



## President's Report to Shareholders – Second Quarter 2019

During the quarter, demand for our services continued to grow in all of our regions. Despite the recent drop in commodity prices, most senior mining companies are continuing with their original plans as they work to replace their mineral reserves. The Company's strong operational leverage was evidenced as revenue growth of 20%, combined with improved margins and flat general and administrative expenses, translated into a 71% increase in EBITDA.

The Company generated revenue of \$105.5 million, up 20% from the \$88.0 million recorded in the same quarter last year. Net earnings were \$3.3 million, or \$0.04 per share for the quarter, compared to a net loss of \$2.7 million, or \$0.03 per share for the prior year quarter. The overall gross margin percentage for the quarter was 27.4%, compared to 24.1% for the corresponding period last year. The Company's net cash position (net of debt) increased \$12.8 million during the quarter to \$14.9 million at quarter-end.

The revenue increase was led by our international operations, as South and Central American revenue was up 51% and Asian and African revenue was up 25% compared to the same quarter last year. In Canada - U.S., our revenue grew modestly at 7%, as we continued to focus on specialized drilling due to the high level of labour utilization experienced in these operations. Through this strategy, we have been able to triple this region's earnings this quarter as compared to the same period last year.

This quarter we spent \$7.0 million on capital expenditures, adding seven rigs that fit both our specialized and diversification strategies. Two of the additional rigs are suited for surface drill and blast/grade control work, while we added three others to our computerized underground fleet of rigs. We disposed of nine older, inefficient rigs, bringing the fleet total to 625 rigs. The Company also sold a building and other assets for \$7.1 million during the quarter.

On December 3, 2018, the Company made the decision to close its operations in Burkina Faso. This decision is based on the fact that this branch requires significant additional investment to reach an acceptable return on investment, at a time when competition is growing in the country, while we see growth opportunities in other regions. Preliminary estimates indicate cash close-down costs of approximately \$1.5 million with additional non-cash expenses of approximately \$6.5 to \$7.5 million related to deferred tax assets impairment, VAT receivable write-off and impairment charges

relating to property, plant and equipment and inventory. The Burkina Faso operation represented approximately 1% of the total Company revenue for the quarter.

With copper reserves depleting at an accelerated rate, and grades declining, many industry experts expect the copper market will face a significant deficit position in the next few years, due to the continued production and high grading of mines, combined with the lack of exploration work conducted to replace reserves. The same dynamic can be seen in most mining commodities, including gold, and we believe that most commodities will face an imbalance between supply and demand as mining reserves continue to decrease due to the lack of exploration. Therefore, it is expected that at some point in the near future, the need to develop resources in areas that are increasingly difficult to access will significantly increase, at which time we expect to see a resurgence in demand for specialized drilling.

We are now in our third quarter, traditionally the weakest quarter of our fiscal year, as mining and exploration companies shut down, often for extended periods over the holiday season. At this time, most senior and intermediate companies are still working through their budget process and have yet to decide on post-holiday start-up dates. As usual, due to the time it takes to mobilize once new contracts are awarded, a slow pace of start-ups is expected in January and February. Additionally, the Company schedules substantial overhaul and maintenance work on its equipment during this slower period. These factors result in reduced revenue, increased costs, and reduced margins in the third quarter, and as we have experienced in previous years, we expect to generate a seasonal loss in the upcoming third quarter.

As part of our ongoing efforts to prepare for future increases in activity, we are continuing to make investments in innovation directed towards increased productivity, safety, and meeting customers' demands. We keep growing our fleet of computerized rigs, as well as retrofitting some of our newer rigs with computerized consoles. This falls in line with the enhancement of our recruiting and training systems as we bring in a new generation of employees, while strengthening our customer service.

As always, we value the continued support of our customers, employees, and shareholders.

Denis Larocque, President & CEO



## **Management's Discussion and Analysis**

**Second Quarter Fiscal 2019**

# **MAJOR DRILLING GROUP INTERNATIONAL INC.**

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

### **Second Quarter Fiscal 2019**

This Management's Discussion and Analysis ("MD&A") relates to the results of operations, financial condition and cash flows of Major Drilling Group International Inc. ("Major Drilling" or the "Company") as at and for the three-month period ended October 31, 2018. All amounts in this MD&A are in Canadian dollars, except where otherwise noted.

This MD&A is a review of activities and results for the quarter ended October 31, 2018 as compared to the corresponding period in the previous year. Comments relate to, and should be read in conjunction with, the comparative unaudited Interim Condensed Consolidated Financial Statements as at and for the three months ended October 31, 2018, prepared in accordance with IAS 34 Interim Financial Reporting, and also in conjunction with the audited Consolidated Financial Statements and Management's Discussion and Analysis contained in the Company's Annual Report for the fiscal year ended April 30, 2018.

This MD&A is dated November 30, 2018. Disclosure contained in this document is current to that date, unless otherwise stated.

#### **FORWARD-LOOKING STATEMENTS**

Securities laws encourage companies to disclose forward-looking information in order for investors to have a better understanding of a corporation's future prospects and make informed investment decisions.

This MD&A contains statements that may constitute forward-looking statements about the Company's objectives, strategies, financial condition, results of operations, cash flows and businesses. These statements are "forward-looking" because they are based on current expectations, estimates, assumptions, risks and uncertainties. These forward-looking statements are typically identified by future or conditional verbs such as "outlook", "believe", "anticipate", "estimate", "project", "expect", "intend", "plan", and terms and expressions of similar import.

Such forward-looking statements are subject to a number of risks and uncertainties that include, but are not limited to: cyclical downturn; competitive pressures; dealing with business and political systems in a variety of jurisdictions; repatriation of funds or property in other jurisdictions; payment of taxes in various jurisdictions; exposure to currency movements; inadequate or failed internal processes, people or systems or from external events; dependence on key customers; safety performance; expansion and acquisition strategy; regulatory and legal risk; corruption, bribery or fraud by employees or agents; climate change risk; shortage of specialized skills and cost of labour increases; equipment and parts availability; reputational risk; cybersecurity risk; market price and dilution of common shares; and environmental, health and safety regulations and considerations. These factors and other risk factors, as described under "General Risks and Uncertainties" in the Company's Annual Information Form, represent risks the Company believes are material. Actual results could be materially different from expectations if known or unknown risks affect the business, or if estimates or assumptions turn out to be inaccurate. The Company does not guarantee that any forward-looking statement will materialize and, accordingly, the reader is cautioned not to place reliance on these forward-looking statements.

The Company disclaims any intention and assumes no obligation to update any forward-looking statement, even if new information becomes available, as a result of future events or for any other reasons, except in accordance with applicable securities laws. Risks that could cause the Company's actual results to materially differ from its current expectations are also discussed in the Company's Annual Information Form.

