) EARNINGS PER SHARE

All of the Company's earnings are attributable to common shares therefore net (loss) earnings are used in determining (loss) earnings per share.

	2014	2013
Net (loss) earnings for the year	\$ (55,310)	\$ 52,110
Weighted average shares outstanding (000's)  Net effect of dilutive securities:	79,161	79,148
Stock options	66	436
Weighted average number of shares - diluted (000's)	79,227	79,584
(Loss) earnings per share:		
Basic	\$ (0.70)	\$ 0.66
Diluted	\$ (0.70)	\$ 0.65

The calculation of diluted (loss) earnings per share for the year ended April 30, 2014 and 2013 excludes the effect of 2,585,434 and 1,593,718 options, respectively, as they were anti-dilutive.

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

#### 16. SEGMENTED INFORMATION

The Company's operations are divided into three geographic segments corresponding to its management structure, Canada - U.S., South and Central America, and Australia, Asia and Africa. The services provided in each of the reportable segments are essentially the same. The accounting policies of the segments are the same as those described in Note 4. Management evaluates performance based on earnings from operations in these three geographic segments before finance costs and income tax. Data relating to each of the Company's reportable segments is presented as follows:

	2014	2013
Revenue		
Canada - U.S.	\$ 175,882	\$ 317,091
South and Central America	73,583	203,233
Australia, Asia and Africa	105,481	175,604
	\$ 354,946	\$ 695,928
Canada - U.S. includes revenue in 2014 of \$112,899 (2013 - \$193,852) for Canadian operations.		
(Loss) earnings from operations		
Canada - U.S.	\$ 9,315	\$ 47,020
South and Central America	(25,125)	36,114
Australia, Asia and Africa	(19,776)	12,945
	(35,586)	96,079
Eliminations	(554)	(987)
	(36,140)	95,092
Finance costs	1,002	2,316
General and corporate expenses*	7,592	11,907
Income tax	10,576	28,759
Net (loss) earnings	\$ (55,310)	\$ 52,110

<sup>\*</sup>General and corporate expenses include expenses for corporate offices, stock options and certain unallocated costs.

Goodwill and intangible asset impairment charges for the current year are included in above figures as follows: South and Central America \$12,057; Australia, Asia and Africa \$2,269 (2013 - Canada - U.S. - \$3,324). Restructuring charges, as detailed in Note 20, for the current year are included in above figures as follows: Canada - U.S. \$503 (2013 - \$1,860); South and Central America \$1,665 (2013 - \$115); Australia, Asia and Africa \$18,286 (2013 - \$3,465).



## 16. SEGMENTED INFORMATION (Continued)

	2014	2013
Depreciation and amortization		
Canada - U.S.	\$ 22,928	\$ 22,713
South and Central America	12,072	11,493
Australia, Asia and Africa	16,161	15,522
Unallocated and corporate assets	2,145	3,109
Total depreciation and amortization	\$ 53,306	\$ 52,837
Identifiable assets		
Canada - U.S.	\$ 197,673	\$ 243,027
South and Central America	178,026	224,878
Australia, Asia and Africa	148,806	165,318
	524,505	633,223
Eliminations	-	(38)
Unallocated and corporate assets	67,219	53,042
Total identifiable assets	\$ 591,724	\$ 686,227

Canada - U.S. includes property, plant and equipment in 2014 of \$88,347 (2013 - \$97,110) for Canadian operations.

