## **Consolidated Statements of Operations**

*For the years ended April 30, 2018 and 2017* (in thousands of Canadian dollars, except per share information)

		2018	 2017
TOTAL REVENUE	\$	342,326	\$ 300,588
DIRECT COSTS		268,043	240,370
GROSS PROFIT		74,283	 60,218
OPERATING EXPENSES			
General and administrative		47,716	44,594
Other expenses		3,504	5,239
(Gain) loss on disposal of property, plant and equipment		(206)	48
Foreign exchange (gain) loss		(1,390)	390
Finance costs		782	331
Depreciation of property, plant and equipment (note 7)		47,496	48,955
Amortization of intangible assets (note 9)		657	 2,625
		98,559	 102,182
LOSS BEFORE INCOME TAX		(24,276)	 (41,964)
INCOME TAX - PROVISION (RECOVERY) (note 12)			
Current		7,824	8,999
Deferred		(9,648)	 (8,899)
		(1,824)	 100
NET LOSS	<u>\$</u>	(22,452)	\$ (42,064)
LOSS PER SHARE (note 14)			
Basic	\$	(0.28)	\$ (0.52)
Diluted	\$	(0.28)	\$ (0.52)

# **Consolidated Statements of Comprehensive Loss**

# *For the years ended April 30, 2018 and 2017* (in thousands of Canadian dollars)

	 2018	 2017
NET LOSS	\$ (22,452)	\$ (42,064)
OTHER COMPREHENSIVE LOSS		
Items that may be reclassified subsequently to profit or loss Unrealized (loss) gain on foreign currency translations (net of tax) Unrealized loss on derivatives (net of tax)	 (16,766) (127)	 24,891 (163)
COMPREHENSIVE LOSS	\$ (39,345)	\$ (17,336)

# **Consolidated Statements of Changes in Equity**

# *For the years ended April 30, 2018 and 2017* (in thousands of Canadian dollars)

	Share capital	Reserves	Share-based _payments reserve_	Retained earnings	Foreign currency translation reserve	Total
BALANCE AS AT MAY 1, 2016	\$ 239,726	\$ 326	\$ 18,317	\$ 105,876	\$ 61,896	\$ 426,141
Exercise of stock options (note 13)	25	-	(4)	-	-	21
Share-based compensation (note 13)		-	937		-	937
	239,751	326	19,250	105,876	61,896	427,099
Comprehensive earnings: Net loss	-	-	-	(42,064)	-	(42,064)
Unrealized gain on foreign currency translations	-	-	-	-	24,891	24,891
Unrealized loss on derivatives		(163)			-	(163)
Total comprehensive loss	-	(163)	-	(42,064)	24,891	(17,336)
BALANCE AS AT APRIL 30, 2017	239,751	163	19,250	63,812	86,787	409,763
Exercise of stock options (note 13)	1,513	-	(310)	-	-	1,203
Share-based compensation (note 13)		-	781	-	-	781
	241,264	163	19,721	63,812	86,787	411,747
<b>Comprehensive earnings:</b> Net loss Unrealized loss on foreign currency	-	-	-	(22,452)	-	(22,452)
translations	-	-	-	-	(16,766)	(16,766)
Unrealized loss on derivatives	-	(127)	-		-	(127)
Total comprehensive loss	-	(127)		(22,452)	(16,766)	(39,345)
BALANCE AS AT APRIL 30, 2018	<u>\$ 241,264</u>	<u>\$36</u>	\$ 19,721	\$ 41,360	\$ 70,021	\$372,402

## **Consolidated Statements of Cash Flows**

# *For the years ended April 30, 2018 and 2017* (in thousands of Canadian dollars)

	2018			2017
OPERATING ACTIVITIES				
Loss before income tax	\$	(24,276)	\$	(41,964)
Operating items not involving cash				
Depreciation and amortization		48,153		51,580
(Gain) loss on disposal of property, plant and equipment		(206)		48
Share-based compensation (note 13)		781		937
Finance costs recognized in loss before income tax		782		331
		25,234		10,932
Changes in non-cash operating working capital items (note 16)		(8,397)		(8,036)
Finance costs paid		(782)		(331)
Income taxes paid		(5,883)		(5,810)
Cash flow from (used in) operating activities		10,172		(3,245)
FINANCING ACTIVITIES				
Repayment of long-term debt		(3,207)		(5,445)
Proceeds from draw on long-term debt		15,000		-
Issuance of common shares due to exercise of stock options		1,203		21
Cash flow from (used in) financing activities		12,996		(5,424)
INVESTING ACTIVITIES				
Payment of consideration for previous business acquisition (note 18)		(5,135)		(3,881)
Acquisition of property, plant and equipment				
(net of direct financing) (note 7)		(22,510)		(17,652)
Proceeds from disposal of property, plant and equipment		2,662		3,223
Cash flow used in investing activities		(24,983)		(18,310)
Effect of exchange rate changes		(2,904)		2,726
DECREASE IN CASH		(4,719)		(24,253)
CASH, BEGINNING OF THE YEAR		25,975		50,228
CASH, END OF THE YEAR	<u>\$</u>	21,256	\$	25,975

### **Consolidated Balance Sheets**

#### As at April 30, 2018 and 2017

(in thousands of Canadian dollars)

ASSETS	2018		2017
CURRENT ASSETS Cash	\$ 21,256	¢	25,975
Trade and other receivables	\$ 21,230 88,372	\$	72,385
Note receivable	495		476
Income tax receivable	4,517		5,771
Inventories (note 6)	82,519		88,047
Prepaid expenses	2,924		3,210
	200,083		195,864
NOTE RECEIVABLE	559		1,055
PROPERTY, PLANT AND EQUIPMENT (note 7)	185,364		221,524
DEFERRED INCOME TAX ASSETS (note 12)	23,196		17,026
GOODWILL (note 8)	57,851		58,432
INTANGIBLE ASSETS (note 9)	<u> </u>		669
	\$ 467,053	\$	494,570
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	\$ 55,906	\$	48,359
Income tax payable	3,794		3,036
Contingent consideration	-		5,135
Current portion of long-term debt (note 11)	1,934		3,291
	61,634		59,821
LONG-TERM DEBT (note 11)	17,407		4,544
DEFERRED INCOME TAX LIABILITIES (note 12)	15,610		20,442
	94,651		84,807
SHAREHOLDERS' EQUITY			
Share capital (note 13)	241,264		239,751
Reserves	36		163
Share-based payments reserve	19,721		19,250
Retained earnings	41,360		63,812
Foreign currency translation reserve	70,021		86,787
	372,402		409,763
	\$ 467,053	\$	494,570

Contingencies and commitments (notes 19 and 20)

Approved by the Board of Directors

*"David Tennant"* David Tennant Chair of the Board *"Janice Rennie"* Janice Rennie Chair of the Audit Committee

#### 1. <u>NATURE OF ACTIVITIES</u>

Major Drilling Group International Inc. (the "Company") is incorporated under the Canada Business Corporations Act and has its head office at 111 St. George Street, Suite 100, Moncton, NB, Canada. The Company's common shares are listed on the Toronto Stock Exchange ("TSX"). The principal source of revenue consists of contract drilling for companies primarily involved in mining and mineral exploration. The Company has operations in Canada, the United States, Mexico, South America, Asia, Africa and Europe.