Additional information relating to the Company, including the Company's Annual Information Form for the previous year and the most recently completed financial year, are available on the SEDAR website at [www.sedar.com](http://www.sedar.com).

## **CORPORATE OVERVIEW**

Major Drilling Group International Inc. is one of the world's largest drilling services companies primarily serving the mining industry. Established in 1980, Major Drilling has over 1,000 years of combined experience within its management team alone. The Company maintains field operations and offices in Canada, the United States, Mexico, South America, Asia, Africa and Europe. Major Drilling provides a complete suite of drilling services including surface and underground coring, directional, reverse circulation, sonic, geotechnical, environmental, water-well, coal-bed methane, shallow gas, underground percussive/longhole drilling, surface drill and blast, and a variety of mine services.

## **BUSINESS STRATEGY**

Major Drilling continues to base its business premise on the following: mining companies continue to deplete the more easily accessible mineral reserves around the world and attractive deposits will be in increasingly remote locations, areas difficult to access and/or deep in the ground. For this reason, Major Drilling's strategy is to focus its services on projects that have these characteristics, calling these services "specialized drilling". Over the years, the Company has positioned itself as one of the largest specialized drilling operators in the world by leveraging its main competitive advantages: skilled personnel, specialized equipment, robust safety systems, long-standing relationships with the world's largest mining companies and access to capital.

The Company intends to continue to modernize and innovate its fleet and expand its footprint in strategic areas while maintaining a strong balance sheet and remaining best in class in safety and human resources. The Company also seeks to continue to diversify by investing in underground and mine services that are complementary to its skill set.

The Company categorizes its mineral drilling services into three types: specialized drilling, conventional drilling and underground drilling.

Specialized drilling can be defined as any drilling project that, by virtue of its scope, technical complexity or location, creates significant barriers to entry for smaller drilling companies. This would include, for example, deep-hole drilling, directional drilling, and mobilizations to remote locations or high altitudes. Because significant ore bodies are getting more difficult to find, the Company expects specialized drilling services to continue to fuel future growth and the Company believes these skills will be in greater and greater demand over the next two decades.

Conventional drilling tends to be more affected by the industry cycle, as the barriers to entry are not as significant as with specialized drilling. This part of the industry is highly fragmented and has numerous competitors. Because the Company offers only limited differentiation in this sector, it is not its priority for investment.

The Company's underground services include both underground exploration drilling and underground percussive/longhole drilling. Underground exploration drilling takes on greater importance in the latter stages of the mining cycle as clients develop underground mines. Underground percussive/longhole drilling, which relates more to the production function of a mine, provides relatively more stable work during the mining cycles. By offering both underground production drilling and underground exploration drilling, the Company provides a wide range of complementary services to its clients.

The Company operates on a variable cost structure whereby most of its direct costs, including field staff, go up or down with contract revenue, and a large part of the Company's other expenses relate to variable incentive compensation based on the Company's profitability.

A key part of the Company's strategy is to maintain a strong balance sheet. As the industry appears to be in the early stages of the cyclical recovery, the Company is in a unique position to react quickly as its financial strength allows it to invest in safety and continuous improvement initiatives, to retain key employees and to maintain its equipment in good condition.

## **INDUSTRY OVERVIEW**

The metals and minerals drilling industry is reliant primarily on demand from two metal groups: gold and base metals. Each commodity group is influenced by distinct market forces.

Gold has historically been a significant driver in the mining industry, accounting for 40 to 50% of the exploration spend carried on around the world. Exploration activity generally varies up or down with the trend in gold prices.

The demand for base metals is dependent on economic activity. In the longer-term, the fundamental drivers of base metals remain positive, with worldwide supply of most metals expected to tighten and higher demand coming from the emerging markets. As these markets continue to urbanize, the requirement for base metals will continue to increase at the same time as easily accessible reserves are being depleted.

One of the realities of the mining industry is that future mineral deposits will have to come from areas difficult to access, either in remote or politically sensitive areas, deeper in the ground or at higher altitudes. This should improve demand for specialized services in the future.

In terms of customer base, the Company has two categories of customers: senior/intermediate companies, for which the Company provides greenfield exploration drilling and/or drilling at operating mines, and junior exploration companies.

The industry has experienced a cyclical downturn over the past several years. At this point in time, most gold and base metal senior and intermediate mining companies have increased their exploration budgets for calendar 2018, although exploration levels are still lower than at the peak in 2012. The requirement for base metals will continue to increase as large base metal producers will either need to expand existing mines or develop new mines to meet world demand. Activity from senior gold producers is likely to show greater volatility as gold prices vary, which could impact exploration budgets.

## **OVERALL PERFORMANCE**

Demand for the Company's services continued to grow in all regions this quarter. Despite the recent drop in commodity prices, most senior mining companies are continuing with their original plans as they work to replace their mineral reserves. The Company's strong operational leverage was evidenced as revenue growth of 20%, combined with improved margins and flat general and administrative expenses, translated into a 71% increase in EBITDA.

Revenue for the quarter ended October 31, 2018 was \$105.5 million, up 20% from revenue of \$88.0 million recorded in the same quarter last year. The revenue increase was led by the Company's international operations as South and Central American revenue was up 51% and Asian and African revenue was up 25% compared to the same quarter last year.

In Canada - U.S., revenue grew modestly at 7%, as the Company continued to focus on specialized drilling due to the high level of labour utilization experienced in these operations. Through this strategy, the Company has been able to triple this region's earnings this quarter as compared to the same period last year.

Gross margin percentage for the quarter was 27.4%, up from 24.1% for the same period last year. While pricing continues to improve in all regions, operational efficiencies also contributed to the improvement in margins. As well, margins benefitted from the Company's increased focus on specialized drilling in Canada and the U.S.

Net earnings for the quarter were \$3.3 million or \$0.04 per share, compared to a net loss of \$2.7 million or \$0.03 per share for the same period last year. Earnings before interest, taxes, depreciation and amortization ("EBITDA" - see "Non-GAAP financial measure") increased by 71% from \$9.1 million for the same quarter last year to \$15.6 million in the current quarter.

The Company's net cash position (net of debt) improved by \$12.8 million over the last three months, to end the quarter at \$14.9 million. Capital expenditures were \$7.0 million this quarter, as the Company added seven rigs that fit both its specialized and diversification strategies. Two of the additional rigs are suited for surface drill and blast/grade control work, while the Company added three others to its computerized underground fleet of rigs. The Company disposed of nine older, inefficient rigs, bringing the fleet total to 625 rigs. The Company also sold a building and other assets for \$7.1 million during the quarter.

## **RESULTS OF OPERATIONS - SECOND QUARTER RESULTS ENDED OCTOBER 31, 2018**

Total revenue for the quarter was \$105.5 million, up 20% from revenue of \$88.0 million recorded in the same quarter last year. The favourable foreign exchange translation impact for the quarter, when comparing to the effective rates for the same period last year, is estimated at \$2 million on revenue, with a negligible impact on net earnings.