# 17. ADDITIONAL INFORMATION TO THE STATEMENTS OF CASH FLOWS

Changes in non-cash operating working capital items:

	2014	2013
Trade and other receivables	\$ 34,864	\$ 63,579
Inventories	6,396	10,046
Trade and other payables	(21,909)	(45,036)
Other items	1,181	1,867
	\$ 20,532	\$ 30,456

# 18. NET EARNINGS FOR THE YEAR

Net earnings for the year have been arrived at after charging various employee benefit expenses as follows:

	2014	2013
Direct costs:		
Salaries and wages	\$ 99,442	\$ 172,765
Other employee benefits	18,771	34,368
General and administrative expenses:		
Salaries and wages	21,824	28,363
Other employee benefits	3,762	4,709
Other expenses:		
Share-based payments	1,419	1,935

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

## 19. IMPAIRMENT OF GOODWILL AND INTANGIBLE ASSETS

For the purposes of assessing impairment, the Company's assets are grouped and tested at the cash generating unit level. The Company has operations in Canada, the United States, South and Central America, Australia, Asia and Africa and management has determined that its CGUs are identifiable at the country level as this is the smallest identifiable group of assets that generate cash inflows that are largely independent of cash inflows from other assets or groups of assets, with internal reporting organized to measure performance of each country.

In the current year, due to the weakness in the Chilean market caused by the recent changes in labor laws and the severity of the downturn in that market, the Company recorded an impairment of goodwill of \$12,057 in the South and Central American segment. The Company also recorded an impairment of goodwill of \$2,269 in the Australia, Asia and African segment due to the weakness in the Mozambique market as well as the downsizing of a significant customer in that country.

Cash flow projections were calculated over a five-year period based on budgeted earnings before interest, taxes, depreciation and amortization, forecasted from historical earnings, using the value-in-use method, with a pre-tax discount rate of 20.6% (2013 - 20.0%). The weighted average cost of capital ("WACC") is based on market capital structure of debt, risk-free rate, equity risk premium, beta adjustment to the equity risk premium based on a review of betas of comparable publicly traded companies, an un-systematic risk premium, and after-tax cost of debt. Maintainable debt-free net cash flow beyond the forecast period is estimated to approximate the average of the five-year forecasted cash flows, increased by a terminal growth rate in the range of 1% to 2% and is based on the industry's expected growth rates, forecast inflation rates, and management's experiences.

In the previous year, due to the continued governmental budgetary constraints in the U.S. affecting its environmental division, the Company recorded an impairment charge of \$3,324 calculated using the value-in-use method. Of this amount, \$3,122 was an impairment of goodwill and \$202 was an impairment of intangible assets, which were required as the change in the market created the inability to generate the expected revenue going forward.

#### 20. RESTRUCTURING CHARGE

During the previous year, the Company initiated a restructuring plan in some of its operations, which continued during the current year.

In the previous year, as part of this plan, the Company significantly scaled down its Tanzanian operation and its U.S. environmental division, as well as rationalizing the workforce in many other operations. During the current year, the Company continued to rationalize certain operations and due to high costs being incurred by mining companies and new mining taxes, projects in Australia were cancelled, therefore the Company has decided to proceed with a full closure of its Australian CGU operation.

The Australian restructure generated an impairment charge calculated based on the determination of the fair value of assets less cost of disposal. Fair value was determined through the use of industry knowledge and specialists.

The costs related to these initiatives are recorded as part of the restructuring charge for a total of \$20,454 (2013 - \$5,440). This amount consists of an impairment charge of \$5,714 (2013 - \$1,425) relating to property, plant and equipment, employee severance charges of \$5,043 (2013 - \$2,317) incurred to rationalize the workforce, and a write-down of \$4,002 (2013 - \$599) to reduce inventory to net realizable value. The remaining charge of \$5,695 (2013 - \$1,099) relates to the cost of winding down operations, including an onerous provision of \$2,542 (2013 – nil) to terminate lease agreements. The unpaid portion of these charges, totaling \$7,034, is recorded in trade and other payables.

#### 21. NON-CASH TRANSACTIONS

During the year, the Company entered into the following non-cash financing activities, which are not reflected in the Statements of Cash Flows:

- The Company declared a dividend during the year for \$7,916 that was unpaid as at April 30, 2014 (2013 \$7,916).
- The Company financed equipment purchases for \$678 (2013 \$1,835).