#### 2. BASIS OF PRESENTATION

#### Statement of compliance

These Consolidated Financial Statements present the Company's and its subsidiaries' financial results of operations and financial position in accordance with International Financial Reporting Standards ("IFRS") and using the accounting policies described herein.

On June 7, 2018, the Board of Directors authorized these Consolidated Financial Statements for issue.

#### Basis of consolidation

These Consolidated Financial Statements incorporate the financial statements of the Company and entities controlled by the Company. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The results of subsidiaries acquired or disposed of during the period are included in the Consolidated Statements of Operations from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Intra-group transactions, balances, income and expenses are eliminated on consolidation, where appropriate.

#### **Basis of preparation**

The Consolidated Financial Statements have been prepared based on the historical cost basis except for certain financial instruments that are measured at fair value, as explained in the related accounting policies presented in note 4.

#### 3. <u>APPLICATION OF NEW AND REVISED IFRS</u>

The following IASB standards, now in effect, have had no significant impact on the Company's Consolidated Financial Statements:

- IAS 7 (amended) Statement of Cash Flows
- IAS 12 (amended) Income Taxes

The Company has not applied the following IASB standards that have been issued, but are not yet effective:

#### IFRS 2 Share-based Payment ("IFRS 2")

IFRS 2, amended in June 2016, clarifies the accounting for cash-settled share-based payment transactions that include a performance condition, the classification of share-based payment transactions with net settlement features and the accounting for modifications of share-based payment transactions from cash-settled to equity-settled. These final amendments to IFRS 2 are effective for annual periods beginning on or after January 1, 2018. The Company has completed its assessment of IFRS 2 and the amendments are not expected to have a significant impact on the Consolidated Financial Statements.

#### 3. <u>APPLICATION OF NEW AND REVISED IFRS (Continued)</u>

#### IFRS 9 Financial Instruments ("IFRS 9")

IFRS 9, completed by the IASB in phases, with the final version issued in July 2014, replaces IAS 39, Financial Instruments: Recognition and Measurement. The standard contains requirements in the areas of classification and measurement of financial instruments, impairment of financial assets, and hedge accounting. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. As a result of adoption on May 1, 2018, the Company will reclassify its financial assets into new categories specified under IFRS 9 and will apply the expected credit loss model to measure impairment, however the Company does not expect a significant change in accounting for its financial assets as a result. Further, the Company's designated hedges will continue to qualify for hedge accounting under IFRS 9 and therefore no significant impact on the Consolidated Financial Statements is expected.

#### IFRS 15 Revenue from Contracts with Customers ("IFRS 15")

IFRS 15, issued in May 2014, clarifies the principles for recognizing revenue from contracts with customers. It provides a comprehensive framework for recognition and measurement of revenue from contracts with customers and will also result in enhanced disclosures around revenue. IFRS 15 is effective for annual periods beginning on or after January 1, 2018. Additional disclosures relating to revenue may be required in the Consolidated Financial Statements, however, the adoption of IFRS 15 is not expected to have a significant impact on the ongoing recognition of the Company's revenue.

#### IFRS 16 Leases ("IFRS 16")

IFRS 16, issued in January 2016, replaces IAS 17, Leases. Early adoption is permitted if IFRS 15 has been applied or is applied on the same date. IFRS 16 specifies how to recognize, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessor accounting remains substantially unchanged as they continue to classify leases as operating or finance. IFRS 16 is effective for periods beginning on or after January 1, 2019. The Company is in the process of quantifying the impact IFRS 16 will have on the Consolidated Financial Statements.

#### 4. <u>SIGNIFICANT ACCOUNTING POLICIES</u>

#### Cash

Cash is comprised of cash on hand and demand deposits in banks.

#### Financial instruments

Financial assets and financial liabilities are initially recognized at fair value and their subsequent measurement is dependent on their classification as described below. Their classification depends on the purpose for which the financial instruments were acquired or issued, their characteristics and the Company's designation of such instruments. Settlement date accounting is used.

<u>Asset/Liability</u>	<u>Classification</u>	<b>Measurement</b>
Cash	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Trade and other payables	Other financial liabilities	Amortized cost
Long-term debt	Other financial liabilities	Amortized cost

Transaction costs are included in the initial carrying value of financial instruments, except those classified as fair value through profit or loss, and are amortized into income using the effective interest method.

#### **Revenue recognition**

Revenue from drilling contracts is recognized based on the terms of customer contracts that generally provide for revenue recognition on the basis of actual meters drilled at contract rates or fixed monthly charges, or a combination of both. Revenue from ancillary services, primarily relating to extra services to the customer, is recorded when the services are rendered. Revenue is recognized when collection is reasonably assured.

#### 4. <u>SIGNIFICANT ACCOUNTING POLICIES (Continued)</u>

#### Inventories

The Company maintains an inventory of operating supplies, drill rods and drill bits. Inventories are valued at the lower of cost and net realizable value, determined on a first in, first out ("FIFO") basis. The value of used inventory items is considered minimal therefore they are not valued, except for drill rods, which, if still considered usable, are valued at 50% of cost.

#### Property, plant and equipment

Property, plant and equipment ("PP&E") are measured at cost, less accumulated depreciation and impairment losses. Depreciation, calculated using the straight-line method, is charged to operations at rates based upon the estimated useful life of each depreciable asset. When significant components of an item of PP&E have different useful lives, they are accounted for as separate assets. The following rates apply to those assets being depreciated using the straight-line method:

	<u>Residual value (%)</u>	<u>Useful life (years)</u>
Buildings	0-15	15-20
Drilling equipment	0-15	5-15
Automotive and off-road equipment	0-10	5-10
Other (office, computer and shop equipment)	0	5-15

Land and assets under construction not available for use are not depreciated. Costs for repairs and maintenance are charged to operations as incurred. Subsequent costs are included in the asset's carrying value when it is probable that future economic benefits associated with such costs will flow to the Company when the asset is ready for its intended use. Subsequent costs are depreciated over the useful life of the asset and replaced components are de-recognized. An item of PP&E is de-recognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Gain or loss arising on the disposal or retirement is determined as the difference between the sale proceeds and the carrying amount of the asset, and is recognized in profit or loss. Depreciation methods, residual values and useful lives are re-assessed, at minimum, on an annual basis.