Revenue for the quarter from Canada - U.S. drilling operations increased by 7% to \$56.5 million, compared to the same period last year.

South and Central American revenue increased by 51% to \$29.2 million for the quarter, compared to the same quarter last year, due to increased activity levels in most regions, led by Mexico, the Guiana Shield, and Chile.

Asian and African operations reported revenue of \$19.8 million, up 25% from the same period last year. This growth in revenue was driven by stronger activity in all areas, led by Indonesia and the Philippines.

The overall gross margin percentage for the quarter was 27.4%, up from 24.1% for the same period last year. While pricing continues to improve in all regions, operational efficiencies contributed to the improvement in margins. As well, margins benefitted from the Company's increased focus on specialized drilling in Canada and the U.S.

General and administrative costs were flat compared to the same quarter last year at \$11.2 million, while general and administrative expenses, as a percentage of revenue, decreased to 10.7% for the current quarter, compared to 12.9% for the same period last year.

Depreciation and amortization decreased by \$1.7 million to \$10.1 million.

The income tax provision for the quarter was an expense of \$2.0 million compared to a recovery of \$0.1 million for the prior year period.

Net earnings were \$3.3 million or \$0.04 per share (\$0.04 per share diluted) for the quarter, compared to a net loss of \$2.7 million or \$0.03 per share (\$0.03 per share diluted) for the prior year quarter.

## **RESULTS OF OPERATIONS - YEAR-TO-DATE ENDED OCTOBER 31, 2018**

Revenue for the six months ended October 31, 2018 increased 19% to \$204.0 million from \$171.9 million for the corresponding period last year. The favourable foreign exchange translation impact for the year, when comparing to the effective rates for the same period last year, is estimated at \$1 million on revenue, with a negligible impact on net earnings.

Revenue from Canada - U.S. drilling operations increased by 3% to \$107.8 million compared to the same period last year.

South and Central American revenue was up by 46% at \$55.9 million compared to the same period last year, due to increased activity levels in most branches.

Asian and African operations reported revenue of \$40.3 million, up 40% from the same period last year, driven by stronger activity in all areas, led by Indonesia and Mongolia.

Gross margin for the year-to-date was 25.7% compared to 22.1% last year, as pricing continued to improve in all regions. Operational efficiencies in the second quarter improved margins and low-margin contracts have been renegotiated or have not been renewed.

General and administrative expenses increased by \$0.3 million, to \$23.6 million compared to the prior year. Although staffing levels and salaries have increased as the industry ramps up and the Company invests in recruitment and information technology, general and administrative expenses, as a percentage of revenue, have decreased to 11.6% in the current year from 13.6% in the previous year.

Depreciation and amortization decreased by \$2.9 million to \$21.3 million. The decrease was due in part to amortization on intangible assets arising from the Taurus acquisition as they were fully amortized during the previous year.

The income tax provision was an expense of \$3.2 million compared to a recovery of \$0.6 million for the prior year period.

Net earnings were \$0.8 million or \$0.01 per share (\$0.01 per share diluted) compared to a net loss of \$9.6 million or \$0.12 per share (\$0.12 per share diluted) last year.

## SUMMARY OF QUARTERLY RESULTS

(in \$000s CAD, except per share)	<i>Fiscal 2017</i>		<i>Fiscal 2018</i>				<i>Fiscal 2019</i>	
	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Revenue	\$ 70,117	\$ 81,469	\$ 83,952	\$ 87,992	\$ 74,970	\$ 95,412	\$ 98,485	<b>\$105,501</b>
Gross profit	9,380	19,609	16,767	21,177	13,193	23,146	23,400	<b>28,931</b>
Gross margin	13.4%	24.1%	20.0%	24.1%	17.6%	24.3%	23.8%	<b>27.4%</b>
Net (loss) earnings	(14,294)	(8,231)	(6,890)	(2,722)	(8,494)	(4,346)	(2,482)	<b>3,261</b>
Per share - basic	(0.18)	(0.10)	(0.09)	(0.03)	(0.11)	(0.05)	(0.03)	<b>0.04</b>
Per share - diluted	(0.18)	(0.10)	(0.09)	(0.03)	(0.11)	(0.05)	(0.03)	<b>0.04</b>

The third quarter (November to January) is normally the Company's weakest quarter due to the shutdown of mining and exploration activities, often for extended periods over the holiday season.

## LIQUIDITY AND CAPITAL RESOURCES

### *Operating Activities*

Cash flow from operations (before changes in non-cash operating working capital items, interest and income taxes) for the quarter was an inflow of \$15.6 million compared to an inflow of \$9.3 million for the same period last year.

The change in non-cash operating working capital items was an outflow of \$0.6 million for the quarter, compared to an outflow of \$4.3 million for the same period last year. The outflow of non-cash operating working capital was primarily impacted by:

- an increase in inventory of \$0.9 million;
- an increase in prepaids of \$0.2 million;
- an increase in accounts receivable of \$0.4 million; and
- an increase in accounts payable of \$0.9 million.

### *Financing Activities*

Under the terms of certain of the Company's debt agreements, the Company must satisfy specific financial covenants. Such agreements also limit, among other things, the Company's ability to incur additional indebtedness, create liens, engage in mergers or acquisitions and make dividend and other payments. During the period, the Company was, and continues to be, in compliance with all covenants and other conditions imposed by its debt agreements.

During the quarter, the Company renewed and expanded its main credit facility for an aggregate of \$80 million for a five-year term, consisting of: (i) an extension and increase to \$30 million of an existing \$25 million operating credit facility, and (ii) an extension of an existing \$50 million revolving term facility. These facilities were renewed with the same terms and conditions with the exception of a slight reduction in interest rates.

### Operating Credit Facilities

The credit facilities related to operations total \$31.3 million (\$30.0 million from a Canadian chartered bank and \$1.3 million from an American chartered bank) and are primarily secured by corporate guarantees of companies within the group. At October 31, 2018, the Company had utilized \$2.4 million of these lines for stand-by letters of credit. The Company also has a credit facility of \$2.6 million for credit cards for which interest rate and repayment are as per cardholder agreements.

### Long-Term Debt

Total long-term debt decreased by \$1.3 million during the year to \$18.0 million at October 31, 2018. The decrease is due to debt repayments of \$1.3 million.

As of October 31, 2018, the Company had the following long-term debt facilities:

- \$50.0 million revolving facility for financing the cost of equipment purchases or acquisition costs of related businesses. At October 31, 2018, \$15.0 million had been drawn on this facility, bearing interest at 3.76%, maturing in October 2023.
- \$2.8 million non-revolving facility. This facility carries a fixed interest rate of 5.9% and is amortized over ten years ending in August 2021.
- The Company also has various other loans and capital lease facilities related to equipment purchases that totaled \$0.2 million at October 31, 2018, which were fully drawn and mature through 2022.