#### 22. CONTINGENCIES

The Company is involved in various legal claims and legal notices arising in the ordinary course of business. The outcome of all the proceedings and claims against the Company is subject to future resolution and the uncertainties of litigation. Based on information currently known to the Company and after consultation with outside legal counsel, it is management's opinion that the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations, or cash flows. Any amounts awarded as a result of these actions will be reflected when known.

# 23. COMMITMENTS

The Company has a commitment for the purchase of equipment totaling \$478 with a delivery date early in fiscal 2015 as well as various commitments, primarily for rental of premises, with arms-length parties as follows: 2015 - \$2,422, 2016 - \$1,723, 2017 - \$1,507, 2018 - \$1,257, 2019 - \$1,213, thereafter \$2,951.

#### 24. RELATED PARTY TRANSACTIONS

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note.

The remuneration of Directors and other members of key management personnel during the year is as follows:

	2014	2013
Salaries, bonuses and fees	\$ 2,214	\$ 3,687
Post-employment benefits	112	163
Other long-term benefits	139	224
Share-based payments benefits	799	1,371
	\$ 3,264	\$ 5,445

#### 25. DIVIDENDS

The Company declared two dividends during the year, \$0.10 per common share paid on November 1, 2013 to shareholders of record as of October 10, 2013, and \$0.10 per common share to be paid on May 1, 2014 to shareholders of record as of April 7, 2014.

The Company declared two dividends during the previous year, \$0.10 per common share paid on November 1, 2012 to shareholders of record as of October 10, 2012, and \$0.10 per common share paid on May 2, 2013 to shareholders of record as of April 5, 2013.

#### **26. CAPITAL MANAGEMENT**

The Company includes shareholders' equity (excluding foreign currency translation reserve), long-term borrowings and demand loan net of cash in the definition of capital.

Total managed capital was as follows:

	2014	2013
Long-term debt	\$ 23,842	\$ 43,594
Share capital	230,985	230,985
Share-based payments reserve	15,937	14,204
Retained earnings	211,945	283,088
Cash	(74,244)	(82,311)
	\$ 408,465	\$ 489,560

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

## 26. CAPITAL MANAGEMENT (Continued)

The Company's objective when managing its capital structure is to maintain financial flexibility in order to: (i) preserve access to capital markets; (ii) meet financial obligations; and (iii) finance internally generated growth and potential new acquisitions. To manage its capital structure, the Company may adjust spending, issue new shares, issue new debt or repay existing debt.

Under the terms of certain of the Company's debt agreements, the Company must satisfy certain financial covenants. Such agreements also limit, among other things, the Company's ability to incur additional indebtedness, create liens, engage in mergers or acquisitions and make dividend and other payments. During the year, the Company was, and continues to be, in compliance with all covenants and other conditions imposed by its debt agreements.

In order to facilitate the management of its capital requirements, the Company prepares annual budgets that are updated as necessary, dependent on various factors.

The Company's objectives with regards to capital management remain unchanged from 2013.

# 27. FINANCIAL INSTRUMENTS

#### Risk management objectives

The Company's corporate treasury function monitors and manages the financial risks relating to the operations of the Company through analysis of the various exposures. When deemed appropriate, the Company uses financial instruments to hedge these risk exposures.

#### Interest rate risk management

The Company is exposed to interest rate risk as it borrows funds at both fixed and floating interest rates. The risk is managed by the Company by use of interest rate swap contracts when deemed appropriate.

#### Interest rate swap contract

Under the interest rate swap contract, the Company agrees to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. This contract enables the Company to mitigate the risk of changing interest rates on the cash flow exposures on the issued variable rate debt held.

As at April 30, 2014, the interest rate swap had a remaining term of 29 months (2013 - 41 months), a notional principal amount of \$12,083 (2013 - \$17,083) and fair value of \$13 (2013 - \$40).

The interest rate swap settles on a monthly basis swapping Canadian-Bankers' Acceptance-Canadian Dealer Offered Rate for an annual fixed rate of 3.665%.

For the year ended April 30, 2014, there is a loss of \$27 recognized in other comprehensive income relating to the hedge (2013 - loss of \$81).