#### Leases

The Company determines the classification of leases as finance or operating based on the risks and rewards of ownership of the underlying assets. Whether a lease is a finance lease or an operating lease depends on the substance of the transaction rather than the form of the contract.

#### **Business combinations**

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination, in exchange for control of the acquiree, is measured at fair value. At acquisition date, the identifiable assets acquired and the liabilities assumed are recognized at their fair values. Results of operations of a business acquired are included in the Company's Consolidated Financial Statements from the date of the business acquisition. Business acquisition and integration costs are expensed in profit or loss as incurred.

When the consideration transferred by the Company in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments applied against goodwill. Contingent consideration that is classified as an asset or a liability is re-measured at subsequent reporting dates in accordance with IAS 39 Financial Instruments: Recognition and Measurement, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognized in profit or loss.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date fair value of the identifiable assets acquired and the liabilities assumed.

#### 4. <u>SIGNIFICANT ACCOUNTING POLICIES (Continued)</u>

#### Goodwill

Goodwill represents the excess of the purchase price of business acquisitions over the fair value of the identifiable net assets acquired. During the current year, the annual impairment test for the value of goodwill was changed to January 31 from April 30. Any impairment loss identified by this test would be reported in profit or loss for the period during which the loss occurred.

For the purposes of impairment testing, goodwill is allocated to each of the Company's cash-generating units ("CGUs") or groups of cash-generating units that are expected to benefit from the synergies of the combination. Any impairment loss recognized for goodwill is not reversed in subsequent periods.

#### Intangible assets

Intangible assets that are acquired in a business combination are recognized separately from goodwill and are initially recognized at their fair value at the acquisition date (which is regarded as their cost). Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortization and accumulated impairment losses. Intangible assets include customer relationships/contracts and non-compete agreements, which are amortized on a straight-line basis over a three and five-year period, respectively.

#### Impairment of long-lived assets

At the end of each reporting period, the Company assesses whether there are any indicators that the carrying values of its long-lived assets are impaired. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). The recoverable amount of an asset is first tested on an individual basis, if determinable, or otherwise at the CGU level. A CGU is the smallest identifiable group of assets that generate cash inflows that are largely independent of the cash inflows from other assets or groups of assets. Corporate level assets are allocated to the respective CGUs where an allocation can be done on a reasonable and consistent basis.

The recoverable amount is the higher of the fair value less costs of disposal and the value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss.

At the end of each reporting period, the Company assesses whether there is any indication that an impairment loss recognized in prior periods for a long-lived asset, other than goodwill, may no longer exist or may have decreased. If any such indication exists, the Company estimates the recoverable amount of that asset.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss.

#### Income taxes

<u>Current</u> - The tax currently receivable or payable is based on taxable profit for the year and any adjustments resulting from prior years. Taxable profit differs from profit as reported in the Consolidated Statements of Operations because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### 4. <u>SIGNIFICANT ACCOUNTING POLICIES (Continued)</u>

<u>Deferred</u> - The Company follows the asset and liability method of accounting for deferred taxes. This method takes a balance sheet approach and focuses on the amount of income taxes payable or receivable that will arise if an asset is realized or a liability is settled for its carrying amount. These resulting assets and liabilities, referred to as "deferred income tax assets and liabilities", are computed and recognized based on carry forwards of unused tax losses, unused tax credits and the differences between the carrying amount of balance sheet items and their corresponding tax values using the enacted, or substantively enacted, income tax rates in effect when the assets are expected to be realized or the liabilities are expected to be settled.

The Company's primary temporary differences arise between the tax carrying value and net book value of PP&E. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

#### Translation of foreign currencies

The Consolidated Financial Statements are presented in Canadian dollars, which is the Company's presentation currency, and the functional currency of the parent company.

Financial statements of foreign operations are translated using the rate in effect at the balance sheet date for assets and liabilities, and using the average exchange rates during the period for revenue and expenses. Adjustments arising from foreign currency translation are recorded in other comprehensive earnings.

Foreign currency transactions are transactions in a currency other than the Company's functional currency. Foreign currency transactions are translated to the functional currency by applying the exchange rate prevailing at the date of the transactions. Translation gains and losses on assets and liabilities denominated in a foreign currency are included in the statement of comprehensive earnings.

Additionally, foreign exchange gains and losses related to certain intercompany loans that are permanent in nature are included in other comprehensive earnings and foreign currency translation reserve.

#### Share-based payments

The Company uses the fair value method to measure compensation expense at the date of grant of stock options to employees and Directors. The fair value of each tranche for all option grants is determined using the Black-Scholes option-pricing model, which considers estimated forfeitures at time of grant, and each tranche is amortized separately to earnings over the vesting period of the tranche with an offset to the share-based payments reserve. When options are exercised, the corresponding share-based payments reserve and the proceeds received by the Company are credited to share capital.

The Company records the fair value of cash-settled deferred share units as compensation expense, with offset to accrued liabilities.

#### Provisions

Provisions are recognized when there is a present (legal or constructive) obligation as a result of a past event, it is probable that the Company will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. The amount recognized as a provision is the present value of the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties specific to the obligation.

<u>Restructurings</u> - A restructuring provision is recognized when the Company has developed a detailed formal plan for restructuring and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement the plan or announcing its main features to those affected by it. The measurement of a restructuring provision includes only the direct expenditures arising from the restructuring, which are those amounts that are both necessarily entailed by the restructuring and not associated with the ongoing activities of the entity.

#### 4. <u>SIGNIFICANT ACCOUNTING POLICIES (Continued)</u>

#### Derivative financial instruments

The Company enters into derivative financial instruments, from time to time, to manage exposure and risk. The derivatives are initially recognized at fair value at the date the derivative contract is executed and are subsequently re-measured to fair value at each reporting date. The resulting gain or loss is recognized in other comprehensive earnings unless the derivative is considered to be ineffective, in which event it is recognized in profit or loss.

#### Hedge accounting

The Company's current derivatives are designated as cash flow hedges. At the inception of the hedges, and on an ongoing basis, the Company documents whether the hedging instruments used in the hedging relationships are highly effective in offsetting changes in cash flows of the hedged items.