The Company believes that it will be able to generate sufficient cash flow to meet its current and future working capital, capital expenditure and debt obligations. As at October 31, 2018, the Company had unused borrowing capacity under its credit facilities of \$63.9 million and cash of \$33.0 million, for a total of \$96.9 million in available funds.

### ***Investing Activities***

Capital expenditures were \$7.0 million for the quarter ended October 31, 2018, compared to \$5.9 million (net of \$0.1 million of equipment financing) for the same quarter last year. During the quarter, the Company sold a building and other assets for \$7.1 million.

The drill rig count was at 625 at the end of the quarter as the Company added seven rigs to its fleet as part of the Company's specialized and diversification strategies, while retiring or disposing of nine older, inefficient rigs.

## **OUTLOOK**

Despite the recent drop in commodity prices, most senior mining companies are continuing with their original plans as they work to replace their mineral reserves. With copper reserves depleting at an accelerated rate, and grades declining, many industry experts expect the copper market will face a significant deficit position in the next few years, due to the continued production and high grading of mines, combined with the lack of exploration work conducted to replace reserves. The same dynamic can be seen in most mining commodities, including gold, and the Company believes that most commodities will face an imbalance between supply and demand as mining reserves continue to decrease due to the lack of exploration. Therefore, it is expected that at some point in the near future, the need to develop resources in areas that are increasingly difficult to access will significantly increase, at which time the Company expects to see a resurgence in demand for specialized drilling.

As part of its ongoing efforts to prepare for future increases in activity, the Company continues to make investments in innovation directed towards increased productivity, safety and meeting customers' demands. The Company keeps growing its fleet of computerized rigs, as well as retrofitting some of its newer rigs with computerized consoles. This falls in line with the enhancement of the Company's recruiting and training systems as it brings in a new generation of employees, while strengthening its customer service.

It is important to note that the Company is now in its third quarter, traditionally the weakest quarter of the fiscal year, as mining and exploration companies shut down, often for extended periods over the holiday season. At this time, most senior and intermediate companies are still working through their budget process and have yet to decide on post-holiday start-up dates. As usual, due to the time it takes to mobilize once new contracts are awarded, a slow pace of start-ups is expected in January and February. Additionally, the Company schedules substantial overhaul and maintenance work on its equipment during this slower period. These factors result in reduced revenue, increased costs, and reduced margins in the third quarter, and as the Company has experienced in previous years, it expects to generate a seasonal loss in the upcoming third quarter.

## **NON-GAAP FINANCIAL MEASURE**

The Company uses the non-GAAP financial measure, EBITDA (earnings before interest, taxes, depreciation and amortization). The Company believes this non-GAAP financial measure is key, for both management and investors, in evaluating performance at a consolidated level. EBITDA is commonly reported and widely used by investors and lending



institutions as an indicator of a company's operating performance and ability to incur and service debt, and as a valuation metric. This measure does not have a standardized meaning prescribed by GAAP and therefore may not be comparable to similarly titled measures presented by other publicly traded companies, and should not be construed as an alternative to other financial measures determined in accordance with GAAP.

(in \$000s CAD)	<u>Q2 2019</u>	<u>Q2 2018</u>	<u>YTD 2019</u>	<u>YTD 2018</u>
Net earnings (loss)	\$ 3,261	\$ (2,722)	\$ 779	\$ (9,612)
Finance costs	208	184	451	365
Income tax provision (recovery)	2,019	(129)	3,230	(551)
Depreciation and amortization	10,131	11,779	21,275	24,234
EBITDA	<u>\$ 15,619</u>	<u>\$ 9,112</u>	<u>\$ 25,735</u>	<u>\$ 14,436</u>

## FOREIGN EXCHANGE

The Company's reporting currency is the Canadian dollar, however a significant portion of the Company's revenue and operating expenses outside of Canada are denominated in U.S. dollars. The year-over-year comparisons in the growth of revenue and operating expenses have been impacted by the relative strength of the Canadian dollar against the U.S. dollar.

During the quarter, approximately 25% of revenue generated was in Canadian dollars with most of the balance being in U.S. dollars. Since most of the input costs related to this revenue is denominated in the same currency as the revenue, the impact on earnings is somewhat muted.

The favourable foreign exchange translation impact for the three and six months ended October 31, 2018, respectively, when comparing to the effective rates for the same period last year, is estimated at approximately \$2 and \$1 million on revenue, with a negligible impact on net earnings for both periods.

Currency controls and government policies in foreign jurisdictions, where a substantial portion of the Company's business is conducted, can restrict the Company's ability to exchange such foreign currency for other currencies, such as the U.S. dollar. To mitigate this risk, the Company has adopted a policy of carrying limited foreign currencies in local bank accounts.

As at October 31, 2018, the most significant carrying amounts of net monetary assets (which may include intercompany balances with other subsidiaries) that: (i) are denominated in currencies other than the functional currency of the respective Company subsidiary; and (ii) cause foreign exchange rate exposure, including the impact on earnings before income taxes ("EBIT"), if the corresponding rate changes by 10%, are as follows:

	<u>Rate variance</u>	<u>MNT/USD</u>	<u>CFA/USD</u>	<u>COP/USD</u>	<u>USD/AUD</u>	<u>IDR/USD</u>	<u>USD/ZAR</u>	<u>USD/CAD</u>	<u>Other</u>
Net exposure on monetary assets		\$ 4,519	\$ 3,387	\$ 2,452	\$ 2,047	\$ 1,719	\$ (1,154)	\$ (3,032)	\$ 970
EBIT impact	+/-10%	502	376	272	227	191	128	337	109

## COMPREHENSIVE EARNINGS

The Interim Condensed Consolidated Statements of Comprehensive Earnings (Loss) for the quarter includes a \$0.2 unrealized loss on translating the financial statements of the Company's foreign operations compared to a gain of \$8.2 million for the same period last year. The change relates to translating the net assets of the Company's foreign operations, which have a functional currency other than the Canadian dollar, to the Company's Canadian dollar currency presentation.

## GENERAL RISKS AND UNCERTAINTIES

A complete discussion of general risks and uncertainties may be found in the Company's Annual Information Form for the fiscal year ended April 30, 2018, which can be found on the SEDAR website at [www.sedar.com](http://www.sedar.com). The Company is not aware of any significant changes to risk factors from those disclosed at that time.

## **OFF BALANCE SHEET ARRANGEMENTS**

Except for operating leases discussed in the annual MD&A for the year ended April 30, 2018, where there were no significant changes during the current quarter, the Company does not have any other off balance sheet arrangements.