#### Fair value

The carrying values of cash, trade and other receivables, demand credit facility, demand loan and trade and other payables approximate their fair value due to the relatively short period to maturity of the instruments. The following table shows carrying values of long-term debt, which approximates its fair value, as most debts carry variable interest rates and the remaining fixed rate debts have been acquired recently and their carrying value continues to reflect fair value. The fair value of the interest rate swap included in long-term debt is measured using quoted interest rates.

	2014	2013
Long-term debt	\$ 23,842	\$ 43,594



#### 27. FINANCIAL INSTRUMENTS (Continued)

#### Fair value hierarchy

The Company has certain financial assets and liabilities that are held at fair value. Financial assets and financial liabilities are classified and disclosed in one of the following categories reflecting the significance of inputs used in making the fair value measurement:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included in Level 1 that are observable for the assets or liabilities, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

There were no transfers of amounts between Level 1, Level 2 and Level 3 financial instruments for the year ended April 30, 2014. Additionally, there are no financial instruments classified as Level 3.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

As at April 30, 2014 and 2013, the interest rate swap is classified as Level 2 financial instruments as the fair value is determined using valuation techniques that include inputs based on observable market data.

#### Credit risk

The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The maximum credit risk the Company was exposed to as at April 30, 2014 was \$140,455 (2013 - \$180,390), representing total cash, trade and other receivables. The Company's exposure and the credit ratings of its counterparties are continuously monitored.

As at April 30, 2014, 79.8% (2013 - 86.0%) of the Company's trade receivables were aged as current and 5.1% (2013 - 3.1%) of the trade receivables were impaired.

The movement in the allowance for impairment of trade receivables during the year was as follows:

	2014	2013
Opening balance	\$ 2,790	\$ 2,236
Increase in impairment allowance	1,144	1,776
Write-off charged against allowance	(873)	(1,228)
Recovery of amounts previously impaired	(40)	-
Foreign exchange translation differences	(5)	6
Ending balance	\$ 3,016	\$ 2,790

#### Interest rate risk

The demand credit facility and long-term debt of the Company bears a floating rate of interest, which exposes the Company to interest rate fluctuations.

As at April 30, 2014, the Company has estimated that a one percentage point increase in interest rates would cause an annual decrease in net income of approximately \$121 and a one percentage point decrease in interest rates would cause an annual increase in net income of \$121.

#### Foreign currency risk

In order to reduce its exposure to foreign exchange risks associated with currencies of developing countries, where a substantial portion of the Company's business is conducted, the Company has adopted a policy of contracting in U.S. dollars, where practical and legally permitted.

For the years ended April 30, 2014 and 2013 (in thousands of Canadian dollars, except per share information)

#### 27. FINANCIAL INSTRUMENTS (Continued)

The most significant carrying amounts of net monetary assets that: (i) are denominated in currencies other than the functional currency of the respective Company subsidiary; (ii) cause foreign exchange rate exposure; and (iii) may include intercompany balances with other subsidiaries, is USD \$628 as of April 30, 2014.

If the Canadian dollar moved by plus or minus 10% at April 30, 2014, the unrealized foreign exchange gain or loss recognized in net earnings would move by approximately \$63.

## Liquidity risk

The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities. Note 11 sets out details of additional undrawn facilities that the Company has at its disposal to further reduce liquidity risk.

The following table details the Company's contractual maturities for its financial liabilities:

	1 year 2-3 years		4-5 years		thereafter		Total	
Demand loan	\$ 3,909	\$	-	\$	-	\$	-	\$ 3,909
Trade and other payables	52,155		-		-		-	52,155
Long-term debt	9,655		9,815		2,038		2,334	23,842
	\$ 65,719	\$	9,815	\$	2,038	\$	2,334	\$ 79,906