#### Cash flow hedge

The effective portion of changes in the fair value of the derivatives are recognized in other comprehensive earnings and accumulated in shareholders' equity. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss.

Hedge accounting is discontinued when the Company revokes the hedging relationship, the hedging instrument expires or is terminated, or when the hedging relationship no longer qualifies for hedge accounting. Any cumulative gain or loss accumulated in shareholders' equity at that time is recognized immediately in profit or loss.

#### 5. KEY SOURCES OF ESTIMATION UNCERTAINTY AND CRITICAL ACCOUNTING JUDGMENTS

#### Use of estimates

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that are not readily apparent from other sources, which affect the reported amounts of assets and liabilities at the dates of the Consolidated Financial Statements and the reported amounts of revenue and expenses during the reported periods. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Significant areas requiring the use of management estimates relate to the useful lives of PP&E for depreciation purposes, PP&E and inventory valuation, determination of income and other taxes, assumptions used in compilation of share-based payments, fair value of assets acquired and liabilities assumed in business acquisitions, amounts recorded as accrued liabilities and contingent considerations, and impairment testing of goodwill and intangible assets and long-lived assets.

Management determines the estimated useful lives of its PP&E based on historical experience of the actual lives of PP&E of similar nature and functions, and reviews these estimates at the end of each reporting period.

Management reviews the condition of inventories at the end of each reporting period and recognizes a provision for slowmoving and obsolete items of inventory when they are no longer suitable for use. Management's estimate of the net realizable value of such inventories is based primarily on sales prices and current market conditions.

Amounts used for impairment calculations are based on estimates of future cash flows of the Company. By their nature, the estimates of cash flows, including the estimates of future revenue, operating expenses, utilization, discount rates and market pricing, are subject to measurement uncertainty. Accordingly, the impact in the Consolidated Financial Statements of future periods could be material.

#### 5. KEY SOURCES OF ESTIMATION UNCERTAINTY AND CRITICAL ACCOUNTING JUDGMENTS (Continued)

Tax interpretations, regulations and legislation in the various jurisdictions in which the Company operates are subject to change. As such, income taxes are subject to measurement uncertainty. Deferred income tax assets are assessed by management at the end of the reporting period to determine the probability that they will be realized from future taxable earnings.

Compensation costs accrued for long-term share-based payment plans are subject to the estimation of what the ultimate payout will be using the Black-Scholes pricing model, which is based on significant assumptions such as volatility, dividend yield and expected term.

The amount recognized as accrued liabilities and contingent considerations, including legal, restructuring, contractual, constructive and other exposures or obligations, is the best estimate of the consideration required to settle the related liability, including any related interest charges, taking into account the risks and uncertainties surrounding the obligation. In addition, contingencies will only be resolved when one or more future events occur or fail to occur. Therefore, assessment of contingencies inherently involves the exercise of significant judgment and estimates of the outcome of future events. The Company assesses its liabilities, contingencies and contingent considerations based upon the best information available, relevant tax laws and other appropriate requirements.

#### Judgments

The Company applied judgment in determining the functional currency of the Company and its subsidiaries. Functional currency was determined based on the currency that mainly influences sales prices, labour, materials and other costs of providing services.

PP&E and goodwill are aggregated into CGUs based on their ability to generate largely independent cash inflows and are used for impairment testing. The determination of the Company's CGUs is subject to management's judgment with respect to the lowest level at which independent cash inflows are generated.

The Company has applied judgment in determining the degree of componentization of PP&E. Each part of an item of PP&E with a cost that is significant in relation to the total cost of the item and has a separate useful life has been identified as a separate component and is depreciated separately.

The Company has applied judgment in recognizing provisions and accrued liabilities, including judgment as to whether the Company has a present obligation (legal or constructive) as a result of a past event, whether it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and whether a reliable estimate can be made of the amount of the obligation.

Deferred income tax assets are assessed by management at the end of the reporting period to determine the probability that they will be realized from future taxable earnings. This determination is subject to management judgment.

#### 6. <u>INVENTORIES</u>

The cost of inventory recognized as an expense and included in direct costs for the year ended April 30, 2018 is \$43,586 (2017 - \$39,852). During the year ended April 30, 2018, there was a reduction of inventory due to a fire in the Company's Mongolian warehouse. All losses suffered during the incident were fully insured and recoverable. During the years ended April 30, 2018 and 2017, there were no significant write-downs of inventory as a result of net realizable value being lower than cost. No inventory write-downs recognized in previous years were reversed.

#### 6. **INVENTORIES (Continued)**

The following is a breakdown of inventory by category:

	 2018	 2017
Rods and casings	\$ 24,179	\$ 26,688
Consumables	8,249	7,128
Machine parts	27,645	31,067
Wireline and downhole tools	6,516	7,628
Diamond bits	6,834	7,641
Other	9,096	7,895
	\$ 82,519	\$ 88,047

A portion of the Company's inventory, in certain regions, factors into the calculation of the amount that can be drawn on the Company's credit facility related to operations, however, it is not held as collateral against draws on the facility.

#### 7. <u>PROPERTY, PLANT AND EQUIPMENT</u>

Changes in the PP&E balances were as follows:

 Land	В	uildings		Drills		Auto		Other		Total
\$ 3,525	\$	18,946	\$	369,145	\$	111,535	\$	20,844	\$	523,995
-		-		14,020		2,804		1,723		18,547
-		-		(16,330)		(3,823)		(969)		(21,122)
 215		514		24,795		5,326		625		31,475
\$ 3,740	\$	19,460	\$	391,630	\$	115,842	\$	22,223	\$	552,895
-		279		16,618		5,010		654		22,561
-		-		(4,821)		(5,584)		(311)		(10,716)
 (158)		4		(23,900)		(4,640)		(1,017)		(29,711)
\$ 3,582	\$	19,743	\$	379,527	\$	110,628	\$	21,549	\$	535,029
	\$ 3,525 - - 215 <b>\$ 3,740</b> - - (158)	\$ 3,525 \$ - - 215 \$ 3,740 \$ - - (158)	\$ 3,525 \$ 18,946   215 514 \$ 3,740 \$ 19,460 - 279  (158) 4	\$ 3,525 \$ 18,946 \$   215 514 \$ 3,740 \$ 19,460 \$ - 279  (158) 4	\$ 3,525 \$ 18,946 \$ 369,145 - 14,020 - (16,330) 215 514 24,795 \$ 3,740 \$ 19,460 \$ 391,630 - 279 16,618 - (4,821) (158) 4 (23,900)	\$ 3,525 \$ 18,946 \$ 369,145 \$ 14,020 - (16,330) 215 514 24,795 \$ 3,740 \$ 19,460 \$ 391,630 \$ - 279 16,618 - (4,821) (158) 4 (23,900)	\$ 3,525 \$ 18,946 \$ 369,145 \$ 111,535 14,020 2,804 - (16,330) (3,823) 215 514 24,795 5,326 \$ 3,740 \$ 19,460 \$ 391,630 \$ 115,842 - 279 16,618 5,010 (4,821) (5,584) (158) 4 (23,900) (4,640)	\$ 3,525 \$ 18,946 \$ 369,145 \$ 111,535 \$ 14,020 2,804 - (16,330) (3,823) 215 514 24,795 5,326 \$ 3,740 \$ 19,460 \$ 391,630 \$ 115,842 \$ - 279 16,618 5,010 - (4,821) (5,584) (158) 4 (23,900) (4,640)	\$ 3,525 \$ 18,946 \$ 369,145 \$ 111,535 \$ 20,844 14,020 2,804 1,723 - (16,330) (3,823) (969) 215 514 24,795 5,326 625 \$ 3,740 \$ 19,460 \$ 391,630 \$ 115,842 \$ 22,223 - 279 16,618 5,010 654 (4,821) (5,584) (311) (158) 4 (23,900) (4,640) (1,017)	\$ 3,525 \$ 18,946 \$ 369,145 \$ 111,535 \$ 20,844 \$ 14,020 2,804 1,723 - (16,330) (3,823) (969) 215 514 24,795 5,326 625 \$ 3,740 \$ 19,460 \$ 391,630 \$ 115,842 \$ 22,223 \$ - 279 16,618 5,010 654 - (4,821) (5,584) (311) (158) 4 (23,900) (4,640) (1,017)

#### 7. PROPERTY, PLANT AND EQUIPMENT (Continued)

	Land	E	Buildings	Drills	Auto	Other	Total
Accumulated Depreciation:							
Balance as at April 30, 2016	\$ -	\$	(7,145)	\$ (180,876)	\$ (78,284)	\$ (16,987)	\$ (283,292)
Disposals	-		-	13,478	3,465	908	17,851
Depreciation	-		(1,514)	(37,203)	(8,108)	(2,130)	(48,955)
Effect of exchange rate changes							
and other	-		(200)	(12,626)	(3,724)	(425)	(16,975)
Balance as at April 30, 2017	\$ -	\$	(8,859)	\$(217,227)	\$ (86,651)	\$ (18,634)	\$(331,371)
Disposals	-		-	3,299	4,684	277	8,260
Depreciation	-		(1,619)	(37,446)	(7,321)	(1,110)	(47,496)
Effect of exchange rate changes							
and other	-		91	16,270	3,690	891	20,942
Balance as at April 30, 2018	\$ -	\$	(10,387)	\$(235,104)	\$ (85,598)	\$ (18,576)	\$(349,665)
Carrying value April 30, 2017	\$ 3,740	\$	10,601	\$ 174,403	\$ 29,191	\$ 3,589	\$ 221,524
<b>Carrying value April 30, 2018</b>	\$ 3,582	\$	9,356	\$ 144,423	\$ 25,030	\$ 2,973	\$ 185,364

The Company has assessed whether there is any indication that an impairment loss recognized in prior periods for PP&E may no longer exist or may have decreased. There were no impairments requiring reversal as at April 30, 2018 or 2017.

Capital expenditures were \$22,561 and \$18,547, respectively, for the years ended April 30, 2018 and 2017. The Company obtained direct financing of \$51 and \$895, respectively, for the years ended April 30, 2018 and 2017.

The carrying value of PP&E under finance leases for the year ended April 30, 2018 was \$4,421 (2017 - \$5,647).

#### 8. <u>GOODWILL</u>

Changes in the goodwill balance were as follows:	 2018	 2017
Opening balance	\$ 58,432	\$ 57,641
Effect of movement in exchange rates	 (581)	 791
Ending balance	\$ 57,851	\$ 58,432
<i>Allocation of goodwill to CGUs</i> The carrying amount of goodwill was allocated to CGUs as follows:	 2018	 2017
Canada	\$ 48,548	\$ 48,548
U.S.	 9,303	 9,884
	\$ 57,851	\$ 58,432

#### 8. <u>GOODWILL (Continued)</u>

The recoverable amount of the Canadian and U.S. branches as CGUs is determined based on a value-in-use calculation, which uses cash flow projections based on financial budgets and forward projections approved by management covering a fiveyear period, and a discount rate of 12.82% per annum. Cash flows beyond that period have been extrapolated using a steady 2% per annum growth rate. While the mining services market in Canada and the U.S. is cyclical in nature, this organic growth rate has been achieved across two business cycles and is seen by management as a fair and conservative long-term average growth rate. Management believes that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of CGU.

#### Key assumptions

The key assumptions in the value-in-use calculations are as follows:

<u>Revenue</u> - The values assigned to the assumptions reflect past experience. The effect of the incorporation of the acquired drill fleets and significant levels of capital expenditure since 2007 that have been on average higher than the sustaining level, have provided the basis on which to grow. The growth expected is consistent with management's plans for focusing operations and growing share in the specialized drilling market.

<u>Gross margin</u> - Management expects that gross margins will remain in a range in line with historically achieved levels.

#### 9. <u>INTANGIBLE ASSETS</u>

Changes in the intangible assets balance were as follows:

	Accumulated					
		Cost		amortization		Total
Balance as at April 30, 2016	\$	17,517	\$	(14,324)	\$	3,193
Amortization		-		(2,625)		(2,625)
Effect of movement in exchange rates		120		(19)		101
Balance as at April 30, 2017	\$	17,637	\$	(16,968)	\$	669
Amortization		-		(657)		(657)
Effect of movement in exchange rates		2		(14)		(12)
Balance as at April 30, 2018	\$	17,639	\$	(17,639)	\$	-

Intangible assets consisted of customer relationships/contracts.

#### 10. DEMAND CREDIT FACILITIES

The Company has credit facilities available in Canada and the U.S. totaling \$26,284, bearing interest at the bank's prime lending rate plus 0.75% or the bankers' acceptance rate plus 2.25% for Canadian dollar draws, and the bank's U.S. dollar base rate in Canada plus 0.75% or the bank's London interbank offer rate ("LIBOR") plus 2.25% for U.S. dollar draws. The demand credit facilities are primarily secured by corporate guarantees of companies within the group. The Company has credit facilities of \$2,535 for credit cards, with interest rates and repayments as per the cardholder agreement. As at April 30, 2018, the Company had utilized \$2,355 (2017 - \$478) of these lines for stand-by letters of credit.