## **DISCLOSURE CONTROLS AND INTERNAL CONTROLS OVER FINANCIAL REPORTING**

There have been no changes in the Company's disclosure and internal controls over financial reporting during the period beginning on August 1, 2018 and ended on October 31, 2018, that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.

## **OUTSTANDING SHARE DATA**

As of November 30, 2018, there were 80,299,984 common shares issued and outstanding in the Company. This is the same number as reported in the Company's first quarter MD&A (reported as of August 31, 2018).

## **ADDITIONAL INFORMATION**

Additional information relating to the Company, including the Company's Annual Information Form, is available on the SEDAR website at [www.sedar.com](http://www.sedar.com).

## **SUBSEQUENT EVENT**

On December 3, 2018, the Company decided to close its operations in Burkina Faso. This decision is based on the fact that this branch requires significant additional investment to reach an acceptable return on investment, at a time when competition is growing in the country, while the Company sees growth opportunities in other regions.

Based on preliminary estimates, the Company expects that cash close-down costs will be approximately \$1.5 million, which includes severance costs, leases, moving equipment and other close-down costs. Additionally, the Company expects to incur additional non-cash expenses between \$6.5 and \$7.5 million related to deferred tax assets impairment, VAT receivable write-off and impairment charges relating to property, plant and equipment and inventory.

**Major Drilling Group International Inc.**  
**Interim Condensed Consolidated Statements of Operations**

(in thousands of Canadian dollars, except per share information)  
(unaudited)

	Three months ended October 31		Six months ended October 31	
	2018	2017	2018	2017
<b>TOTAL REVENUE</b>	\$ 105,501	\$ 87,992	\$ 203,986	\$ 171,944
<b>DIRECT COSTS</b>	76,570	66,815	151,655	134,000
<b>GROSS PROFIT</b>	28,931	21,177	52,331	37,944
<b>OPERATING EXPENSES</b>				
General and administrative	11,244	11,343	23,642	23,324
Other expenses	1,257	833	2,296	1,263
(Gain) loss on disposal of property, plant and equipment	(107)	33	(286)	(139)
Foreign exchange loss (gain)	918	(144)	944	(940)
Finance costs	208	184	451	365
Depreciation of property, plant and equipment	10,131	11,779	21,275	23,577
Amortization of intangible assets	-	-	-	657
	23,651	24,028	48,322	48,107
<b>EARNINGS (LOSS) BEFORE INCOME TAX</b>	5,280	(2,851)	4,009	(10,163)
<b>INCOME TAX - PROVISION (RECOVERY) (note 8)</b>				
Current	2,821	2,370	5,577	4,854
Deferred	(802)	(2,499)	(2,347)	(5,405)
	2,019	(129)	3,230	(551)
<b>NET EARNINGS (LOSS)</b>	\$ 3,261	\$ (2,722)	\$ 779	\$ (9,612)
<b>EARNINGS (LOSS) PER SHARE (note 9)</b>				
<b>Basic</b>	\$ 0.04	\$ (0.03)	\$ 0.01	\$ (0.12)
<b>Diluted</b>	\$ 0.04	\$ (0.03)	\$ 0.01	\$ (0.12)

**Major Drilling Group International Inc.**  
**Interim Condensed Consolidated Statements of Comprehensive Earnings (Loss)**  
(in thousands of Canadian dollars)  
(unaudited)

	Three months ended October 31		Six months ended October 31	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
<b>NET EARNINGS (LOSS)</b>	\$ 3,261	\$ (2,722)	\$ 779	\$ (9,612)
<b>OTHER COMPREHENSIVE EARNINGS</b>				
Items that may be reclassified subsequently to profit or loss				
Unrealized (loss) gain on foreign currency translations (net of tax)	<u>(223)</u>	8,198	<u>2,304</u>	(16,687)
Unrealized loss on derivatives (net of tax)	<u>(199)</u>	<u>(313)</u>	<u>(341)</u>	<u>(209)</u>
<b>COMPREHENSIVE EARNINGS (LOSS)</b>	<u>\$ 2,839</u>	<u>\$ 5,163</u>	<u>\$ 2,742</u>	<u>\$ (26,508)</u>

**Major Drilling Group International Inc.**  
**Interim Condensed Consolidated Statements of Changes in Equity**  
For the six months ended October 31, 2018 and 2017  
(in thousands of Canadian dollars)  
(unaudited)

	Share capital	Reserves	Share-based payments reserve	Retained earnings	Foreign currency translation reserve	Total
<b>BALANCE AS AT MAY 1, 2017</b>	\$ 239,751	\$ 163	\$ 19,250	\$ 63,812	\$ 86,787	\$ 409,763
Exercise of stock options	1,513	-	(310)	-	-	1,203
Share-based compensation	-	-	428	-	-	428
	<u>241,264</u>	<u>163</u>	<u>19,368</u>	<u>63,812</u>	<u>86,787</u>	<u>411,394</u>
<b>Comprehensive earnings:</b>						
Net loss	-	-	-	(9,612)	-	(9,612)
Unrealized loss on foreign currency translations	-	-	-	-	(16,687)	(16,687)
Unrealized loss on derivatives	-	(209)	-	-	-	(209)
Total comprehensive loss	<u>-</u>	<u>(209)</u>	<u>-</u>	<u>(9,612)</u>	<u>(16,687)</u>	<u>(26,508)</u>
<b>BALANCE AS AT OCTOBER 31, 2017</b>	<u>\$ 241,264</u>	<u>\$ (46)</u>	<u>\$ 19,368</u>	<u>\$ 54,200</u>	<u>\$ 70,100</u>	<u>\$ 384,886</u>
<b>BALANCE AS AT MAY 1, 2018</b>	\$ 241,264	\$ 36	\$ 19,721	\$ 41,360	\$ 70,021	\$ 372,402
Share-based compensation	-	-	277	-	-	277
	<u>241,264</u>	<u>36</u>	<u>19,998</u>	<u>41,360</u>	<u>70,021</u>	<u>372,679</u>
<b>Comprehensive earnings:</b>						
Net earnings	-	-	-	779	-	779
Unrealized gain on foreign currency translations	-	-	-	-	2,304	2,304
Unrealized loss on derivatives	-	(341)	-	-	-	(341)
Total comprehensive earnings	<u>-</u>	<u>(341)</u>	<u>-</u>	<u>779</u>	<u>2,304</u>	<u>2,742</u>
<b>BALANCE AS AT OCTOBER 31, 2018</b>	<u>\$ 241,264</u>	<u>\$ (305)</u>	<u>\$ 19,998</u>	<u>\$ 42,139</u>	<u>\$ 72,325</u>	<u>\$ 375,421</u>

# Major Drilling Group International Inc.

## Interim Condensed Consolidated Statements of Cash Flows

(in thousands of Canadian dollars)  
(unaudited)