# Historical Summary



	(in millions of Canadian dollars, except per share information)									
	2014	2013	2012	2011	2010	2009	2008	2007	2006 reclassified	2005 reclassified
OPERATING SUMMARY Revenue by region Canada-U.S.	<b>\$</b> 176	\$ 317	\$ 322	\$ 181	\$ 103	\$ 167	\$ 189	\$ 151	\$ 119	\$ 82
South and Central America	74	203	252	169	108	155	186	127	81	62
Australia, Asia and Africa	105	176	223	132	97	201	215	137	116	102
,	355	696	797	482	308	523	590	415	316	246
Gross profit	104	220	251	120	74	176	195	133	90	66
as a percentage of revenue	29.4%	31.7%	31.5%	25.0%	24.2%	33.6%	33.1%	32.0%	28.6%	26.9%
General and administrative expenses	50	64	58	41	33	47	45	34	29	25
as a percentage of revenue	14.1%	9.2%	7.3%	8.5%	10.7%	9.0%	7.6%	8.1%	9.0%	10.2%
Net (loss) earnings	(55)	52	90	28	-	46	74	59	29	16
(Loss) earnings per share (1) Basic Diluted	(0.70) (0.70)	0.66 0.65	1.18 1.16	0.39 0.38	(0.01) (0.01)		1.05 1.03	0.85 0.83	0.42 0.41	0.24 0.23
EBITDA (2) per share (1)	44 0.56	143 1.80	174 2.26	73 1.02	36 0.51	115 1.61	135 1.91	89 1.28	55 0.81	37 0.56
Dividends paid	16	15	12	10	9	5	-	-	-	-
Total net cash (net of debt)	46	39	(14)	(17)	6	19	(22)	(7)	(40)	(57)
BALANCE SHEET SUMMARY										
Cash, net of demand loans Property, plant and equipment Debt	70 307 24	82 340 44	37 318 51	16 235 33	30 211 24	58 240 39	19 199 40	25 159 32	(5) 118 35	(11) 119 46
Shareholders' equity	484	538	488	328	318	365	288	221	158	142

The years above prior to 2011 (2005 - 2010) have not been restated for IFRS adoption.

<sup>(1)</sup> all amounts re-stated to reflect stock split.

<sup>(2)</sup> Non-GAAP measure: Earnings before interest, income taxes, depreciation, amortization. 2014 excludes \$20.5 million of restructuring charges (2013 - \$5.4 million; 2010 - \$1.2 million; 2009 - \$9.0 million), \$14.3 million of goodwill and intangible assets impairment (2013 - \$3.3 million; 2010 - \$1.5 million; 2009 - \$0.7 million) and 2013 - \$2.0 million of gain on reversal of contingent consideration.



# Shareholder Information

#### **DIRECTORS**

David Tennant (Chairman)

**Edward Breiner** 

Jean Desrosiers

Fred Dyment

David Fennell

Francis McGuire

Catherine McLeod-Seltzer

Janice Rennie

Jo Mark Zurel

#### **OFFICERS**

Francis McGuire
President and Chief Executive Officer

Denis Larocque Chief Financial Officer

Denis Despres

Chief Operating Officer

James Gibson

VP Legal Affairs, General Counsel and Corporate Secretary

David Balser

Vice President, Finance

Larry Pisto

Vice President, North American Operations

Kelly Johnson

Vice President, Latin American & West African Operations

#### **TRANSFER AGENT**

**CST Trust Company** 

### **AUDITORS**

Deloitte LLP

#### **CORPORATE OFFICE**

# Major Drilling Group International Inc.

111 St. George Street, Suite 100

Moncton, New Brunswick, E1C 1T7, Canada

Tel: 506-857-8636 Toll-free: 866-264-3986 Fax: 506-857-9211

Web site: www.majordrilling.com E-mail: info@majordrilling.com

#### ANNUAL GENERAL MEETING

The Annual General Meeting of the shareholders of Major Drilling Group International Inc. will be held at:

TMX Broadcast Centre, Gallery The Exchange Tower 130 King Street West Toronto, ON, Canada

September 4, 2014 at 11:00 am Eastern