#### 11. LONG-TERM DEBT

	 2018	 2017
Revolving term loan, bearing interest at either the bank's prime rate plus 0.75% or the bankers' acceptance rate plus 2.25% for Canadian dollar draws, and either the bank's U.S. dollar base rate in Canada plus 0.75% or the bank's LIBOR plus 2.25% for U.S. dollar draws, interest only payable in monthly installments, secured by corporate guarantees of companies within the group, maturing in May 2020.	\$ 15,000	\$ -
Term loan bearing interest at 5.9%, payable in monthly installments of \$83, unsecured, maturing in August 2021.	3,333	4,333
Term loans bearing interest at rates ranging from 0% to 9.5%, payable in monthly installments of \$162, secured by certain equipment, maturing through 2022.	1,216	3,502
Derivative financial instrument with a notional principal amount of \$15,000, swapping Canadian-Bankers'Acceptance - Canadian Dealer Offered Rate for an annual fixed rate of 3.76%, maturing in May 2020.	 (208)	
	19,341	7,835
Current Portion	 1,934	 3,291
	\$ 17,407	\$ 4,544

The required annual principal repayments on long-term debt are as follows:

Fiscal 2019	\$ 1,934
Fiscal 2020	1,235
Fiscal 2021	15,831
Fiscal 2022	 341
	\$ 19,341

#### 12. INCOME TAXES

Income taxes vary from amounts that would be determined by applying the combined statutory Canadian corporate income tax rate to earnings before income tax with details as follows:

	 2018	 2017
Loss before income tax	\$ (24,276)	\$ (41,964)
Statutory Canadian corporate income tax rate	27%	27%
Expected income tax recovery based on statutory rate	(6,555)	(11,330)
Non-recognition of tax benefits related to losses	3,779	4,272
Utilization of previously unrecognized losses	(337)	-
Other foreign taxes paid	341	510
Rate variances in foreign jurisdictions	109	1,223
Permanent differences and other	1,363	4,550
Effect of change in U.S. tax rate	(1,587)	-
	(2,887)	(775)
Adjustments recognized in the current year in		
relation to the current tax in prior years	1,063	875
Income tax (recovery) provision recognized in net loss	\$ (1,824)	\$ 100

The tax rate used for the 2018 and 2017 reconciliations herein is the effective federal and provincial Canadian corporate tax rate of 27%.

The movements in deferred income tax balances are as follows:

			Тах		
		2017	 provision	 Exchange	 2018
Deferred tax assets related to non-capital					
losses	\$	17,026	\$ 4,479	\$ 1,691	\$ 23,196
Deferred tax liabilities related to difference in					
tax and book basis		(20,442)	 5,169	 (337)	 (15,610)
Net deferred tax liabilities	\$	(3,416)	\$ 9,648	\$ 1,354	\$ 7,586
Income tax (recovery) provision recognized in net los	5:			2018	2017
<u>Current tax</u>				 2010	 2017
Current tax expense in respect to the current year				\$ 6,761	\$ 8,124
Adjustments recognized in the current year in relation	ı			·	
to the current tax of prior years				1,063	875
Deferred tax					
Deferred tax expense recognized in the current year				 (9,648)	 (8,899)
Income tax (recovery) provision				\$ (1,824)	\$ 100

#### 12. INCOME TAXES (Continued)

The recognition and measurement of the current and deferred tax assets and liabilities involves dealing with uncertainties in the application of complex tax regulations in a multitude of jurisdictions and in the assessment of the recoverability of deferred tax assets. Potential liabilities are recognized for anticipated tax audit issues in various tax jurisdictions based on the Company's estimate of whether, and the extent to which, additional taxes will be due.

If payment of the accrued amounts ultimately proves to be unnecessary, the elimination of the liabilities would result in tax benefits being recognized in the period when the Company determines the liabilities no longer exist. If the estimate of tax liabilities proves to be less than the ultimate assessment, a further charge to expense will result.

The Company has accumulated approximately \$183,647 in non-capital losses of which \$87,601 is recognized to reduce future income taxes otherwise payable in foreign jurisdictions. These losses, if unused, will expire in the following calendar years: 2018 - \$2,228; 2019 - \$5,989; 2020 - \$10,848; 2021 - \$6,524; 2022 - \$3,737; 2023 - \$2,695; 2024 - \$1,038; 2026 - \$6,050; 2027 - \$8,769; 2028 - \$1,859; 2029 - \$911; 2033 - \$396; 2034 - \$11,160; 2035 - \$19,608; 2036 - \$14,242; 2037 - \$16,893; 2038 - \$11,403; indefinite - \$59,297.

The Company has accumulated approximately \$6,384 (A\$6,568) of capital losses that are available to reduce income taxes otherwise payable on capital gains realized in Australia. The benefit of these losses has not been recognized in the Consolidated Financial Statements.

The Company has approximately \$180,600 of temporary differences associated with its investments in foreign subsidiaries for which no deferred taxes have been provided on the basis that the Company is able to control the timing of the reversal of such temporary differences and such reversal is not probable in the foreseeable future.

The repatriation of cash through dividends, from certain jurisdictions, may cause withholding tax expense for which no liability has been provided on the basis that the Company is able to control the timing of repatriation.

During the year, the U.S. Tax Cuts and Jobs Act of 2017 ("the Act") was signed into legislation. The Act includes a broad range of legislative changes including, but not limited to, a reduction of the U.S. federal corporate income tax rate to 21% effective January 1, 2018, limitations on the deductibility of interest and 100% expensing of qualified property. As a result, the Company has provisionally revalued its U.S. deferred tax liability based on the new 21% federal tax rate, which is the rate that it is expected to be settled at in the future. The Company has recognized an income tax recovery of \$1,587.

The Company periodically assesses its liabilities and contingencies for all tax years open to audit based upon the latest information available. For those matters where it is probable that an adjustment will be made, the Company has recorded its best estimate of these tax liabilities, including related interest charges. Inherent uncertainties exist in estimates of tax contingencies due to changes in tax laws. While management believes they have adequately provided for the probable outcome of these matters, future results may include favorable or unfavorable adjustments to these estimated tax liabilities in the period the assessments are made or resolved, or when the statute of limitation lapses.

#### 13. <u>SHARE CAPITAL</u>

#### Authorized

Unlimited number of fully paid common shares, without nominal or par value, with each share carrying one vote and a right to dividends as declared.