	Three months ended October 31		Six months ended October 31	
	2018	2017	2018	2017
<b>OPERATING ACTIVITIES</b>				
Earnings (loss) before income tax	\$ 5,280	\$ (2,851)	\$ 4,009	\$ (10,163)
Operating items not involving cash				
Depreciation and amortization	10,131	11,779	21,275	24,234
(Gain) loss on disposal of property, plant and equipment	(107)	33	(286)	(139)
Share-based compensation	128	189	277	428
Finance costs recognized in earnings (loss) before income tax	208	184	451	365
	<u>15,640</u>	<u>9,334</u>	<u>25,726</u>	<u>14,725</u>
Changes in non-cash operating working capital items	(614)	(4,285)	(3,547)	(2,068)
Finance costs paid	(208)	(184)	(451)	(365)
Income taxes paid	(2,545)	(1,383)	(4,557)	(2,066)
Cash flow from operating activities	<u>12,273</u>	<u>3,482</u>	<u>17,171</u>	<u>10,226</u>
<b>FINANCING ACTIVITIES</b>				
Repayment of long-term debt	(538)	(805)	(1,273)	(1,646)
Proceeds from draw on long-term debt	-	-	-	15,000
Issuance of common shares due to exercise of stock options	-	510	-	1,203
Cash flow (used in) from financing activities	<u>(538)</u>	<u>(295)</u>	<u>(1,273)</u>	<u>14,557</u>
<b>INVESTING ACTIVITIES</b>				
Payment of consideration for previous business acquisition	-	(5,135)	-	(5,135)
Acquisition of property, plant and equipment (net of direct financing) (note 7)	(7,025)	(5,937)	(12,851)	(10,193)
Proceeds from disposal of property, plant and equipment	7,075	844	7,766	1,620
Cash flow from (used in) investing activities	<u>50</u>	<u>(10,228)</u>	<u>(5,085)</u>	<u>(13,708)</u>
Effect of exchange rate changes	427	681	900	(2,733)
<b>INCREASE (DECREASE) IN CASH</b>	<b>12,212</b>	<b>(6,360)</b>	<b>11,713</b>	<b>8,342</b>
<b>CASH, BEGINNING OF THE PERIOD</b>	<b>20,757</b>	<b>40,677</b>	<b>21,256</b>	<b>25,975</b>
<b>CASH, END OF THE PERIOD</b>	<b>\$ 32,969</b>	<b>\$ 34,317</b>	<b>\$ 32,969</b>	<b>\$ 34,317</b>

**Major Drilling Group International Inc.**  
**Interim Condensed Consolidated Balance Sheets**

As at October 31, 2018 and April 30, 2018

(in thousands of Canadian dollars)

(unaudited)

	October 31, 2018	April 30, 2018
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 32,969	\$ 21,256
Trade and other receivables	87,248	88,372
Note receivable	505	495
Income tax receivable	2,880	4,517
Inventories	87,584	82,519
Prepaid expenses	6,853	2,924
	218,039	200,083
<b>NOTE RECEIVABLE</b>	304	559
<b>PROPERTY, PLANT AND EQUIPMENT (note 7)</b>	170,292	185,364
<b>DEFERRED INCOME TAX ASSETS</b>	24,532	23,196
<b>GOODWILL</b>	58,052	57,851
	\$ 471,219	\$ 467,053
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Trade and other payables	\$ 59,640	\$ 55,906
Income tax payable	3,161	3,794
Current portion of long-term debt	1,394	1,934
	64,195	61,634
<b>LONG-TERM DEBT</b>	16,651	17,407
<b>DEFERRED INCOME TAX LIABILITIES</b>	14,952	15,610
	95,798	94,651
<b>SHAREHOLDERS' EQUITY</b>		
Share capital	241,264	241,264
Reserves	(305)	36
Share-based payments reserve	19,998	19,721
Retained earnings	42,139	41,360
Foreign currency translation reserve	72,325	70,021
	375,421	372,402
	\$ 471,219	\$ 467,053

**MAJOR DRILLING GROUP INTERNATIONAL INC.**  
**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2018 AND 2017 (UNAUDITED)**  
**(in thousands of Canadian dollars, except per share information)**

**1. NATURE OF ACTIVITIES**

Major Drilling Group International Inc. (the "Company") is incorporated under the Canada Business Corporations Act and has its head office at 111 St. George Street, Suite 100, Moncton, NB, Canada. The Company's common shares are listed on the Toronto Stock Exchange ("TSX"). The principal source of revenue consists of contract drilling for companies primarily involved in mining and mineral exploration. The Company has operations in Canada, the United States, Mexico, South America, Asia, Africa and Europe.

**2. BASIS OF PRESENTATION**

***Statement of compliance***

These Interim Condensed Consolidated Financial Statements have been prepared in accordance with IAS 34 Interim Financial Reporting ("IAS 34") as issued by the International Accounting Standards Board ("IASB") and using the accounting policies as outlined in the Company's annual Consolidated Financial Statements for the year ended April 30, 2018, except as noted in note 4.

On December 4, 2018, the Board of Directors authorized the financial statements for issue.

***Basis of consolidation***

These Interim Condensed Consolidated Financial Statements incorporate the financial statements of the Company and entities controlled by the Company. Control is achieved when the Company is exposed or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The results of subsidiaries acquired or disposed of during the period are included in the Consolidated Statements of Operations from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Intra-group transactions, balances, income and expenses are eliminated on consolidation, where appropriate.

***Basis of preparation***

These Interim Condensed Consolidated Financial Statements have been prepared based on the historical cost basis except for certain financial instruments that are measured at fair value, using the same accounting policies and methods of computation as presented in the Company's annual Consolidated Financial Statements for the year ended April 30, 2018, except as noted in note 4.

**3. APPLICATION OF NEW AND REVISED IFRS**

The following IASB standards, adopted as of May 1, 2018, have had no significant impact on the Company's Consolidated Financial Statements:

- IFRS 2 Share-based Payment
- IFRS 9 Financial Instruments
- IFRS 15 Revenue from Contracts with Customers

The Company has not applied the following IASB standard that has been issued, but is not yet effective:

***IFRS 16 Leases ("IFRS 16")***

IFRS 16, issued in January 2016, replaces IAS 17, Leases. IFRS 16 specifies how to recognize, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessor accounting remains substantially unchanged as they continue to classify leases as operating or finance. IFRS 16 is effective for periods beginning on or after January 1, 2019. The Company is in the process of quantifying the impact IFRS 16 will have on the Consolidated Financial Statements.



**MAJOR DRILLING GROUP INTERNATIONAL INC.**  
**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2018 AND 2017 (UNAUDITED)**  
**(in thousands of Canadian dollars, except per share information)**

**4. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES**

IFRS 9 Financial Instruments ("IFRS 9"), replacing IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39"), includes finalized guidance on the classification and measurement of financial assets and liabilities, impairment, and hedge accounting. The Company adopted the new requirements on May 1, 2018 by applying the requirements for classification and measurement, including impairment, retrospectively with no restatement of comparative periods.

***Financial instruments***

Under IFRS 9, financial assets are classified and measured at amortized cost, fair value through other comprehensive income ("FVTOCI") or fair value through profit or loss ("FVTPL") and financial liabilities are classified and measured as amortized cost or FVTPL, depending on the business model in which they are held and the characteristics of their contractual cash flows. All of the Company's financial assets and liabilities are measured at amortized cost.

***Impairment***

IFRS 9 replaces the incurred loss model in IAS 39 with a forward-looking expected credit loss ("ECL") model. Since the Company's trade receivables have a maturity of less than one year, the Company utilized a practical expedient available under the standard and estimated lifetime ECL using historical credit loss experiences, resulting in a minimal impact on the Company's financial statements.

***Hedge accounting***

As it was under IAS 39, hedge accounting remains optional under IFRS 9. Under IFRS 9, the effectiveness test has been replaced with the principle of an "economic relationship". Retrospective assessment of hedge effectiveness is also no longer required. The Company's interest rate swap and share-forward transaction hedges continue to qualify for hedge accounting under IFRS 9 and as a result, the adoption of IFRS 9 did not have a significant impact on its consolidated financial statements with respect to hedge accounting.

The three types of hedges: cash flow, fair value and net investment, remain the same under IFRS 9. All of the Company's hedges continue to be classified as FVTOCI.

**5. KEY SOURCES OF ESTIMATION UNCERTAINTY AND CRITICAL ACCOUNTING JUDGMENTS**

The preparation of financial statements, in conformity with International Financial Reporting Standards ("IFRS"), requires management to make judgments, estimates and assumptions that are not readily apparent from other sources, which affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods. Significant areas requiring the use of management estimates relate to the useful lives of property, plant and equipment for depreciation purposes, property, plant and equipment and inventory valuation, determination of income and other taxes, assumptions used in the compilation of share-based payments, fair value of assets acquired and liabilities assumed in business acquisitions, amounts recorded as accrued liabilities and allowance for doubtful accounts, and impairment testing of goodwill.

The Company applied judgment in determining the functional currency of the Company and its subsidiaries, the determination of cash-generating units ("CGUs"), the degree of componentization of property, plant and equipment, the recognition of provisions and accrued liabilities, and the determination of the probability that deferred income tax assets will be realized from future taxable earnings.

**MAJOR DRILLING GROUP INTERNATIONAL INC.**  
**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2018 AND 2017 (UNAUDITED)**  
(in thousands of Canadian dollars, except per share information)

**6. SEASONALITY OF OPERATIONS**

The third quarter (November to January) is normally the Company's weakest quarter due to the shutdown of mining and exploration activities, often for extended periods over the holiday season.

**7. PROPERTY, PLANT AND EQUIPMENT**

Capital expenditures for the three months ended October 31, 2018 were \$7,025 (2017 - \$5,937) and \$12,851 (2017 - \$10,244) for the six months ended October 31, 2018. The Company did not obtain direct financing for the three and six months ended October 31, 2018 (2017 - nil and \$51 respectively).

**8. INCOME TAXES**

The income tax provision (recovery) for the period can be reconciled to accounting earnings (loss) before income tax as follows:

	<u>Q2 2019</u>	<u>Q2 2018</u>	<u>YTD 2019</u>	<u>YTD 2018</u>
Earnings (loss) before income tax	\$ 5,280	\$ (2,851)	\$ 4,009	\$ (10,163)
Statutory Canadian corporate income tax rate	27%	27%	27%	27%
Expected income tax expense (recovery) based on statutory rate	1,426	(770)	1,083	(2,744)
Non-recognition of tax benefits related to losses	489	694	1,516	1,811
Utilization of previously unrecognized losses	(24)	(811)	(72)	(811)
Other foreign taxes paid	178	64	294	199
Rate variances in foreign jurisdictions	(9)	201	(61)	253
Permanent differences	37	86	548	299
Other	(78)	407	(78)	442
Income tax provision (recovery) recognized in net earnings (loss)	<u>\$ 2,019</u>	<u>\$ (129)</u>	<u>\$ 3,230</u>	<u>\$ (551)</u>

The Company periodically assesses its liabilities and contingencies for all tax years open to audit based upon the latest information available. For those matters where it is probable that an adjustment will be made, the Company records its best estimate of these tax liabilities, including related interest charges. Inherent uncertainties exist in estimates of tax contingencies due to changes in tax laws. While management believes they have adequately provided for the probable outcome of these matters, future results may include favourable or unfavourable adjustments to these estimated tax liabilities in the period the assessments are made, or resolved, or when the statutes of limitations lapse.

**MAJOR DRILLING GROUP INTERNATIONAL INC.**  
**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2018 AND 2017 (UNAUDITED)**  
(in thousands of Canadian dollars, except per share information)

**9. EARNINGS (LOSS) PER SHARE**

All of the Company's earnings are attributable to common shares, therefore, net earnings (loss) is used in determining earnings (loss) per share.

	<u>Q2 2019</u>	<u>Q2 2018</u>	<u>YTD 2019</u>	<u>YTD 2018</u>
Net earnings (loss)	\$ 3,261	\$ (2,722)	\$ 779	\$ (9,612)
Weighted average number of shares:				
Basic (000s)	<b>80,300</b>	80,291	<b>80,300</b>	80,222
Diluted (000s)	<b>80,311</b>	80,291	<b>80,323</b>	80,222
Earnings (loss) per share				
Basic	\$ 0.04	\$ (0.03)	\$ 0.01	\$ (0.12)
Diluted	\$ 0.04	\$ (0.03)	\$ 0.01	\$ (0.12)

The calculation of diluted earnings per share for the three and six months ended October 31, 2018 excludes the effect of 3,495,854 and 3,530,102 options, respectively (2017 - 2,726,606 and 2,385,593) as they were anti-dilutive.

The total number of shares outstanding on October 31, 2018 was 80,299,984 (2017 - 80,229,984).