The movement in the Company's issued and outstanding share capital during the year was as follows:

	2018			2017			
	Number of			Number of			
	shares	Sh	are capital	shares	shares Share		
Opening balance	80,139,884	\$	239,751	80,136,884	\$	239,726	
Exercise of stock options	160,100		1,513	3,000		25	
Ending balance	80,299,984	\$	241,264	80,139,884	\$	239,751	

#### Stock option plan

Details of the Company's stock option plan (the "Plan") for Directors, Officers and other employees of the Company and its subsidiaries can be found in the Company's 2017 Management Proxy Circular. There have been no changes to the Plan since that date.

A summary of the status of the Plan, as at April 30, 2018 and April 30, 2017, and of changes during those years, is presented below:

	20	18	2017			
	Number of options	Weighted average exercise price	Number of	Weighted average exercise price		
Outstanding, beginning of year	4,082,705	\$ 9.09	4,253,908	\$ 9.09		
Options granted	161,000	8.39	406,000	6.97		
Options expired	(479,803)	13.54	(574,203)	7.55		
Options exercised	(160,100)	7.52	(3,000)	6.87		
Outstanding, end of year	3,603,802	8.54	4,082,705	9.09		

The following table summarizes information on stock options outstanding as at April 30, 2018:

Range of exercise	Outstanding at	Weighted average	We	eighted average	Exercisable at	W	eighted average
prices	April 30,2018	remaining life (years)		exercise price	April 30,2018		exercise price
\$4.48 - \$9.16	2,616,802	3.79	\$	7.31	2,082,734	\$	7.36
\$10.98 - \$15.42	987,000	1.33		11.80	987,000		11.80
	3,603,802	3.12		8.54	3,069,734		8.79

#### 13. SHARE CAPITAL (Continued)

The Company's calculations of share-based compensation for options granted were made using the Black-Scholes optionpricing model with weighted average assumptions as follows:

	2018	2017
Risk-free interest rate	1.17%	0.67%
Expected life	6.0 years	5.8 years
Expected volatility (based on historical volatility)	46.3%	42.2%
Expected dividend yield	0%	0.6%

The weighted average grant date fair value of options granted during the year ended April 30, 2018 was \$3.65 (2017 - \$2.62). For the year ended April 30, 2018, the amount of compensation cost recognized in earnings and credited to share-based payments reserve was \$781 (2017 - \$937).

#### Deferred share units

The Company has a Deferred Share Unit Plan (the "DSU Plan") for Directors and certain designated Officers as described in detail in the Company's 2017 Management Proxy Circular. There have been no changes to the DSU Plan since that date.

As at April 30, 2018 there were 94,058 DSUs outstanding (2017 - 79,754), valued at \$604 (2017 - \$604).

#### 14. LOSS PER SHARE

All of the Company's earnings are attributable to common shares, therefore net loss is used in determining loss per share.

		2018		2017
Net loss	\$	(22,452)	\$	(42,064)
Weighted average shares outstanding (000s) <b>Net effect of dilutive securities:</b>		80,261		80,138
Stock options Weighted average number of shares - diluted (000s)		71 80,332		<u>44</u> 80,182
<b>Loss per share:</b> Basic Diluted	\$ \$	(0.28) (0.28)	\$ \$	(0.52) (0.52)

The calculation of diluted loss per share for the year ended April 30, 2018 and 2017 excludes the effect of 3,110,164 and 3,339,522 options, respectively, as they were anti-dilutive.

#### 15. <u>SEGMENTED INFORMATION</u>

The Company's operations are divided into three geographic segments corresponding to its management structure: Canada - U.S.; South and Central America; and Asia and Africa. The services provided in each of the reportable segments are essentially the same. The accounting policies of the segments are the same as those described in note 4. Management evaluates performance based on earnings from operations in these three geographic segments before finance costs, general and corporate expenses and income tax. Data relating to each of the Company's reportable segments is presented as follows:

	2018	2017
Revenue		
Canada - U.S.*	\$ 185,879	\$ 179,789
South and Central America	93,714	71,420
Asia and Africa	 62,733	 49,379
	\$ 342,326	\$ 300,588
Loss from operations		
Canada - U.S.	\$ (10,727)	\$ (15,529)
South and Central America	(4,115)	(11,375)
Asia and Africa	(1,516)	(7,165)
	 (16,358)	 (34,069)
Finance costs	782	331
General and corporate expenses**	7,136	7,564
Income tax	(1,824)	100
	 6,094	 7,995
Net loss	\$ (22,452)	\$ (42,064)

\*Canada - U.S. includes revenue in 2018 of \$95,840 (2017 - \$83,992) for Canadian operations.

\*\*General and corporate expenses include expenses for corporate offices, stock options and certain unallocated costs.

	 2018	 2017
Capital expenditures		
Canada - U.S.	\$ 12,758	\$ 9,860
South and Central America	5,996	5,928
Asia and Africa	3,807	2,663
Unallocated and corporate assets	-	96
Total capital expenditures	\$ 22,561	\$ 18,547
Depreciation and amortization		
Canada - U.S.	\$ 24,694	\$ 28,457
South and Central America	13,239	12,876
Asia and Africa	9,914	8,325
Unallocated and corporate assets	306	1,922
Total depreciation and amortization	\$ 48,153	\$ 51,580

#### 15. <u>SEGMENTED INFORMATION (Continued)</u>

	2018	2017
Identifiable assets		
Canada - U.S.*	\$ 188,947	\$ 216,391
South and Central America	137,153	151,894
Asia and Africa	94,005	99,850
Unallocated and corporate assets	 46,948	 26,435
Total identifiable assets	\$ 467,053	\$ 494,570

\*Canada - U.S. includes property, plant and equipment in 2018 of \$44,891 (2017 - \$57,689) for Canadian operations.

#### 16. <u>ADDITIONAL INFORMATION TO THE STATEMENTS OF CASH FLOWS</u>

Changes in non-cash operating working capital items:

		2018	 2017
Trade and other receivables	\$	(17,999)	\$ (12,499)
Inventories		1,317	(7,857)
Trade and other payables		8,441	13,259
Other items		(156)	 (939)
	<u>\$</u>	(8,397)	\$ (8,036)

#### 17. <u>NET LOSS FOR THE YEAR</u>

Net loss for the year has been arrived at after charging various employee benefit expenses as follows:

	 2018	 2017
Direct costs:		
Salaries and wages	\$ 100,517	\$ 90,986
Other employee benefits	23,319	19,781
General and administrative expenses:		
Salaries and wages	21,490	20,619
Other employee benefits	4,245	3,848
Other expenses:		
Share-based compensation	715	776

#### 18. BUSINESS ACQUISITION

During the year, the Company made the final payment on the contingent consideration arising out of the Taurus Drilling Services acquisition, for \$5,135 (2017 - \$3,881).