**10. SEGMENTED INFORMATION**

The Company's operations are divided into the following three geographic segments, corresponding to its management structure: Canada - U.S.; South and Central America; and Asia and Africa. The services provided in each of the reportable segments are essentially the same. The accounting policies of the segments are the same as those described in the Company's annual Consolidated Financial Statements for the year ended April 30, 2018 and in note 4. Management evaluates performance based on earnings from operations in these three geographic segments before finance costs, general corporate expenses and income taxes. Data relating to each of the Company's reportable segments is presented as follows:

	<u>Q2 2019</u>	<u>Q2 2018</u>	<u>YTD 2019</u>	<u>YTD 2018</u>
Revenue				
Canada - U.S.*	\$ 56,493	\$ 52,688	\$ 107,806	\$ 104,870
South and Central America	29,173	19,394	55,913	38,268
Asia and Africa	19,835	15,910	40,267	28,806
	<u>\$ 105,501</u>	<u>\$ 87,992</u>	<u>\$ 203,986</u>	<u>\$ 171,944</u>
Earnings (loss) from operations				
Canada - U.S.	\$ 6,732	\$ 2,066	\$ 8,047	\$ 800
South and Central America	(620)	(2,442)	(1,358)	(5,530)
Asia and Africa	823	249	1,694	(1,917)
	<u>6,935</u>	<u>(127)</u>	<u>8,383</u>	<u>(6,647)</u>
Finance costs	208	184	451	365
General corporate expenses**	1,447	2,540	3,923	3,151
Income tax	2,019	(129)	3,230	(551)
Net earnings (loss)	<u>\$ 3,261</u>	<u>\$ (2,722)</u>	<u>\$ 779</u>	<u>\$ (9,612)</u>

\*Canada - U.S. includes revenue of \$26,349 and \$26,314 for Canadian operations for the three months ended October 31, 2018 and 2017, respectively and \$51,003 and \$51,341 for the six months ended October 31, 2018 and 2017, respectively.

\*\*General corporate expenses include expenses for corporate offices and stock options.

**MAJOR DRILLING GROUP INTERNATIONAL INC.**  
**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2018 AND 2017 (UNAUDITED)**  
(in thousands of Canadian dollars, except per share information)

**10. SEGMENTED INFORMATION (Continued)**

	<u>Q2 2019</u>	<u>Q2 2018</u>	<u>YTD 2019</u>	<u>YTD 2018</u>
Capital expenditures				
Canada - U.S.	\$ 3,054	\$ 4,078	\$ 6,897	\$ 7,102
South and Central America	1,677	464	3,451	1,096
Asia and Africa	2,294	1,395	2,503	2,046
Total capital expenditures	<u>\$ 7,025</u>	<u>\$ 5,937</u>	<u>\$ 12,851</u>	<u>\$ 10,244</u>
Depreciation and amortization				
Canada - U.S.	\$ 4,823	\$ 5,349	\$ 10,170	\$ 11,795
South and Central America	3,019	3,159	6,254	6,361
Asia and Africa	2,200	2,446	4,697	5,150
Unallocated and corporate assets	89	825	154	928
Total depreciation and amortization	<u>\$ 10,131</u>	<u>\$ 11,779</u>	<u>\$ 21,275</u>	<u>\$ 24,234</u>

	<u>October 31, 2018</u>	<u>April 30, 2018</u>
<b>Identifiable assets</b>		
Canada - U.S.*	\$ 201,214	\$ 188,947
South and Central America	145,174	137,153
Asia and Africa	108,522	94,005
Unallocated and corporate assets	16,309	46,948
<b>Total identifiable assets</b>	<u>\$ 471,219</u>	<u>\$ 467,053</u>

\*Canada - U.S. includes property, plant and equipment at October 31, 2018 of \$35,400 (April 30, 2018 - \$44,891) for Canadian operations.

**11. FINANCIAL INSTRUMENTS**

***Fair value***

The carrying values of cash, trade and other receivables, demand credit facility and trade and other payables approximate their fair value due to the relatively short period to maturity of the instruments. The carrying value of long-term debt approximates its fair value. The fair value of the interest rate swap included in long-term debt is measured using quoted interest rates.

The fair value hierarchy, detailed below, requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included in level 1 that are observable for the assets or liabilities, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 - inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

There were no transfers of amounts between level 1, level 2 and level 3 financial instruments for the quarter ended October 31, 2018.

**MAJOR DRILLING GROUP INTERNATIONAL INC.**  
**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2018 AND 2017 (UNAUDITED)**  
(in thousands of Canadian dollars, except per share information)

**11. FINANCIAL INSTRUMENTS (Continued)**

**Credit risk**

As at October 31, 2018, 84.0% (April 30, 2018 - 84.3%) of the Company's trade receivables were aged as current and 1.4% (April 30, 2018 - 1.3%) of the trade receivables were impaired.

The movements in the allowance for impairment of trade receivables during the six and twelve month periods were as follows:

	<u>October 31, 2018</u>	<u>April 30, 2018</u>
<b>Opening balance</b>	\$ 928	\$ 847
Increase in impairment allowance	309	500
Recovery of amounts previously impaired	(44)	(281)
Write-off charged against allowance	(141)	(69)
Foreign exchange translation differences	(47)	(69)
<b>Ending balance</b>	<u>\$ 1,005</u>	<u>\$ 928</u>

**Foreign currency risk**

As at October 31, 2018, the most significant carrying amounts of net monetary assets (which may include intercompany balances with other subsidiaries) that: (i) are denominated in currencies other than the functional currency of the respective Company subsidiary; and (ii) cause foreign exchange rate exposure, including the impact on earnings before income taxes ("EBIT"), if the corresponding rate changes by 10%, are as follows:

	<u>Rate variance</u>	<u>MNT/USD</u>	<u>CFA/USD</u>	<u>COP/USD</u>	<u>USD/AUD</u>	<u>IDR/USD</u>	<u>USD/ZAR</u>	<u>USD/CAD</u>	<u>Other</u>
Net exposure on									
monetary assets	\$	4,519	\$ 3,387	\$ 2,452	\$ 2,047	\$ 1,719	\$ (1,154)	\$ (3,032)	\$ 970
EBIT impact	+/-10%	502	376	272	227	191	128	337	109

**Liquidity risk**

The following table details contractual maturities for the Company's financial liabilities:

	<u>1 year</u>	<u>2-3 years</u>	<u>4-5 years</u>	<u>Total</u>
Trade and other payables	\$ 59,640	\$ -	\$ -	\$ 59,640
Long-term debt (interest included)	2,026	3,128	16,128	21,282
	<u>\$ 61,666</u>	<u>\$ 3,128</u>	<u>\$ 16,128</u>	<u>\$ 80,922</u>

**12. SUBSEQUENT EVENT**

On December 3, 2018, the Company decided to close its operations in Burkina Faso. This decision is based on the fact that this branch requires significant additional investment to reach an acceptable return on investment, at a time when competition is growing in the country, while the Company sees growth opportunities in other regions.

Based on preliminary estimates, the Company expects that cash close-down costs will be approximately \$1.5 million, which includes severance costs, leases, moving equipment, and other close-down costs. Additionally, the Company expects to incur additional non-cash expenses between \$6.5 and \$7.5 million related to deferred tax assets impairment, VAT receivable write-off and impairment charges relating to property, plant and equipment and inventory.