#### 19. <u>CONTINGENCIES</u>

The Company is involved in various legal claims and legal notices arising in the ordinary course of business. The outcome of all the proceedings and claims against the Company is subject to future resolution and the uncertainties of litigation. Based on information currently known to the Company and after consultation with outside legal counsel, it is management's opinion that the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations, or cash flows. Any amounts awarded as a result of these actions will be reflected when known.

#### 20. <u>COMMITMENTS</u>

The Company has commitments for the purchase of equipment totaling \$4,457 with delivery dates early in fiscal 2019, as well as various commitments, primarily for rental of premises, with arms-length parties as follows: 2019 - \$1,578; 2020 - \$769; 2021 - \$414; 2022 - \$271; 2023 - \$163; thereafter \$169.

#### 21. <u>RELATED PARTY TRANSACTIONS</u>

The remuneration of Directors and other members of key management personnel (which consists of senior executives) during the year was as follows:

	 2018	 2017
Salaries, bonuses and fees	\$ 2,261	\$ 2,353
Other long-term benefits	100	66
Share-based payments benefits	 1,312	 686
	\$ 3,673	\$ 3,105

Employment agreement termination commitments and entitlements for the above personnel are detailed in the Company's Management Proxy Circular. Other than those transactions disclosed above, there were no other related party transactions during the year ended April 30, 2018 or April 30, 2017.

#### 22. <u>CAPITAL MANAGEMENT</u>

The Company includes shareholders' equity (excluding foreign currency translation and other reserves), long-term borrowings and cash in the definition of capital.

Total managed capital was as follows:

	 2018	 2017
Long-term debt	\$ 19,341	\$ 7,835
Share capital	241,264	239,751
Share-based payments reserve	19,721	19,250
Retained earnings	41,360	63,812
Cash	 (21,256)	 (25,975)
	\$ 300,430	\$ 304,673

#### 22. <u>CAPITAL MANAGEMENT (Continued)</u>

The Company's objective when managing its capital structure is to maintain financial flexibility in order to: (i) preserve access to capital markets; (ii) meet financial obligations; and (iii) finance internally generated growth and potential new acquisitions. To manage its capital structure, the Company may adjust spending, issue new shares, issue new debt or repay existing debt.

Under the terms of certain of the Company's debt agreements, the Company must satisfy certain financial covenants. Such agreements also limit, among other things, the Company's ability to incur additional indebtedness, create liens, engage in mergers or acquisitions and make dividend and other payments. The Company is in compliance with all covenants and other conditions imposed in its credit agreement.

In order to facilitate the management of its capital requirements, the Company prepares annual budgets that are updated as necessary, dependent on various factors.

The Company's objectives with regards to capital management remain unchanged from 2017.

#### 23. <u>FINANCIAL INSTRUMENTS</u>

#### Risk management objectives

The Company's corporate treasury function monitors and manages the financial risks relating to the operations of the Company through analysis of the various exposures. When deemed appropriate, the Company uses financial instruments to hedge these risk exposures.

#### Interest rate risk management

The Company is exposed to interest rate risk as it borrows funds at both fixed and floating interest rates. The risk is managed by the Company by use of interest rate swap contracts when deemed appropriate.

#### Fair value

The carrying values of cash, trade and other receivables, demand credit facilities and trade and other payables approximate their fair values due to the relatively short period to maturity of the instruments. The carrying value of long-term debt approximates its fair value. Contingent consideration is recorded at fair value and is classified as level 3 in accordance with the fair value hierarchy.

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included in level 1 that are observable for the assets or liabilities, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

There were no transfers of amounts between level 1, level 2 and level 3 financial instruments for the year ended April 30, 2018.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

#### Credit risk

The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The maximum credit risk the Company was exposed to as at April 30, 2018 was \$109,628 (2017 - \$98,360), representing total cash and trade and other receivables. As at April 30, 2018 and 2017, one customer represented more than 10% of total revenue. The Company's exposure and the credit ratings of its counterparties are continuously monitored.

#### 23. FINANCIAL INSTRUMENTS (Continued)

As at April 30, 2018, 84.3% (2017 - 87.3%) of the Company's trade receivables were aged as current and 1.3% (2017 - 1.4%) of the trade receivables were impaired.

The movement in the allowance for impairment of trade receivables during the year was as follows:

	 2018	 2017
Opening balance	\$ 847	\$ 3,554
Increase in impairment allowance	500	668
Recovery of amounts previously impaired	(281)	(92)
Write-off charged against allowance	(69)	(3,374)
Foreign exchange translation differences	(69)	91
Ending balance	\$ 928	\$ 847

#### Interest rate risk

As at April 30, 2018, the Company has estimated that a one percentage point change in interest rates would have a negligible annual impact on net earnings due to the nominal value of debt with variable interest rates.

#### Foreign currency risk

In order to reduce its exposure to foreign exchange risks associated with currencies of developing countries, where a substantial portion of the Company's business is conducted, the Company has adopted a policy of contracting in U.S. dollars, where practical and legally permitted.

As at April 30, 2018, the most significant carrying amounts of net monetary assets (which may include intercompany balances with other subsidiaries) that: (i) are denominated in currencies other than the functional currency of the respective Company subsidiary; and (ii) cause foreign exchange rate exposure, including the impact on earnings before income taxes ("EBIT"), if the corresponding rate changes by 10%, are as follows:

	Rate variance	MN	NT/USD	US	D/CAD	<u>CC</u>	P/USD	CF	A/USD	P	ES/USD	USD/CLP	 Other
Net exposure on													
monetary assets		\$	7,231	\$	6,100	\$	2,295	\$	2,230	\$	(1,047)	\$ (3,890)	\$ 269
EBIT impact	+/-10%		803		678		255		248		116	432	29

Currency controls and government policies in foreign jurisdictions can restrict the Company's ability to exchange such foreign currency for other currencies, such as the U.S. dollar. To mitigate this risk, the Company has adopted a policy of carrying limited foreign currencies in local bank accounts.

#### 23. FINANCIAL INSTRUMENTS (Continued)

#### Liquidity risk

The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities. Note 10 sets out details of additional undrawn facilities that the Company has at its disposal to further reduce liquidity risk.

The following table details the Company's contractual maturities for its financial liabilities:

	 1 year	 2-3 years	 4-5 years	 Total
Trade and other payables	\$ 55,906	\$ -	\$ -	\$ 55,906
Long-term debt (interest included)	 2,571	 17,960	 361	 20,892
	\$ 58,477	\$ 17,960	\$ 361	\$ 76,798